



October 27, 2017

Issue No. 42



10 Things You Need to Know this Week

[Call for Action Take Action!](#)

1. Property Values Will Decrease by 10% if YOU Don't Take Action!

On Wednesday of this week the U.S. House of Representatives approved a budget resolution that paves the way for a vote on tax reform legislation in November.

Based on the information now available, the tax reform package will include elimination of the State and Local Tax deduction (SALT).

We are currently 10 days into our national [Call for Action](#) in opposition to losing the SALT deduction. ***This is the most impactful federal issue affecting real estate that we have faced in a generation and we need every REALTOR to contact their Member of Congress.***

Yet as important as this issue is, amazingly only 20.4% percent of our members have responded to the [Call for Action](#). We can and must do better!

2. Thank You to All RPAC Donors!

Thank you to all of our members that contributed to the REALTOR® Political Action Committee (RPAC) in 2017! Because of all of you, we reached our goal of \$31,270! Very soon, you will see your GSAR dues billing arrive, and you will see the RPAC line on that invoice. Please consider including that contribution with your dues, it is so very important for our industry.

[Click here](#) to see a list of GSAR's 2017 Donors and to see what RPAC has been working on.

3. November Happenings

Don't miss out on these upcoming events in November:

- November 3 - 6, [REALTORS® Conference & Expo](#), Chicago. IL
- November 14th, Oswego County Chapter PATH Auction and Holiday Party,

6:00 pm at the River Vista Center. [Register here.](#)

- November 16, Broker Manager Meeting, 9:00 - 11:00 am, GSAR
- November 29, GSAR Holiday Extravaganza and Craft Fair, 1:00 - 4:00 pm, GSAR. [Register here.](#)

4. Save the Date! Mr. GSAR is now Ms-ter GSAR

Good news! The Mr. GSAR Fundraiser is rescheduled for **Thursday, March 8, 2018** at 6:00 pm at GSAR. More good news! We are opening it up to the ladies as well! The new event name is Ms-ter GSAR. Details coming soon!

5. Thank You to Our Affiliates!

A big thank you to GSAR's affiliates for attending our 2017 Affiliate Cocktail Reception this past Tuesday at the new [Embassy Suites at DestiNY](#). Turnout was great and everyone enjoyed the new hotel accommodations. Thank you to all of those that have committed to a package for 2018!



6. Oswego County Chapter's PATH Auction & Holiday Party

Please join us on **Tuesday, November 14th** at 6:00 pm for Oswego County Chapter's PATH Auction and Holiday Party at the [River Vista Center](#) in Fulton. Open to all members this event is always a great time and for a great cause. [Click here](#) for more information. [Click here](#) to register.

7. Don't Miss GSAR's Holiday Extravaganza and Craft Fair

Let's have some holiday fun, do some shopping, and raise money for a wonderful cause on **Wednesday, November 29th** at the GSAR office beginning at 1:00 pm. Help us spread holiday cheer to those affected by cancer. [Click here](#) for more information on who the crafters are this year. [Click here](#) to register.

8. Want to win \$50?

A survey was sent out to get your feedback on the Main Event Clambake at the Spinning Wheel. It is only eight questions and will take just a minute to fill out. Please check your spam or junk mail folder if you don't see it in your inbox. Deadline to answer survey is Friday, November 3rd.

9. Get a Free Copy of This Year's RLI + NAR Land Markets Survey

Every year, the REALTORS® Land Institute (RLI) and the National Association of REALTORS® research department work together to create an unprecedented and comprehensive Land Markets Survey report for land and real estate agents across the country. **You could win a \$50 gift card plus a free copy of the report.** The deadline for the survey is Friday, November 17th. [Click here](#) to take this survey.

10. Congratulations to the 2017 Honor Society Recipients!

Once again congratulations goes out to Martin Carpenter of RE/MAX Realty Plus and Mark Re of Howard Hanna for being the recipients of 2017 REALTORS® Honor Society Award. The Honor Society is an award to recognize Board/Association members for their REALTOR® Association involvement during the 2016 elective year. Good work!



*Member to Member News and Hot
Chitchat*

Send us your news!

*Content must be about member community
events or personal events you would like
other members to know about.*

NO RECRUITING!

Send to: teneyck@cnyrealtor.com

IMPORTANT DATES

NAR Conference & Expo

November 3 - 6, Chicago, Ill

[**Register here!**](#)

Oswego Chapter PATH

Auction & Holiday Party

November 14, River Vista, Fulton.

[**Register here!**](#)

QUICK LINKS

[2017 Membership Directory](#)

[Calendar of Events](#)

[CenterState CEO Essentials](#)

[CenterState CEO Events](#)

[CNY Housing Stats](#)

[CNYIS Billing Change](#)

[Congressman John Katko](#)

[Downtown Syracuse Events](#)

**GSAR Holiday Extravaganza
& Craft Fair**

November 29, 11:00 - 2:00 pm,
GSAR. [Register here!](#)

NYSAR Triple Play

December 4 - 7, Atlantic City, NJ
[Click here](#) to register

**Cayuga County Chapter
Holiday Party**

December 20, 5:00 pm, Auburn
Details coming soon!

2018

Installation Gala

January 19, 5 - 7:00pm
Landmark Theatre

**2018 Mid-Winter Business
Meetings**, February 4 - 8

Desmond Hotel, Albany

Ms-ter GSAR Fundraiser

March 8, 6:00 pm, GSAR

**REALTORS® Legislative
Meetings & Trade Expo**

May 14 - 19, Washington, DC

Borio's Member Mixer

June 7. 5:00 - 7:00 pm
Borio's, Oneida Lake

GSAR's Annual Golf Outing

July 23, Links at Erie Village

NYSAR Fall Business Meetings

September 23 - 26
Turning Stone Casino

REALTORS® Conference &

[Education Schedule](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

[NAR](#)

[NAR - REALTOR® Magazine](#)

[NYSCAR Calendar of Events](#)

[NYSAR](#)

[Pay Your Dues](#)

[Register for Education](#)

[Register for an Event](#)

[GSAR & CNYIS Scholarship](#)

[Request Forms](#)

NEW MEMBERS

* There will be no new members
on 11/2 and 11/23*

Randall Ballard

Hunt Real Estate ERA - Oneida

rballar3@twcny.rr.com

315-363-5533

Kevin Lombardi

Berkshire Hathaway CNY Realty -

North Syracuse

klombardi60@gmail.com

315-218-1480

Patrick Flood

Century 21 Leah's Signature -

Fulton

pjflo22@hotmail.com

315-598-1165

Anthony Osborne

Coldwell Banker Prime Properties

Liverpool

anthonyosborne12@yahoo.com

315-622-0161

Aimee Testa

Hunt Real Estate ERA - Liverpool

Expo, November 2 - 5
Boston, MA

aimeetesta@gmail.com
315-622-5757

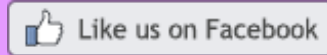
Events Calendar

Heather Johnson
Weichert, REALTORS - The
Bollinger Group
hjohnson13@gmail.com
315-637-0555

Fen Zhu
Hunt Real Estate ERA - Fayetteville
vicky2002888@hotmail.com
315-446-4681

VISIT OUR WEBSITE

Remember to "like" us on Facebook!



**NEED A
MORTGAGE?**



www.americu.org
1.800.388.2000

 Equal Housing Lender.
Membership restrictions apply.



Making dreams
come true
for homeowners
since 1859.

Call 207-8062
or click for more information.

 **PathFinder**
BANK

Increase
your
income.



nysar