



February 5, 2016
Issue no. 6



[What is ShowingTime?](#) | [Current list of GSAR CE classes](#)

Dear GSAR Member:

The Greater Syracuse Association of REALTORS® would like to formally thank you for your membership with the association. It is our privilege to work with and for you; to help facilitate your growth and competitiveness as a REALTOR®.

The Greater Syracuse Association of REALTORS® is committed to its mission of providing its members with programs, education and services to enhance each member's ability to successfully conduct their individual business in a competent and ethical manner, to promote cooperation among its members and to promote the public's right to use and transfer real property. Our three core values include Responsibility, Respect, and Integrity.

We are excited about creating and providing new levels of value to your membership in the year ahead. We have mapped out visioning goals for 2016 which will aid in providing you the maximum value to your membership.

Please do not hesitate to contact me at fetyko@cnyrealtor.com if you have any questions on how GSAR will serve you in 2016.

Sincerely,

Lynnore Fetyko
Chief Executive Officer

Top 4 Things YOU Need to Know This Week!

1. ShowingTime was released on Tuesday and it's getting great reviews
Have you tried the new ShowingTime product that's now available on your Single-Sign-On dashboard? Does it seem a little intimidating? No worries! ShowingTime has provided helpful webinars and [Quick Start Guides](#) for you to use. Click on any of the following links to get started: [ShowingTime for the MLS Introduction Video](#) , [Member Quick Start](#) , [Mobile App guide](#) , [Enhanced Notifications](#). As a reminder, ShowingTime has more training materials

available for you under the *Help and Training* section in ShowingTime. There, you can access videos, written step-by-step tutorials, search for specific topics and you can start **a live chat** with one of their Technicians!

2. NEW "Tech Tips & Training" (T3) will be offered monthly

Tech Tips & Training, also referred to as *T3*, is a new seminar being offered once a month to any GSAR member, free of charge. The purpose of the seminars is to help agents brush up on their technology skills as it relates to the new MLS products that are available through CNYIS, as well as any other industry relevant technology. Each month the seminar topic will change. The first one being offered on **February 29th, from 1-3 pm**, will focus on TransactionDesk and ShowingTime. When you go to register online for any of the T3 seminars it will be listed as an EVENT, not a class. To find out the topic of each month's seminar you can check the message of the day each month.

3. Have you completed your required Code of Ethics training?

Please note that the current Code of Ethics cycle, which began on January 1, 2013, will be ending December 31, 2016. The next ethics class to be offered by GSAR will be **March 22nd**. Attention APPRAISERS - This course is approved for 4.0 hours of appraiser CE. To see a full list of GSAR Continuing Education classes [click here](#).

4. Do you need to know how much you paid GSAR/CNYIS in 2015 to file your taxes?

You can easily access this information by going to the members side of cnyREALTOR.com. Go to "Your Account", "View Invoice History". You will need to login into your account. Once there you will look under MY SERVICES for "Previous Year Invoice History".

IMPORTANT DATES

Admin User Group

Feb. 22nd

2:00 pm, GSAR office

[Register with Denise Yerdon](#)

Tech Tips & Training (T3)

Feb. 29th

1-3 pm, GSAR office

[Register under Events](#)

Raising the Bar #1

March 3rd

10 am- 12 pm, Empower

(1 Member Way)

[Register here](#)

Save the dates

Craig Grant- March 23rd

Raising the Bar #2 -April 7th
Community Day - May 6th
Lobby Day - May 24th
Member Mixer at Borio's -June 2nd

GSAR Calendar

QUICK LINKS

[2015 Membership Directory](#)
[Education Schedule](#)
[CNY Housing Stats](#)
[Important Support Numbers](#)
[Member Benefits](#)
[Member Profile](#)
[NAR](#)
[NYSAR](#)
[Pay Your Dues](#)
[Register for Education](#)
[Register for an Event](#)

NEW MEMBERS

Francis O'Leary
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Practice Limited to All
Aspects of Residential and
Commercial Real Estate
Thank you all for your support

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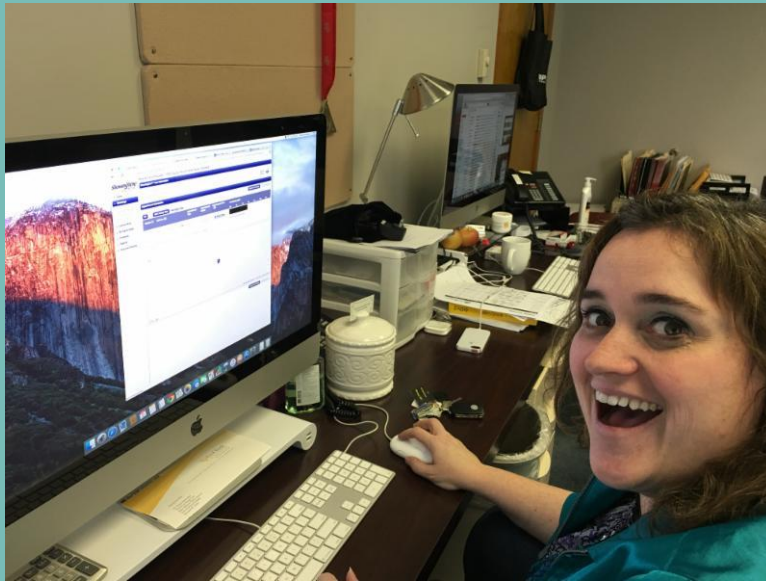
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Decisions made here by
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Some of our members are very excited about ShowingTime!

Here is Jessica Hofschulte using ShowingTime for the first time. Just look at that excited face!



Remember to "like" us on Facebook!

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