

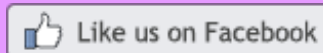


November 24, 2017

Issue No. 46



*Remember to "like" us on Facebook!*



## 9 Things You Need to Know this Week

Call for Action Take Action!

Pay Your Dues

### **1. Friendly Reminder - GSAR 2018 Dues are Due by 12/31/17**

The 2018 GSAR dues are due no later than December 31st. Avoid late fees and reactivation fees, pay today! [Click here](#) for more information on how to pay your dues online or just [click here](#) to pay!

### **2. It's Still Not Too Late to Act!**

The House of Representatives passed H.R. 1, the "Tax Cuts and Jobs Act," a bill National Association of Realtors® President Elizabeth Mendenhall has called an all-out assault on homeownership. [Click here](#) to read Mendenhall's statement on how this could affect homeowners in Central New York.

*[Act Now and Help Save the Dream of Homeownership!](#)*

We need you, your friends and family to respond to this legislation by heeding the Call to Action! It affects ALL homeowners! You could pay MORE in taxes if you don't act NOW! Tell your Members of Congress you oppose any tax reform plan that would weaken the tax incentives for owning a home.

As of today we have a 37.8% response rate. We can do better! Let's get 100%

[Click here to respond to the Call for Action.](#)

### **3. 2018 Award Nominations**

GSAR is pleased to continue the REALTOR® of the Year, Affiliate of the Year and Shining Star awards. These awards will be presented at our Installation Event, Friday, January 19th at the Landmark Theatre. Nominations are due no later than Friday, December 15th. For more information and to print a nomination form [click here](#).

### **4. Don't Miss GSAR's Holiday Extravaganza, Craft Fair, and Toy Drive**

It's almost here! Let's have some holiday fun, do some shopping, and raise money for a wonderful cause on **Wednesday, November 29th** at the GSAR office beginning at 1:00 pm. You can also help us spread holiday cheer to those children affected by cancer by bringing a new toy to kick off our TOY DRIVE! ***If you plan on attending this event, please register so that we have enough food for everyone!*** [Click here](#) to print Craft Fair and Toy Drive flyers with more information. [Register here!](#)

### **5. Join NYSCAR for the Holidays!**

Join the New York State Commercial Association of REALTORS® **Monday, December 18th** at the GSAR offices on East Taft Road for a holiday toast sponsored by the Syracuse NYSCAR Chapter and Building Owners & Managers Association. Network with commercial resources, educate with commercial specific disciplines, and participate & advocate in committees that affect our industry. ***This is at NO COST to our attendees.*** RSVP to Steve Cinquanti or Dana Crocker at [cbsold@aol.com](mailto:cbsold@aol.com) by December 14th.

### **6. Join Us for a Holiday Party With the Cayuga County Chapter!**

The Cayuga County Chapter is hosting a holiday party on **Wednesday, December 20th** at Springside Inn, Auburn. All members are welcome to attend! There will be a live auction for charity, live entertainment with Julie Howard, good food, a cash bar, and much more! [Click here](#) for more information. [Register here!](#)

### **7. Congratulations on Emeritus Status for Two GSAR Members**

Join the National Association of REALTORS® and the Greater Syracuse Association of REALTORS® in congratulating Joanne Leach of Coldwell Banker Prime Properties and Lester Allen of Berkshire Hathaway CNY Realty for attaining Emeritus status! This status is awarded in recognition of forty or more cumulative years of membership in NAR and in recognition of valuable and lasting contributions to the real estate profession in the community.

### **8. NYS Housing Market Sets October Sales Record**

There were 12,178 closed home sales across New York State during October, setting a new record high for the month, according to the housing market report

released by the New York State Association of REALTORS®. [Click here](#) to read more!

## **9. Registration Now Open**

Registration is now open for the 16th Annual New York State Green Building Conference **April 5 - 6, 2018** at the Marriott Syracuse Downtown. [Click here](#) for more information and to register.

---



*Member to Member News and Hot Chitchat*

*Send us your news!*

*Content must be about member community events or personal events you would like other members to know about.*

*NO RECRUITING!*

*Send to: [teneyck@cnyrealtor.com](mailto:teneyck@cnyrealtor.com)*

---

## **IMPORTANT DATES**

### ***GSAR Holiday Extravaganza, Craft Fair & Toy Drive***

November 29, 11:00 - 2:00 pm, GSAR. [Register here!](#)

### ***NYSAR Triple Play***

December 4 - 7, Atlantic City, NJ [Click here](#) to register

### ***Cayuga County Chapter Holiday Party***

December 20, 5:30 pm, Auburn [Click here](#) to register

## **2018**

### ***Installation Gala***

January 19, 5 - 7:00pm  
Landmark Theatre

### ***2018 Mid-Winter Business Meetings***, February 4 - 8

## **QUICK LINKS**

[2017 Membership Directory](#)  
[Calendar of Events](#)  
[CenterState CEO Essentials](#)  
[CenterState CEO Events](#)  
[CNY Housing Stats](#)  
[CNYIS Billing Change](#)  
[Congressman John Katko](#)  
[Downtown Syracuse Events](#)  
[Education Schedule](#)  
[Important Support Numbers](#)  
[Member Benefits](#)  
[Member Profile](#)  
[NAR](#)  
[NAR - REALTOR® Magazine](#)  
[NYSCAR Calendar of Events](#)  
[NYSAR](#)  
[Pay Your Dues](#)  
[Register for Education](#)  
[Register for an Event](#)  
[GSAR & CNYIS Scholarship](#)  
[Request Forms](#)

Desmond Hotel, Albany

***Ms-ter GSAR Fundraiser***

March 8, 6:00 pm, GSAR

***REALTORS® Legislative Meetings & Trade Expo***

May 14 - 19, Washington, DC

***Borio's Member Mixer***

June 7, 5:00 - 7:00 pm

Borio's, Oneida Lake

***GSAR's Annual Golf Outing***

July 23, Links at Erie Village

***NYSAR Fall Business Meetings***

September 23 - 26

Turning Stone Casino

***REALTORS® Conference &***

***Expo***, November 2 - 5

Boston, MA

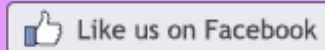
**NEW MEMBERS**

\* There will not be New Member sign-ups on Thursday, November 23rd\*

[Events Calendar](#)

[VISIT OUR WEBSITE](#)

*Remember to "like" us on Facebook!*





Become a  
Member today

315-477-2200

Federally insured by NCUA.  
Membership eligibility required.

Increase  
your  
income.

