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[NEW HotSpot](#) | [Sign-up for Monday's Tech Tips & Training](#)

Top 4 Things YOU Need to Know This Week!

1. First Raising the Bar seminar for 2016 is right around the corner!

Seminar #1 will be held on Thursday **March 3rd, 10am-12pm**, at Empower (1 Member Way, Syracuse). Patrick Reilly, the Vice President of Member and Board Services at the New York State Association of REALTORS®, will be facilitating a mock Professional Standards hearing. There will be a Q&A session at the end, giving you the opportunity to expand your knowledge. To see details about the rest of the seminars in the 2016 series [click here](#). Remember, you can receive a 10% dues discount for 2017 if you attend all 4 in the series, OR if you attend 3 seminars and Community Day. When we present mock-hearings we tend to get a large turn out so make sure to reserve your seat today by [registering now!](#)

2. Craig Grant is back by popular demand!

If you missed seeing Craig Grant, National Speaker from the Real Estate Technology Institute, when we had him here last May you aren't going to want to miss him this time! Craig has an amazing ability to present technology topics in such a fun & easy to follow way, the average REALTOR® can not only understand it, but go home & apply the knowledge & tools they need to succeed in today's fast changing real estate marketplace. On **March 23rd**, Craig will be here all day, teaching 2 different classes. CE credits are available for the AM class, "Data Security, Tech Management & Safety". In the PM class he will talk to you about 2 very interesting topics, "*Mobile Road Warrior*" and "*Social Media Success in Under 15 Minutes a Day*". Lunch will be provided to you no matter which class you choose to attend. [Register early](#) and get reduced pricing of just \$60 for the entire day, plus lunch! [Click here](#) for a registration form. When registering online look for "Grant" under EDUCATION.

3. RPAC is our best insurance as REALTORS®

The REALTORS® Political Action Committee (RPAC) is working for us every day behind the scenes promoting healthy REALTOR® friendly legislation at the federal, state, and local levels. We encourage you to [renew your investment](#) in RPAC today. [See how RPAC works for you!](#)

4. Get your FREE .REALTOR web address!

Did you know that the National Association of REALTORS® are providing you with a .REALTOR web addresses for FREE for one year? You have until December 2016 to take

advantage of this great opportunity. [Click here](#) to find out why you should register for a .REALTOR domain and how to go about it.

IMPORTANT DATES

Tech Tips & Training (T3)

Feb. 29th

1-3 pm, GSAR office

[More details](#)

**Register under EVENTS*

BJ's Wholesale

Membership

enrollment period

March 1st-15th

**You must come in to the GSAR office to sign-up or renew*

Raising the Bar #1

March 3rd

10 am - 12 pm, Empower

(1 Member Way)

[Register](#)

[2016 Series details](#)

Craig Grant

March 23rd

9-12:15pm & 1-4:15pm,

GSAR office

[More details](#)

**Register online under Education*

Save the dates

Raising the Bar #2 -April 7th

Community Day - May 6th

Lobby Day - May 24th

Member Mixer at Borio's -June 2nd

[GSAR Calendar](#)

QUICK LINKS

[2015 Membership Directory](#)

[Education Schedule](#)

[CNY Housing Stats](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

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[Pay Your Dues](#)

[Register for Education](#)

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Did you know that Fusion and MLXchange are going away?
"Matrix" is the new MLS software from CoreLogic that will be replacing both Fusion and MLXchange in the Second Quarter of 2016.
More details will come as the conversion gets closer.
Watch [this video](#) to see reasons why you will love Matrix.

Submit your "HotSpot" ideas to Mech@cnyrealtor.com

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