



~ Important Support Numbers ~

The Greater Syracuse Association of REALTORS®
Central New York Information Service, Inc.
(p) 315-457-5979 (f) 315-457-5884

Matrix/Go NYS MLS (Answerlink) 1-888-825-5472

NYSAR Legal Hotline 1-518-436-9727

Instanet Support 1-800-668-8768

NYS Dept. of State 1-518-474-4429

National Association of REALTORS® (NAR) 1-800-874-6500

REALTOR.com 1-800-878-4166

NYS Association of REALTORS® (NYSAR) 1-518-463-0300

RPR Help Desk 1-877-977-7576

NYSAR Tech Hotline 1-518-380-5380

SUPRA Key Support 1-877-699-6787

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GSAR Calendar of Events

*All dates and venues are subject to change

- November 13 Oswego County Chapter PATH Auction & Holiday Party, 6:00 pm. River Vista, Fulton
- November 15 Cayuga County Chapter Education & Networking Event, 4:30 pm, Hilton Garden Inn
- December 3 - 6 Triple Play, Atlantic City, NJ
- December 13 Cayuga County Chapter Holiday Party, 5:30 pm, Springside Inn, Auburn

Dates for 2019 so far

- January 18 Installation Cocktail Reception, 5:00 pm, Marriott Syracuse Downtown
- February 10 -14 2019 Mid-Winter Business Meetings, Desmond Hotel, Albany, NY
- March 7 Ms-ter GSAR, Time TBD, GSAR
- May 13 - 18 REALTORS® Legislative Meetings and Trade Expo, Washington, DC
- June 6 Borio’s Member Mixer, 5:00 - 7:00 pm, Borio’s on Oneida Lake
- July 22 GSAR’s Annual Golf Outing, Links at Erie Village
- September 22 - 25 NYSAR Fall Business Meetings, Turning Stone Casino
- November 12 Oswego County Chapter’s Annual PATH Auction & Holiday Party, time & venue TBD

Other annual events and dates to keep in mind for 2019

- Raising the Bar Series There are four sessions throughout the year, dates TBD
- Community Day 2019 May - Date TBD
- Tech Tips and Training The last Monday of the month, months TBD, 1:00 – 3:00 pm
- Matrix Training Three Wednesdays each month
- Main Event 2019 Date TBD

Mandatory Education

Mandatory Coursework	Minimum Hours	Time Frame/Remarks
Fair Housing <i>(Licensing requirement)</i>	3.0	NYSDOS requires all licensees* to complete at least 3.0 hours of instruction pertaining to fair housing and/or discrimination in the sale or rental of real property or an interest of real property as part of the 22.5 hours of approved continuing education required for license renewal
Law of Agency Training <i>(Licensing requirement)</i>	2 hrs. for first renewal 1.0 hr. per renewal thereafter	NYSDOS requires at least one hour of instruction pertaining to the law of agency <i>except in the case of the initial two-year licensing term</i> for real estate salespersons, two hours of agency related instruction must be completed
Code of Ethics** <i>(NAR membership requirement)</i>	2.5	NAR requires that all REALTORS® complete a minimum of 2.5 hours of Code of Ethics coursework during each 2-year training cycle. Training cycles: Jan. 1, 2017 - Dec. 31, 2018 Jan. 1, 2019 - Dec. 31, 2020, etc. <i>Failure to complete training during any cycle will lead to suspension of NAR membership for the January and February immediately following the cycle deadline, with termination of membership starting March 1 after the cycle deadline.</i>
Member Orientation <i>(GSAR & NAR membership requirement)</i>	1 day in the classroom + 2.5 hours online	Within 180 days of joining GSAR, members are required to complete New Member Orientation. This will fulfill the Code of Ethics training requirement for the current cycle.

* The following are exempt from the continuing education requirements: Any licensed real estate broker who is engaged full time in the real estate business and who had been licensed **prior to July 1, 2008** for at least 15 consecutive years; an attorney admitted to the New York State Bar who holds a real estate broker's license.

** NOTE: Those taking Code of Ethics courses through schools other than GSAR must submit proof of completion of that training to GSAR's education department so that the course can be noted in the member's record for NAR tracking purposes. **THIS APPLIES ONLY TO CODE OF ETHICS COURSES.** Please do not send certificates for coursework other than the code of ethics to GSAR.