

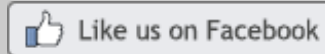


February 3, 2017

Issue No. 5



Remember to "like" us on Facebook!



6 Things You Need to Know this Week

1. GSAR Board President Jennie Chapin's Charity of the Month

During her inaugural speech at the Installation Gala last month, Jennie mentioned that she would like for all of us to give back and to support our local communities. The charity that she has chosen for the month of February is to replenish your local food bank. For information on how you can help [click here](#). For a complete list of Jennie's charities for 2017, [click here](#).

2. Important Information for CNYIS Users

CNYIS has been partnered with Realtors Property Resource® for some time now and we are happy to announce that all subscribers that currently do not have an RPR® account will have an account automatically created for them. For those members who already have an account, we will not create new RPR® credentials for you. You will simply continue using your username and password. In the coming weeks you will receive another notification informing you when your account has been created and instructions on how to access RPR®. You can then start taking advantage of this amazing member benefit! In the meantime, you can learn more about RPR® and the tools available on the RPR® Blog at blog.narrpr.com.

3. Important MLS Heads-Up

As of February 1st, upon signing into the Portal (MLS), a new MLS Subscriber Agreement will automatically pop up. Please read the Terms of Use and check the "I Agree" box to proceed. You will only be asked to do this one time.

4. Service Interruption on February 1st

2017 GSAR Annual Dues were due on or before December 31st. If payment

was not made on or before December 31st, a \$15.00 late charge was added to your account on January 1st. If payment, including \$15.00 late charge, is not paid on or before **January 31st, 2017**, your service will be interrupted on **February 1st, 2017**. On February 1st a \$75.00 reactivation fee will be added to your account and due at the time your service is restored.

NO FEES WILL BE WAIVED and it may take up to 24 hours to restore your service once payment has been made.

****COMPANIES WILL BE SHUT OFF ON FEBRUARY 15TH****

5. February Tech Tips and Training

February's T3 session will be on Instanet Forms, **Monday, February 27th** taught by Laurie Omans. [Register now](#), this class will fill up fast.

[Click here](#) for a printable flyer.

6. Save These Education Dates

February 16th, 9:00 - 12:30 pm, As the Appraiser Sees It I: Selecting Comparables.

February 16th, 1:15 - 4:45 pm, As the Appraiser Sees It II: Data Collection & Analysis.

March 2nd, 1:00 - 5:00 pm, Buyer's Agents in the 21st Century.

March 23rd, 9:00 - 1:00 pm, From Purchase Offer to Closing - A Legal Perspective.

March 30th, 9:00 - 12:00 pm, Multiple Offers - Handle with Care.

March 30th, 1:00 - 4:00 pm, Did you Disclose...?

For more information on Continuing Education Courses, [click here](#).

For more information on Designation Courses, [click here](#).

Second Chance....LINKS TO PAST NEWS ITEMS

Information on how to pay your dues [click here](#).

Connect with GSAR staff. For a staff connection form, [click here](#).

New eKEY Authorization Code Feature - Members that have an eKEY can now request an authorization code from within the eKEY app. [Click here](#).

NAR's REALTOR® Broker Summit information 2/14 & 2/15, [click here](#).

For a GSAR and CNYIS Scholarship Request form for NAR and NYSAR meetings, [click here](#).

Professional Courtesies on the Pathway to Professionalism

For the next several weeks the Hot News will provide some helpful courtesies that REALTORS® should be exercising in the course of their job. **As a REALTOR®, it is YOUR professional responsibility when showing property!**

- Promise only what you can deliver-and keep your promises.
- Identify your REALTOR® and your professional status in contacts with the

public.

- Do not tell people what you think- tell them what you know.



Member to Member News and Hot
Chitchat

Send us your news!

Content must be about member community
events or personal events you would like
other members to know about.

NO RECRUITING!

Send to: teneyck@cnycreator.com

LAST CHANCE TO VOTE IS FEBRUARY 6TH.

Studio Jams Inspiration Awards nominees were announced and voting is underway and our own GSAR director, David Hanlon, is in the mix for Most Inspiring Drummer! Click on the link below and then click on your choice in each category. You can vote daily through **February 6th!** Vote now at <http://studiojams.com/inspiration/>

IMPORTANT DATES

Raising the Bar #1

March 2, 10:00 - 12:00 pm,
Empower. [Click here](#) for flyer

Raising the Bar #2

April 7, 10:00 - 12:00 pm,
Empower. [Click here](#) for flyer

CNY Fair Housing

Birdhouse Auction

April 13, 5:30 pm
Community Arts Center
East Genesee St., Syracuse

Celebrity Bartending Event

May 5, 4:30 - 6:30 pm
Aster Pantry & Parlor

QUICK LINKS

[2016/2017 Membership](#)

[Directory](#)

[Calendar of Events](#)

[Education Schedule](#)

[CNY Housing Stats](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

[NAR](#)

[NYSAR](#)

[Pay Your Dues](#)

[Register for Education](#)

[Register for an Event](#)

[NYSCAR Calendar of Events](#)

[Click here](#) for flyer

Community Day

May 10, 10:00 - 12:00
pm, GSAR

**REALTORS®Legislative
Meetings**

May 15 - 20, Washington, DC

Borio's Member Mixer

June 8, 5:00 pm
Borio's Restaurant, Cicero, NY

**Raising the Bar #3 & Annual
Meeting**

June 14, 10:00 - 12:00 pm
Empower

GSAR Golf Outing

July 17, 12:00 pm
Links at Erie Village, E.Syracuse

Oswego County Event August
17, 4:00 pm

**Raising the Bar #4, GSAR
Wine Social & Meet the
Candidates & Voting Begins**
Aug. 24, GSAR

2017 Fall Business Meetings
September 24 - 27, Turning Stone
Casino, Verona, NY.

NAR Conference & Expo
November 3 - 6, Chicago, IL

NYSAR Triple Play
December 4 - 7, Atlantic City, NJ

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