

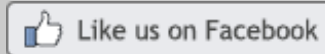


December 22, 2017

Issue No. 50



*Remember to "like" us on Facebook!*



## 8 Things You Need to Know this Week

### Happy Holidays!

GSAR office will be closing at 3:00 pm on Friday, December 22nd

The office will remain closed on

Monday, December 25th and Tuesday, December 26th

**Reminder:  
GSAR Dues  
Due By  
12/31/17**

#### **1. GSAR Annual Dues are Due, Pay Today and Avoid Late Fees!**

Just a friendly reminder that GSAR dues are due. [Click here](#) for easy instructions to pay online. [Click here](#) to pay online today!

#### **2. The Tax Cuts and Jobs Act**

The Tax Reform bill has passed. NAR has produced a comprehensive document that summarizes the changes affecting real estate. [Click here](#) to read the changes that will affect our industry.

#### **3. It Was Time to Play Santa**

Katie DeAnthony, Operations Manager with GSAR, had the pleasure of taking all of your donated toys and gift cards, collected from our toy drive, to the children of Upstate Cancer Center on Monday, December 18th. Sarah Buck, Child Life Specialist, pictured with Katie, was delighted with the generosity of our members. Thank you to everyone that donated to make this holiday a little brighter for children



#### **4. Cayuga County Chapter Holiday Party Recap**

GSAR's Cayuga County Chapter held their Holiday Party and Fundraiser Wednesday. As you can see from the pictures the turnout was great and the donations for the auction were beautiful! All monies raised will be split between two wonderful charities; Christmas Elf and Habitat for Humanity. Thank you to all that attended and donated. Your generosity during the holidays are greatly appreciated.





### **5. Salesperson Course Begins January 13**

If you know of anyone interested in becoming a real estate salesperson, let them know that GSAR's winter prelicensing course begins on **Saturday, January 13, 2018**. Registration deadline is Sunday, January 7. For general information [click here](#). For a course brochure [click here](#).

### **6. Notice from Erie Village Homeowners Association**

On November 20, 2017, the Board of Directors of the Erie Village Homeowners Association, on the recommendation of the Finance Committee approved the 2018 budget, will raise the monthly homeowners fee. Effective January 1, 2018, the monthly fee will increase to \$245. This is a \$10 increase or 4.26% over the 2017 fee. The decision to increase the monthly fee was not entered into lightly. [Click here](#) to read more, and please be aware of other associations doing the same.

### **7. Inventory Reports Added to SupraWEB Mobile**

The ability to create key activity and keybox inventory reports have been added to SupraWEB Mobile. All agents can access SupraWEB Mobile with their key serial number and PIN at [supraweb.suprakim.com](http://supraweb.suprakim.com).

The updated Mobile SupraWEB Guide can be found here: [Mobile SupraWEB Guide](#). If you have any questions, please contact Supra's Liaison Team at 1-800-545-9601, option 2.



## **8. Apply for an Education Scholarship Today!**

Do you want to take a national designation course, but are finding it hard to afford? Scholarships from the NYS Real Estate Education Foundation (NYSREEF) are available - don't pass up this opportunity to take a national designation course for free!

Any individual who: has at least one year experience in real estate sales; is licensed and practicing in New York State; and holds primary REALTOR® membership in New York State is eligible for one of the designation program scholarships. **Applications are due December 31, 2017.**

[Click here](#) for NYSREEF Scholarship Application.

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*Member to Member News and Hot Chitchat*

*Send us your news!*

*Content must be about member community events or personal events you would like other members to know about.*

*NO RECRUITING!*

*Send to: [teneyck@cnyrealtor.com](mailto:teneyck@cnyrealtor.com)*

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## **IMPORTANT DATES**

*(subject to change)*

### ***GSAR Office Holiday Schedule***

Dec. 22 office closing at 3:00pm

Dec. 25 & 26 closed

Dec. 29 office closing at 3:00pm

January 1st and 2nd - Closed

### **2018**

#### ***Installation Cocktail Reception***

January 19, 5:30 pm

Landmark Theatre

#### ***Tech Tip & Training***

Photography for REALTORS®

January 29, 1:00 - 3:00 pm

GSAR, details coming soon!

## **QUICK LINKS**

[2017 Membership Directory](#)

[Calendar of Events](#)

[CenterState CEO Essentials](#)

[CenterState CEO Events](#)

[CNY Housing Stats](#)

[CNYIS Billing Change](#)

[Congressman John Katko](#)

[Downtown Syracuse Events](#)

[Education Schedule](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

[NAR](#)

[NAR - REALTOR® Magazine](#)

[NYSAR](#)

[NYSCAR Calendar of Events](#)

[Pay Your Dues](#)

[Register for Education](#)

[Register for an Event](#)

**2018 Mid-Winter Business**

**Meetings**, February 4 - 8

Desmond Hotel, Albany

**Ms-ter GSAR Fundraiser**

March 8, 6:00 pm, GSAR

**Raising the Bar #1**

March 15, 10 - 12:00 pm

Details coming soon!

**Community Day**

April 12, 10 -12:00 pm, GSAR

**Oswego County Chapter's**

**REALTOR® Expo**

April 19, 4:00 - 7:00 pm, Fulton

**Cayuga County Chapter's**

**Wine Tour**

May 5, details coming soon!

**Raising the Bar #2 & Annual Meeting**

May 10, 10 - 12:00 pm

More details coming soon!

**REALTORS® Legislative**

**Meetings & Trade Expo**

May 14 - 19, Washington, DC

**Borio's Member Mixer**

June 7, 5:00 - 7:00 pm

Borio's, Oneida Lake

**GSAR's Annual Golf Outing**

July 23, Links at Erie Village

**Raising the Bar #3, Meet the Candidates, Election begins**

August 22, details coming soon!

**NYSAR Fall Business Meetings**

[NYSCAR Calendar of Events](#)

[GSAR and CNYIS Scholarship](#)

[Request Forms](#)

**NEW MEMBERS**

*No new member sign-up on*

*Thursday, December 28th*

Michelle Grzesik

Hunt Real Estate, Oneida

[michellegrzesik@gmail.com](mailto:michellegrzesik@gmail.com)

315-363-5533

Daniel Waterman

Gilbo Realty, Cicero

[danwatermanrealty@gmail.com](mailto:danwatermanrealty@gmail.com)

315-752-9513

September 23 - 26

Turning Stone Casino

***Raising the Bar #4***

October 4, 12 - 3:00 pm

Details to follow!

***REALTORS® Conference & Expo***

November 2 - 5, Boston, MA

***Oswego County Chapter's PATH Auction & Holiday Party***

November 29, 5:00 pm,  
Fulton

**Events Calendar**



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