

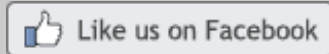


March 24, 2017

Issue No. 11



*Remember to "like" us on Facebook!*



## *8 Things You Need to Know this Week*

### **1. New RPR for March T3, Come Learn How to Use Big Data!**

This month's T3 will be held on Monday, **March 27th** from 1:00 - 3:00 pm at GSAR. [Click here](#) for flyer. [Register here!](#)

### **2. Wow! What a Deal, Only \$15 for 3 hours CE AND Lunch!**

The Oswego County Chapter Education event will be on Wednesday, **April 5th** from 9:00 - 4:00 pm at the River Vista, Fulton. [Click here](#) for a flyer.

Members can [register here](#). Non-members please contact Christine at [teneyck@cnyrealtor.com](mailto:teneyck@cnyrealtor.com).

### **3. Increase Your Proficiency with New Features in Instanet**

Laurie Omans will demonstrate how to use many of the tools included with Instanet Forms on Wednesday, **April 5th** at GSAR from 5:30 - 7:30 pm.

[Register here.](#)

### **4. Earn Your Discount! Raising the Bar #2, April 7th at Empower FCU**

The second Raising the Bar will begin at 10:00 am on Friday, **April 7th**. Because April is Fair Housing Month, join us for an update on fair housing issues with Sally Santangelo, Executive Director of CNY Fair Housing. Enjoy 20% off of your 2018 GSAR dues by attending the last 3 Raising the Bars AND Community day. [Click here](#) for flyer. [Register here.](#)

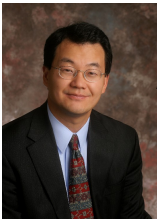
### **5. CNY Fair Housing Birdhouse Auction and Contest April 12th**

April is Fair Housing Month and this year's birdhouse auction will be held at the Community Arts Center on East Genesee St. at 5:30 pm on Wednesday, **April 12th**. The REALTOR® with the highest bid will win 22.5 hours of GSAR CE.

[Click here](#) for more information.

### **6. SAVE THE DATE! April 28th Chief Economist and Senior VP of**

## Research at NAR, Dr. Lawrence Yun, to Speak to GSAR Members



Dr. Lawrence Yun will be at Empower Federal Credit Union Friday, **April 28th** at 10:00 am. [Register here.](#) To learn more about Dr. Lawrence Yun [click here.](#) Lawrence Yun says existing home sales should increase 1-3 percent in 2017 and mortgage interest rates could rise to 4.8 percent. [Click here](#) for video update.

### **7. SAVE THE DATE for Broker-Manager Meetings**

Two Broker-Manager meetings have been scheduled. One on Thursday, **June 1st** and the second on Thursday, **November 16th**. Both meetings will be held at GSAR from 9:00 - 11:00 am with a WAV webinar at 10:00 am. Stay tuned for registration information!

### **8. SAVE THE DATE & Earn Your Discount! Community Day, May 23rd**

Enjoy 20% off of your 2018 GSAR dues by attending Community Day AND the last 3 Raising the Bars. [Click here](#) to see who will be attending Community Day. For more information, contact Susan Proch at [proch@cnyrealtor.com](mailto:proch@cnyrealtor.com).

#### Second Chance...LINKS TO PAST NEWS ITEMS

A la Carte Sponsorship Opportunities for 2017, [click here.](#)

Jennies Charities! For a list of Jennie's charities for 2017, [click here.](#)

Save these education dates, [click here](#) to view.

For more information on continuing education courses, [click here.](#)

For more information on designation courses, [click here.](#)

Information on how to pay your dues, [click here.](#)

Connect with GSAR staff, [click here](#) for a staff connection form.



*Member to Member News and Hot Chitchat*

*Send us your news!*

*Content must be about member community events or personal events you would like other members to know about.*

*NO RECRUITING!*

*Send to: [teneyck@cnyrealtor.com](mailto:teneyck@cnyrealtor.com)*

### **Join Us for a Defensive Driving Class**

We all want you to be safe on the road. Join Liberty Mutual Insurance for a defensive driving class presented by the National Traffic Safety Institute. For members of GSAR, Liberty Mutual is pleased to offer this course at a reduced rate. New York licensed drivers who complete the course will:

- Receive a 10% discount for three years (from the time they take the

course) on collision, liability, and no fault insurance

- Remove up to four points from their driving record
- Learn new techniques for safe driving

Date: **4/13/17**

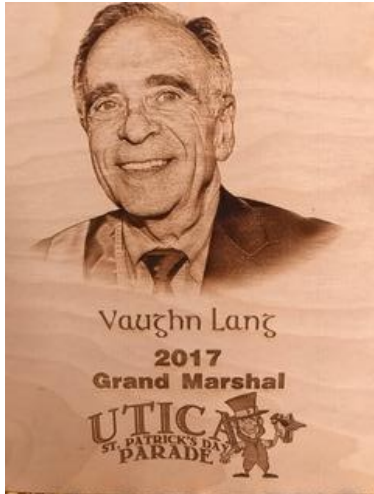
Place: GSAR

Time: 9am - 3:30pm - Lunch provided by Liberty Mutual and Prime Lending

Cost: \$22 per person

[RSVP here](#) by 4/10/17, limited to the first 40 people

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GSAR's Platinum sponsor, Vaughn Lang, from Lang Law Offices, has been named the Grand Marshal at this year's St. Patrick's Day Parade in Utica. The Parade had to be postponed to **March 25th** due to the extreme cold temperatures. Come show your support and your Irish pride! Follow the Irish cultural center of Utica on instagram @irishculturalcenterofutica!

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## IMPORTANT DATES

### ***Tech Tips and Training***

March 27, 1:00 - 3:00 pm

[Click here](#) for flyer.

### ***Oswego County Chapter Education Event***

April 5, 9:00 - 4:00 pm

[Click here](#) for flyer.

### ***Raising the Bar #2***

April 7, 10:00 - 12:00 pm,

Empower. [Click here](#) for flyer

### ***CNY Fair Housing***

### ***Birdhouse Auction***

April 12, 5:30 pm

Community Arts Center

East Genesee St., Syracuse

## QUICK LINKS

[2016/2017 Membership](#)

[Directory](#)

[Calendar of Events](#)

[Education Schedule](#)

[CNY Housing Stats](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

[NAR](#)

[NYSAR](#)

[Pay Your Dues](#)

[Register for Education](#)

[Register for an Event](#)

[NYSCAR Calendar of Events](#)

[CenterState CEO Essentials](#)

[CenterState CEO Events](#)

[GSAR and CNYIS Scholarship](#)

## [Request Forms](#)

### ***Tech Tips & Training***

April 24, 1:00 - 3:00 pm

GSAR

### ***Celebrity Bartending Event***

May 5, 4:30 - 6:30 pm

Aster Pantry & Parlor

[Click here](#) for flyer

### ***Community Day***

May 10, 10:00 - 12:00 pm

GSAR

### ***REALTORS®Legislative Meetings***

May 15 - 20, Washington, DC

### ***Tech Tips & Training***

May 22, 1:00 - 3:00 pm

GSAR

### ***Lobby Day***

May 23, Albany

### ***Broker-Manager Meeting***

June 1, 9:00 - 11:00 am

GSAR

### ***Borio's Member Mixer***

June 8, 5:00 pm

Borio's Restaurant, Cicero, NY

### ***Raising the Bar #3 & Annual Meeting***

June 14, 10:00 - 12:00 pm

Empower

### ***Tech Tips & Training***

June 26, 1:00 - 3:00 pm

GSAR

### **NEW MEMBERS**

*Samantha Miller*

Hunt Real Estate ERA - Fayetteville

[millersam0908@gmail.com](mailto:millersam0908@gmail.com)

315-446-4681

*Brenda DiMaria*

Inquire Realty - Baldwinsville

[brendadimaria@gmail.com](mailto:brendadimaria@gmail.com)

315-303-5656

*Heather Johnson*

RealtyUSA.com - Camillus

[heather.johnson384@gmail.com](mailto:heather.johnson384@gmail.com)

315-487-0040

*Itay Sapir*

Keller Williams Syracuse - East

Syracuse

[itaysapir@kw.com](mailto:itaysapir@kw.com)

315-701-6900

***GSAR Golf Outing***

July 17, 12:00 pm

Links at Erie Village,

E. Syracuse

***Ice Cream Social***

July 20, 2:00 pm

GSAR

***Tech Tips & Training***

July 24, 1:00 - 3:00 pm

GSAR

***Oswego REALTOR® Expo***

August 17, 4:00 pm

River Vista, Fulton

***Raising the Bar #4, GSAR***

***Wine Social & Meet the***

***Candidates & Voting Begins***

Aug. 24, GSAR

***Tech Tips & Training***

Aug. 28, 1:00 - 3:00 pm

GSAR

***2017 Fall Business Meetings***

September 24 - 27

Turning Stone Casino, Verona

***Wine Tour***

October 5 - All day

***Mr. GSAR***

October 19, 6:00 pm

GSAR

***Tech Tips & Training***

October 23, 1:00 - 3:00 pm

GSAR

***NAR Conference & Expo***

November 3 - 6

Chicago, Ill

**Oswego Chapter PATH  
Auction & Holiday Party**

November 14

**Broker-Manager Meeting**

November 16, 9:00 - 11:00 am

GSAR

**NYSAR Triple Play**

December 4 - 7, Atlantic City, NJ

Events  
Calendar

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success.



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