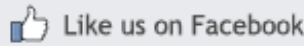


*Remember to "like" us on Facebook!*



*8 Things You Need to Know this Week*  
*GSAR Office is closed today, April 14th*



Happy  
Easter!



**1. Annual Membership Directory Updates Due April 28th**

We are preparing for our Annual Membership Directory. Make sure all of your contact information is correct, as well as your photo. **Deadline is April 28th!** We are printing COLOR PHOTOS of our REALTOR® members in our annual directory, along with your company name, office phone number, fax number, cell phone number, and e-mail address. We want to make sure all of your contact information is accurate, as well as your picture! [Click here](#) for information on adding your photo to Matrix. To verify we have your correct contact information, please [click here to sign into your account.](#)

**2. Recognize Fair Housing Month!**

NAR has [produced a poster](#) to help your association recognize Fair Housing Month, which each April marks the anniversary of the passage of the 1968 Fair Housing Act, the federal law that established a national policy of fair housing without regard to race, color, religion, sex, familial status, handicap or national origin.

**3. April Tech Tips and Training, April 24th**

Join Greg Hassett, Digital Media Manager with WSYR TV/Nexstar Media as he discusses Modern Marketing Technology! [Click here](#) for printable flyer. [Register here.](#)

**4. Cayuga County Chapter Meeting, April 25th**

Cayuga County will kick off its first chapter meeting to discuss future plans and to network on **April 25th** in Auburn from 5:00 pm - 7:00 pm. [Click here](#) for more information. [Register here.](#)

**5. Chief Economist & Senior VP of Research at NAR to Speak to GSAR**

Dr. Lawrence Yun will be at Empower Federal Credit Union Friday, **April 28th** at 10:00 am. Don't miss this unique opportunity! [Register here.](#) To learn more about Dr. Lawrence Yun [click here.](#)

**6. NPN to Host Celebrity Bartending Event May 5th**

Free admission, just stop by on Friday, **May 5th** from 4:30 - 6:30 pm to Aster Pantry & Parlor, 116 Walton St., Syracuse and help raise money for Upstate Cancer Center. Plenty of parking available. [Click here](#) for more information and to see who's bartending!

**7. Community Day May 10th at GSAR**

Meet with your local representatives to discuss important matters in the real estate industry. Earn 20% off of your 2018 GSAR local dues by attending 3 Raising the Bars AND Community Day. [Click here](#) to see who will be attending. For more information, contact Susan Proch at [proch@cnyrealtor.com](mailto:proch@cnyrealtor.com).

**8. The Auburnpub Publishes Article on Cayuga County Joining GSAR**

Many REALTORS® in Cayuga County recently joined forces with the Greater Syracuse Association of REALTORS® to stay in compliance with changing industry standards and to provide the best level of service to their members and their community. [Click here](#) to read full article.

**Second Chance...LINKS TO PAST NEWS ITEMS**

Jennies Charities! For a list of Jennie's charities for 2017, [click here.](#)

For more information on continuing education courses, [click here.](#)

For more information on designation courses, [click here.](#)

Information on how to pay your dues, [click here.](#)

Connect with GSAR staff, [click here](#) for a staff connection form.

The Results are in and NY is in the Winners' Circle, [click here](#) to read more.

'Coming Soon' Should Not Be Used Solely as a Marketing Tool, [read more.](#)



*Member to Member News and Hot  
Chitchat*

*Send us your news!*

*Content must be about member community  
events or personal events you would like  
other members to know about.*

*NO RECRUITING!*

*Send to: [teneyck@cnyrealtor.com](mailto:teneyck@cnyrealtor.com)*



Congratulations to GSAR Director, Terri Micho, for participating in Dancing with Our Stars on April 8th at the Marriott Syracuse Downtown to raise funds for the George and Rebecca Barnes Foundation. Terri's partner was Eric C. Valentin and they danced to She's a Lady by Tom Jones. Photo by Linda Osborne.

### **CALLING ALL VOLUNTEERS**

GSAR Director, Andy Azzarello, will be hosting his third annual softball tournament Saturday, **April 29th** beginning at 8:00 am to benefit the Upstate Cancer Center, the Autism Society and the Salvation Army. For more information on volunteering or donating a raffle item, [click here](#). Questions? Please contact Andy at [andya@kw.com](mailto:andya@kw.com).

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#### **IMPORTANT DATES**

##### ***Tech Tips & Training***

April 24, 1:00 - 3:00 pm  
GSAR, [click here](#) to register

##### ***Cayuga County Chapter Meeting***

April 25, 5:00 pm  
JB's Wall Street Grill, Auburn  
[Click here](#) to register

##### ***Celebrity Bartending Event***

May 5, 4:30 - 6:30 pm  
Aster Pantry & Parlor  
[Click here](#) for flyer

##### ***Community Day***

May 10, 10:00 - 12:00 pm  
GSAR, [click here](#) to register

#### **QUICK LINKS**

[2016/2017 Membership](#)

[Directory](#)

[Calendar of Events](#)

[Education Schedule](#)

[CNY Housing Stats](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

[NAR](#)

[NYSAR](#)

[Pay Your Dues](#)

[Register for Education](#)

[Register for an Event](#)

[NYSCAR Calendar of Events](#)

[CenterState CEO Essentials](#)

[CenterState CEO Events](#)

[GSAR and CNYIS Scholarship](#)

[Request Forms](#)

**REALTORS®Legislative****Meetings**

May 15 - 20, Washington, DC

**Tech Tips & Training**

May 22, 1:00 - 3:00 pm

GSAR

**Lobby Day**

May 23, Albany

**Borio's Member Mixer**

June 8, 5:00 pm

Borio's Restaurant, Cicero, NY

**Raising the Bar #3 & Annual Meeting**

June 14, 10:00 - 12:00 pm

Empower

**Tech Tips & Training**

June 26, 1:00 - 3:00 pm

GSAR

**GSAR Golf Outing**

July 17, 12:00 pm

Links at Erie Village, E.

Syracuse

**Ice Cream Social**

July 20, 2:00 pm

GSAR

**Tech Tips & Training**

July 24, 1:00 - 3:00 pm

GSAR

**Oswego REALTOR® Expo**

August 17, 4:00 pm

River Vista, Fulton

**Raising the Bar #4, GSAR Wine Social & Meet the****NEW MEMBERS**

*Alicia Turner*

Century 21 Tucci Realty - Cicero

[alicia.turner@century21.com](mailto:alicia.turner@century21.com)

315-458-9000

*Denise McNitt Lanning*

Keller Williams Syracuse - East

Syracuse

[denisemcnitt@yahoo.com](mailto:denisemcnitt@yahoo.com)

315-701-6900

*Amal Mahmoud*

Coldwell Banker Patricia Tom -

Marcellus

[amahmoud1966@gmail.com](mailto:amahmoud1966@gmail.com)

315-673-2022

*Shannon Fiumano-Wagner*

CNY Affordable Realty, Inc. -

Syracuse

[dwsf.kidstoo@gmail.com](mailto:dwsf.kidstoo@gmail.com)

315-671-6008

*Andrea Scalici*

Keller Williams Syracuse - East

Syracuse

[ascalici7@gmail.com](mailto:ascalici7@gmail.com)

315-701-6900

*Robin Gedney Lucas*

Select Sotheby's Int Realty -

Saratoga Springs

[Robin.Lucas@selectsothebysrealty.com](mailto:Robin.Lucas@selectsothebysrealty.com)

518-580-8500

**Candidates & Voting Begins**

Aug. 24, GSAR

**Tech Tips & Training**

Aug. 28, 1:00 - 3:00 pm

GSAR

**2017 Fall Business Meetings**

September 24 - 27, Turning Stone

Casino, Verona, NY.

**Wine Tour**

October 5 - All day

**Mr. GSAR**

October 19, 6:00 pm

GSAR

**Tech Tips & Training**

October 23, 1:00 - 3:00 pm

GSAR

**NAR Conference & Expo**

November 3 - 6, Chicago, Ill

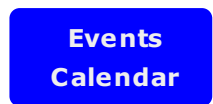
**Oswego Chapter PATH**

**Auction & Holiday Party**

November 14

**NYSAR Triple Play**

December 4 - 7, Atlantic City, NJ



# Construction Loans from



[www.americu.org](http://www.americu.org)  
1.800.388.2000

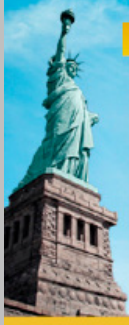


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**\$519.\***

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