



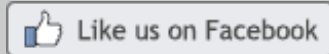
January 6, 2017

Issue No.

1



Remember to "like" us on Facebook!



6 Things You Need to Know this Week

1. **2017 GSAR & CNYIS GALA ALERT**

The mayor of Syracuse, Stephanie Minor, is holding her State of the City address at the Marriott Syracuse Downtown (formerly The Hotel Syracuse) at 5:30 pm, the same time as the Installation Gala. Parking will be extremely tight, so please, plan ahead. [Parking options](#). [Click here for Directions](#). If you would like a map, [click here](#).

The 2017 Installation Gala is right around the corner. This year's event will be held on Thursday, January 12th at 6:00 pm at the Marriott Syracuse Downtown Grand Ballroom with a Great Gatsby theme. The winners of this year's REALTOR® of the Year, Affiliate of the Year and Shining Star winners will be announced at that time. To see this year's nominees, [click here](#).

[Register to attend](#)

[Print a flyer](#)

[Apparel ideas for the ladies](#)

[Apparel ideas for the men](#)

[Parking directions](#)

2. IMPORTANT-GSAR, CNYIS Dues & Ethics - Service Interruption

Code of Ethics- If you have not completed your NAR Code of Ethics training, your MLS service has been interrupted and your NAR membership has been suspended. Upon completing your training, forward proof of completion to education@cnyrealtor.com. A \$75 reactivation fee has been posted to your account. **NO FEES WILL BE WAIVED** and it may take up to 24 hours to have your service restored. [Click here](#) for information on how to pay your dues.

MLS Dues - Payment for the 1st quarter of 2017 MLS fees were due **December 15th, 2016**. If payment was not made, a \$15 late charge was added to your account on Friday, **December 16th**. If payment, including late charge, for a total of \$165 was not paid on or before Saturday, **December 31st**, your service was interrupted on Wednesday, **January 4th, 2017**. A \$75 reactivation fee was added to your account and due at the time your service is restored for a total of \$240. **NO FEES WILL BE WAIVED** and it may take up to 24 hours to have your service restored once payment has been made. [Click here](#) for information on how to pay your dues.

GSAR Dues - 2017 GSAR Annual Dues were due on or before **December 31st**. If payment was not made on or before **December 31st**, a \$15.00 late charge was added to your account on **January 1st**. If payment, including \$15.00 late charge, is not paid on or before **January 31st, 2017**, your service will be interrupted on February 1st, 2017. On **February 1st** a \$75.00 reactivation fee will be added to your account and due at the time your service is restored. **NO FEES WILL BE WAIVED** and it may take up to 24 hours to restore your service once payment has been made. [Companies will be shut off on February 15th, 2017. Click here](#) for information on how to pay your dues.

3. Join MB Financial Bank for a VA Loan Boot Camp

You're invited to a boot camp on VA lending with MB Financial Bank on Wednesday, January 25th at 10:00 am at the GSAR building, 5958 East Taft Road, North Syracuse. VA specialist, Dana Yowchuang, will speak on overcoming common myths about VA lending and more. Please RSVP to Joe Dougherty at jdougherty@mbmortgage.com if you would like to attend. For more information and to print a flyer, [click here](#).

4. New eKEY Authorization Code Feature

There is a new way for an existing eKEY user to obtain an eKEY authorization code! Members that have an eKEY can now request an authorization code from within the eKEY app. [Click here](#) to learn more!

5. Attention ActiveKEY Users

For those members affected, you should have received an email from Supra explaining changes to cellular coverage that may continue to affect a small percentage of ActiveKEYs. [Click here](#) for more information and to determine if your key has updated configuration settings.

6. Upsate Cancer Center Fundraising Update

Due to all of the hard work and generosity of our members, the total raised so

far towards our pledge of \$30,000 is \$19,287.50! We only have \$10,712.50 to go.

Second Chance....LINKS TO PAST NEWS ITEMS

Information on how to pay your dues [click here.](#)

Not Only are Millennials Buying Homes, They're Refinancing [click here.](#)

Connect with GSAR staff. For a staff connection form, [click here.](#)

Professional Courtesies on the Pathway to Professionalism

For the next several weeks the Hot News will provide some helpful courtesies that REALTORS® should be exercising in the course of their job. **As a REALTOR®, it is YOUR professional responsibility when showing property!**

- When entering a property, ensure that unexpected situations, such as pets, are handled appropriately.
 - Leave your business card if not prohibited by local rules.
 - Never criticize property in the presence of the occupant.
-
-

Member to Member News and Hot Chitchat

Send us your news!

Content must be about member community events or personal events you would like other members to know about.

NO RECRUITING!

Send to: teneyck@cnycreator.com

Studio Jams Inspiration Awards nominees were announced and voting is underway and our own current GSAR President, David Hanlon, is in the mix for Most Inspiring Drummer! Click on the link below and then click on your choice in each category. You can vote daily! <http://studiojams.com/inspiration/>

IMPORTANT DATES

Installation Gala - Jan. 12,

QUICK LINKS

[2016/2017 Membership](#)
[Directory](#)
[Calendar of Events](#)

2017, 6:00 pm

[Register to attend!](#)

Mid-Winter Business Meetings

February 5 - 9, The Desmond,
Albany, NY - For details and
information on how to register,
[click here.](#)

2017 REALTOR® Broker

Summit February 14-15,
San Diego, CA

For more info, [click here](#)

[Register here](#)

REALTORS®Legislative

Meetings - May 15 - 20

Washington, DC

Borio's Member Mixer - June 8

GSAR Golf Outing - July 17

GSAR Wine Social & Meet the

Candidates - Voting Begins -

Aug. 24

[Events
Calendar](#)

[Education Schedule](#)

[CNY Housing Stats](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

[NAR](#)

[NYSAR](#)

[Pay Your Dues](#)

[Register for Education](#)

[Register for an Event](#)

[Code of Ethics Deficiency](#)

[List](#)

NEW MEMBERS

Andrew Haberek

Hunt Real Estate ERA - Camillus

a.haberek@yahoo.com

315-488-2926

Brittany DePalma

Coldwell Banker Prime Properties -

Liverpool

brittany.depalma@cbpp.com

315-622-0161

Terence Ramsey

Hunt Real Estate ERA - Oneida

tramsey@frontiernet.net

315-363-5533

Sean Combes

E.W. Baker Agency Inc. -

Baldwinsville

seancombes@me.com

315-635-1606

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at the
state Capitol.

