

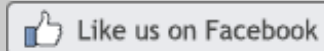


December 8, 2017

Issue No. 48



Remember to "like" us on Facebook!



7 Things You Need to Know this Week

Call for Action!

**Pay Your Dues
By 12/31/17**

1. It's Not Too Late to Influence Congress!

Thanks to our members' engagement, REALTORS® have helped positively influence tax reform in some key areas. For example, both the House and Senate have agreed to maintain deductibility of state and local property taxes up to \$10,000, and to maintain Section 1031 tax-deferred exchanges in their present form for real estate investments. BUT OUR WORK IS NOT DONE!

[Click here](#) to take action!

2. Deadline Approaching for REALTOR® of the Year Nominations

GSAR is pleased to continue the REALTOR® of the Year, Affiliate of the Year and Shining Star awards. These awards will be presented at our Installation Event, Friday, January 19th at the Landmark Theatre. **Nominations are due no later than Friday, December 15th.** For more information and to print a nomination form [click here](#).

3. Join NYSCAR for the Holidays

Join the New York State Commercial Association of REALTORS® **Monday,**

December 18th at 4:00 pm at the GSAR offices on East Taft Road for a holiday toast sponsored by the Syracuse NYSCAR Chapter and Building Owners & Managers Association. Network with commercial resources, educate with commercial specific disciplines, and participate & advocate in committees that affect our industry. This is at NO COST to our attendees. RSVP to Steve Cinquanti or Dana Crocker at cbsold@aol.com by December 14th.

4. Important MLS Rule Changes

There have been some important MLS rule changes recently that you should be aware of. [Click here](#) for a list and explanations of these changes.

5. Apply for an Education Scholarship Today!

Do you want to take a national designation course, but are finding it hard to afford? Scholarships from the NYS Real Estate Education Foundation (NYSREEF) are available - don't pass up this opportunity to take a national designation course for free!

Any individual who: has at least one year experience in real estate sales; is licensed and practicing in New York State; and holds primary REALTOR® membership in New York State is eligible for one of the designation program scholarships.

Applications are due December 31, 2017.

[Click here](#) for NYSREEF Scholarship Application

6. Facts on Tax Deductions

Of the approximately 3,841,000 owner occupied houses in New York in 2016, 61% had a mortgage. 27.3% of the housing units with a mortgage had a value higher than \$500,000 while 18.8% of the owners paid over \$10,000 for real estate taxes. Vacation homes accounted for 4.4% of the housing units in New York. [Click here](#) to learn more!

7. It's that Time Again...BJ's Sign-ups

Check out two great membership offers just for you. Plus every BJ's primary member receives a second card for a household at no additional charge!

[Click here](#) to print a BJ's application. Return application and payment to Nora, at GSAR 5958 E. Taft Rd., by Wednesday, December 15th.



*Member to Member News and Hot
Chitchat*

Send us your news!

*Content must be about member community
events or personal events you would like*

IMPORTANT DATES

GSAR Office Holiday Schedule

Dec. 22 office closing at 3:00pm

Dec. 25 & 26 closed

Dec. 29 office closing at 3:00pm

January 1st and 2nd - Closed

2018

Installation Cocktail

Reception

January 19, 5:30 pm

Landmark Theatre

2018 Mid-Winter Business

Meetings, February 4 - 8

Desmond Hotel, Albany

Ms-ter GSAR Fundraiser

March 8, 6:00 pm, GSAR

Community Day

April 12, 10 -12:00 pm, GSAR

Oswego County Chapter's

REALTOR® Expo

April 19, 4:00 - 7:00 pm, Fulton

Cayuga County Chapter's

Wine Tour

May 5, details coming soon!

REALTORS® Legislative

Meetings & Trade Expo

May 14 - 19, Washington, DC

Borio's Member Mixer

June 7, 5:00 - 7:00 pm

QUICK LINKS

[2017 Membership Directory](#)

[Calendar of Events](#)

[CenterState CEO Essentials](#)

[CenterState CEO Events](#)

[CNY Housing Stats](#)

[CNYIS Billing Change](#)

[Congressman John Katko](#)

[Downtown Syracuse Events](#)

[Education Schedule](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

[NAR](#)

[NAR - REALTOR® Magazine](#)

[NYSAR](#)

[NYSCAR Calendar of Events](#)

[Pay Your Dues](#)

[Register for Education](#)

[Register for an Event](#)

[NYSCAR Calendar of Events](#)

[GSAR and CNYIS Scholarship](#)

[Request Forms](#)

NEW MEMBERS

James Blais

Keller Williams, East Syracuse

315-701-6900

james.f.blais@gmail.com

Katherine Blaisdell

Inquire Realty, Baldwinsville

315-303-5656

kblaisdell43@gmail.com

John Scott Conway

Borio's, Oneida Lake

Coldwell Banker Prime, Fayetteville

315-683-1022

scott.conway@cbpp.com

GSAR's Annual Golf Outing

July 23, Links at Erie Village

Hung Nguyen

Hunt Real Estate, Fayetteville

315-446-4681

nguyen.taxservice@yahoo.com

NYSAR Fall Business Meetings

September 23 - 26

Turning Stone Casino

Kayla Speers

The Scripa Group, Brewerton, NY

315-452-1200

kaylaspeers@icloud.com

REALTORS® Conference & Expo

November 2 - 5, Boston, MA

**Oswego County Chapter's
PATH Auction & Holiday**

Party November 29, 5:00 pm,
Fulton

[Events Calendar](#)

Sigrid Holben,
Mortgage Originator
NMLS #14258
315-446-4030

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