



March 4, 2016

Issue no. 10



[Video message from Craig Grant](#) | [RPAC donation form](#) | [Member Highlights](#)

Top 3 Things YOU Need to Know This Week!

1. Bird Houses for Fair Housing

CNY Fair Housing's 5th annual bird house auction will be on **Thursday, March 31st** from 5:30 pm - 8:00 pm. This year they have expanded the auction to include dog houses. If you are interested in participating please register by March 10th. All submissions need to be turned in no later than March 24th. [Click here](#) for the FULL DETAILS about this event and to learn more about how to participate. Help support CNY Fair Housing eliminate housing discrimination and ensure equal access to housing opportunity for all.

2. A day with CRAIG GRANT, National Technology Speaker

Craig Grant was here last May and was such a huge hit with the members that we have brought him back just for you! Craig will be here the entire day on **Wednesday, March 23**. Morning, afternoon, or all-day packages are available to choose from. *ALL sessions include lunch!*

[Click here](#) for the day's flyer with registration instructions and class descriptions.

9:00am - 12:15pm "Data Security, Tech Risk Management & Safety (3Hrs CE)- \$47

1:00 - 4:15pm Seminar featuring two of Craig's most popular topics: "Mobile Road Warrior" and "Social Media Success in Under 15 Minutes a Day". No CE for the afternoon session-

\$27 Early bird pricing for all-day package \$60 (must register by March 11th)

3. Tech Tips & Training (T3) for March

March's T3 will be on **Monday March 28th**, 1-3pm, at GSAR.

Seminar focus: Austin Moran, *Director of Information Technology* at NYSAR, will present on general technologies which you can apply to your everyday life, in or outside of the real estate industry. When you register for T3 online look for it under EVENTS, not a class.

IMPORTANT DATES

**BJ's Membership
enrollment period**

March 1-15

**You must come into the GSAR
office to sign-up or renew*

**HBR of CNY
Home & Garden Show
March 17-20**
NYS Fairgrounds

**Craig Grant
March 23rd**
9-12:15pm and
1- 4:15 pm, GSAR
[Details](#)

**Tech Tips & Training
March 28th**
1 - 3pm, GSAR
[Details](#)
**Register under events*

Save the dates
Raising the Bar #2 -April 7th
Community Day - May 6th
Lobby Day - May 24th
Member Mixer at Borio's -June 2nd

[GSAR Calendar](#)

QUICK LINKS

[2015 Membership Directory](#)
[Education Schedule](#)
[CNY Housing Stats](#)
[Important Support Numbers](#)
[Member Benefits](#)
[Member Profile](#)
[NAR](#)
[NYSAR](#)
[Pay Your Dues](#)
[Register for Education](#)
[Register for an Event](#)

NEW MEMBERS

Check next week's issue
for new members

Raising the Bar in 2016

Seminar #1, at Empower



Why you should remove your office phone number from your ShowingTime Profile

What happens when your office is closed? Calls go to an automated machine and so will your ShowingTime requests. The unfortunate part is that the automated ShowingTime message begins *before* your office's answering machine starts to record. You will be missing out on all the important information! An easy way to fix this problem is to change your office number WITHIN your profile to an alternate number, such as your cell. *You must set-up your profile in ShowingTime accurately in order to have a good experience with this new system.* Your profile is where you tailor items to fit your needs.

Submit your "HotSpot" ideas to Mech@cnyrealtor.com

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Member *Highlights*

Our very own **Don Radke** is being honored as a *Nonprofit Awards 2016* winner for his work as Board President of the George & Rebecca Barnes Foundation! The prestigious *Nonprofit Awards* are presented by M&T Bank and the Business Journal News Network. There will be a luncheon to honor [all award winners](#) on Thursday, March 31, at the OnCenter in Syracuse. The event is open to the public and we would love to have you attend to show your support for Don!

EVENT DETAILS:

Date: March 31, 2016

Location: The Oncenter, 800 S. State St., Syracuse, NY 13202
Time 10:30am - 11:50am: Networking & Nonprofit Alley (optional)
12pm - 2pm: Award Luncheon & Photos
Parking: FREE in Oncenter Garage
Tickets: \$45 per person
Register here: <http://bit.ly/1Q99nKx>
Questions: Call (708) 3303

The Azzarello Team, of Keller Williams Syracuse, held a co-ed softball tournament last April to raise funds for charity. At the first Raising the Bar, the team presented a check for \$1,500 to go towards the fundraising goal to have an Integrative Therapy Room at Upstate Cancer Center named in GSAR's honor. Another fun co-ed softball tournament has been scheduled for 2016 to help raise even more funds for the room. This will be a fun event for the whole family, with more than just softball. There will be fire trucks, face painting, and other activities for the kids.

When: April 30th 2016
Where: Hopkins Road Park. Hopkins Road in Liverpool
Time: Starts at 8am
Cost: \$300 Team
Contact: theazzarelloteam@gmail.com
All Proceeds go to Upstate Cancer Center

Since 2004 the New York State Real Estate Education Foundation (NYSREEF) has awarded more than 750 tuition scholarships for national REALTOR® designation courses. These courses help to provide participants with the latest industry-based information helping in the growth of their business and careers. GSAR is pleased to announce that 4 of its members were awarded scholarships totaling \$1,000. Congratulations to **Laura Casey, Kathryn Leonard, Rasalie Salce, and Margaret Skwarnicka.**

Submit your "Member Highlights" to Mech@cnyrealtor.com

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