

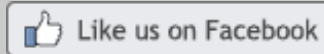


February 10, 2017

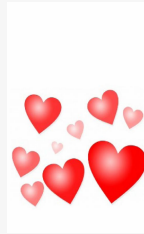
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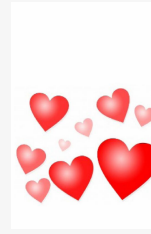
*Remember to "like" us on Facebook!*



## 7 Things You Need to Know this Week



Happy  
Valentine's  
Day



### **1. Company Service Interruption on February 15th**

2017 GSAR Annual Dues were due on or before December 31st. If payment was not made on or before December 31st, a \$15.00 late charge was added to your account on January 1st. If payment, including \$15.00 late charge, is not paid on or before January 31st, 2017, your service will be interrupted on February 1st, 2017. On February 1st a \$75.00 reactivation fee will be added to your account and due at the time your service is restored.

NO FEES WILL BE WAIVED and it may take up to 24 hours to restore your service once payment has been made.

**\*\*COMPANIES WILL BE SHUT OFF ON FEBRUARY 15TH\*\***

### **2. Important Information for CNYIS Users**

CNYIS has been partnered with Realtors Property Resource® for some time now and we are happy to announce that all subscribers that currently do not have an RPR® account will have an account automatically created for them. For those members who already have an account, we will not create new RPR® credentials for you. You will simply continue using your username and password. In the coming weeks you will receive another notification informing you when your account has been created and instructions on how to access

RPR®. You can then start taking advantage of this amazing member benefit! In the meantime, you can learn more about RPR® and the tools available on the RPR® Blog at [blog.narrpr.com](http://blog.narrpr.com).

### **3. NYSAR Honors Member with the 2016 Community Service Award**

Congratulations to Mark Re of RealtyUSA.com for receiving NYSAR's Community Service Award at the 2017 Mid-winter meetings recently held in Albany. Mark is a firm believer that "you have to do good to get good," and Mark serves his community by assisting in a number of organizations. [Click here](#) to learn more (article begins on page 18). The NYSAR meetings were well attended by leadership and staff and some GSAR members got together Tuesday evening for dinner.



### **4. ShowingTime Mobile App is Coming Soon!**

We would like to let you know that the ShowingTime mobile app has been updated and will be available on Tuesday, **February 14th!** [Click here](#) for more information on these updates. If you do not already have the ShowingTime app, [click here](#) for instructions on how to download it.

### **5. GRI Designation Course**

Randy Templeman will be here on Tuesday, **March 7th** to teach the GRI 8 Technology course. Not only will you learn tons of tech tips from Randy, but you will also earn credits toward the GRI designation, the ePro designation and 7.5 hours of CE credit all in one day.

Already a GRI? You can audit any GRI course for only \$50, CE credit included. What a deal!

Registration is through NYSAR. [Click here](#) for a flyer and registration

information.

## **6. Syracuse Moves up on List of Best Places to Live**

Syracuse ranked No. 28 overall on U.S. News & World Report's 2017 list, and No. 1 across the state. The Salt City jumped more than 20 spots from last year's rankings with a 6.8 overall score out of a possible 10 thanks to high numbers in quality of life, affordability, and lower crime rates than similarly sized metro areas. [Read more.](#)

## **7. New York State Housing Market Sets Sales Record in 2016**

Rising 10 percent above last year's housing market, closed sales of residential properties set a new high-water mark of 130,486 in New York State during 2016, according to the annual housing market report released by the New York State Association of REALTORS®. The statewide median sales price also grew by 2.2 percent in 2016 to reach \$235,000. [Learn more here.](#)

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### **Second Chance....LINKS TO PAST NEWS ITEMS**

Jennie's Charities! For a list of Jennie's charities for 2017, [click here.](#)

Save these education dates, [click here](#) to view.

For more information on Continuing Education Courses, [click here.](#)

For more information on Designation Courses, [click here.](#)

Information on how to pay your dues [click here.](#)

Connect with GSAR staff. For a staff connection form, [click here.](#)

New eKEY Authorization Code Feature - Members that have an eKEY can now request an authorization code from within the eKEY app. [Click here.](#)

NAR's REALTOR® Broker Summit information 2/14 & 2/15, [click here.](#)

For a GSAR and CNYIS Scholarship Request form for NAR and NYSAR meetings, [click here.](#)

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### **Professional Courtesies on the Pathway to Professionalism**

For the next several weeks the Hot News will provide some helpful courtesies that REALTORS® should be exercising in the course of their job. **As a REALTOR®, it is YOUR professional responsibility when showing property!**

- Be responsible for everyone you allow to enter listed property.
- Never allow buyers to enter listed property unaccompanied.
- When showing property, keep all members of the group together.



Chitchat

Send us your news!

Content must be about member community events or personal events you would like other members to know about.

NO RECRUITING!

Send to: [teneyck@cnyrealtor.com](mailto:teneyck@cnyrealtor.com)

## IMPORTANT DATES

### ***Raising the Bar #1***

March 2, 10:00 - 12:00 pm,  
Empower. [Click here](#) for flyer

### ***Raising the Bar #2***

April 7, 10:00 - 12:00 pm,  
Empower. [Click here](#) for flyer

### ***CNY Fair Housing***

#### ***Birdhouse Auction***

April 13, 5:30 pm  
Community Arts Center  
East Genesee St., Syracuse

### ***Celebrity Bartending Event***

May 5, 4:30 - 6:30 pm  
Aster Pantry & Parlor  
[Click here](#) for flyer

### ***Community Day***

May 10, 10:00 - 12:00  
pm, GSAR

### ***REALTORS®Legislative Meetings***

May 15 - 20, Washington, DC

### ***Borio's Member Mixer***

June 8, 5:00 pm  
Borio's Restaurant, Cicero, NY

### ***Raising the Bar #3 & Annual Meeting***

## QUICK LINKS

### [2016/2017 Membership](#)

### [Directory](#)

### [Calendar of Events](#)

### [Education Schedule](#)

### [CNY Housing Stats](#)

### [Important Support Numbers](#)

### [Member Benefits](#)

### [Member Profile](#)

### [NAR](#)

### [NYSAR](#)

### [Pay Your Dues](#)

### [Register for Education](#)

### [Register for an Event](#)

### [NYSCAR Calendar of Events](#)

### [CenterState CEO Essentials](#)

## NEW MEMBERS

### *Jeffrey Jollar*

Hunt real Estate ERA - Fayetteville  
[jeffrey@hodgkinshomes.com](mailto:jeffrey@hodgkinshomes.com)  
315-446-4681

### *Andrea Riccelli*

Hunt Real Estate ERA -  
Fayetteville  
[molnarov@yahoo.com](mailto:molnarov@yahoo.com)  
315-446-4681

### *Robert Ferguson*

Keller Williams Syracuse -  
East Syracuse

June 14, 10:00 - 12:00 pm  
Empower

[rfergusonlpn@yahoo.com](mailto:rfergusonlpn@yahoo.com)  
315-701-6900

**GSAR Golf Outing**

July 17, 12:00 pm  
Links at Erie Village, E.Syracuse

*Jason Klink*

Keller Williams Syracuse -  
East Syracuse

[jjklink104@gmail.com](mailto:jjklink104@gmail.com)

315-701-6900

**Oswego County Event** August  
17, 4:00 pm

**Raising the Bar #4, GSAR  
Wine Social & Meet the  
Candidates & Voting Begins**  
Aug. 24, GSAR

**2017 Fall Business Meetings**  
September 24 - 27, Turning Stone  
Casino, Verona, NY.

**NAR Conference & Expo**  
November 3 - 6, Chicago, IL

**NYSAR Triple Play**  
December 4 - 7, Atlantic City, NJ

**Events  
Calendar**

**SOLVAY  
BANK**  
MEMBER FDIC

**Louise Hofmann**  
(315) 484.2235  
lhofmann@solvaybank.com

**Luanne Wilde**  
(315) 410.4682  
lwilde@solvaybank.com



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