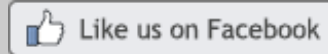




May 26, 2017
Issue
No. 20



Remember to "like" us on Facebook!



[8 Things You Need to Know this Week](#)

GSAR Office will be closed May 29th for Memorial Day

Thank you to all service men and women, past and present!

1. Borio's Member Mixer - Always a fun night!

Once again, GSAR is teaming up with the Mortgage Bankers and Home Builders for our Borio's Member Mixer! It's Thursday, June 8th at Borio's in Cicero, from 6-8pm Stop out for some networking, food, silent auction, and entertainment by Goodfellas! There will be tables available for builders, contact Pattie at 315-463-6261 at HBR if you represent a builder that might be interested.

[Click here](#) for the event flyer for more information

[Click here](#) to register online!

2. 3rd Quarter MLS Fees

Your 3rd quarter MLS fee invoices have gone out and are due by **Thursday, June 15th** in order to avoid a \$15 late fee. SAVE TIME...PAY ONLINE!

www.cnyREALTOR.com/dues

3. Don't Be a Cybercrime Statistic!

Learn how to protect your business and your clients from the onslaught of cyberattacks, hacking and wire fraud occurring in the real estate industry. Here are some excellent links for information and hotline numbers.

[how-scammers-hack-your-transactions](#)

[dont-be-cybercrime-statistic](#)

[threat-wire-fraud-real](#)

4. Broker/Manager Meeting at GSAR

Brokers and Managers: please mark your calendars for **Thursday, June 1st** at 9 am here at GSAR for our next Broker/Manager meeting. Stay informed on local issues as well as real estate trends. Plus, you will have a chance to win an iPad 9.7! RSVP with Nora at dimeis@cnyrealtor.com. This meeting is open to Brokers and Managers

only.

5. Education-GRI 3 Agency

GSAR will hold a GRI 3 - Agency class (7.5 hrs CE credit) on **Wednesday, June 7th** from 8:30 am to 5:30 pm with instructor Jim Braman, Esq. Member pricing is \$125 and \$150 for non-members. [Click here](#) for registration form. [Click here](#) to register online.

6. NYSAR June Webinars

Join NYSAR Member Perks partner JSJD Media for the free "[Drive More Listings and Sales with Emerging Digital Marketing Technology](#)" webinar that will provide a look at how smart programmatic advertising can raise sales numbers for all on **Thursday, June 1st** at 2:30 pm. Also, don't miss the [NYSAR Summer Legal Update](#) webinar covering the latest real estate-related legal issues on **Thursday, June 15th** at 2:30 pm.

7. Register for GSAR's Annual Meeting and Raising the Bar #3

We are excited to announce that TJ Doyle, Director of Social Media for the National Association of REALTORS®, will be our presenter at the next Raising the Bar seminar on **Wednesday, June 14th** from 10-12:00 pm. In his role at NAR, TJ is tasked with creating social media content and executing targeted campaigns and initiatives aimed at building and promoting online communities of value to NAR and its members.

[Click here](#) for the Raising the Bar flyer

[Click here](#) for the Annual meeting flyer

[Click here](#) to register for both events!

8. It's BJ's Renewal Time Again!

It's easier than ever to sign up, you do not have to come in to the office!

Click here to access the form. Fill it out and return it to Nora here at GSAR by mail or e-mail! If you are paying by check (make it out to BJ's), mail it with your form to GSAR, attn: Nora, 5958 East Taft Rd., North Syracuse, 13212. If paying by card feel free to e-mail it to dimeis@cnyrealtor.com. Please note the timeline for forms to be turned in is **June 1st-15th**. Your form must be turned in by the 15th!



*Member to Member News and Hot
Chitchat*

Send us your news!

*Content must be about member community
events or personal events you would like
other members to know about.*

NO RECRUITING!

Send to: teneyck@cnyrealtor.com

IMPORTANT DATES

Broker/Manager Meeting

June 1st, 9-11am
at GSAR

Borio's Member Mixer

June 8, 5:00 pm
Borio's Restaurant, Cicero, NY

Raising the Bar #3 & Annual Meeting

June 14, 10:00 - 12:00 pm
Empower

Tech Tips & Training

June 26, 1:00 - 3:00 pm
GSAR

GSAR Golf Outing

July 17, 12:00 pm
Links at Erie Village, E.
Syracuse

Ice Cream Social

July 20, 2:00 pm
GSAR

Tech Tips & Training

July 24, 1:00 - 3:00 pm
GSAR

Oswego REALTOR® Expo

August 17, 4:00 pm
River Vista, Fulton

Raising the Bar #4, GSAR Wine Social & Meet the Candidates & Voting Begins

Aug. 24, GSAR

Tech Tips & Training

Aug. 28, 1:00 - 3:00 pm

QUICK LINKS

[2016/2017 Membership Directory](#)

[Calendar of Events](#)

[Education Schedule](#)

[CNY Housing Stats](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

[NAR](#)

[NYSAR](#)

[Pay Your Dues](#)

[Register for Education](#)

[Register for an Event](#)

[NYSCAR Calendar of Events](#)

[CenterState CEO Essentials](#)

[CenterState CEO Events](#)

[GSAR and CNYIS Scholarship](#)

[Request Forms](#)

NEW MEMBERS

Olivia Miller

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Group - Fayetteville

olivia@thebollingergroup.net

315-637-0555

Susan Ensminger

RealtyUSA.com - North Syracuse

ensmingersusan@aol.com

315-458-9000

Justin Daniels

Hunt Real Estate ERA - Liverpool

justindaniels100200300@gmail.com

315-622-5757

Amy Tewksbury

Keller Williams Syracuse - East Syracuse

amytewksbury2@kw.com

315-701-6900

GSAR

2017 Fall Business Meetings

September 24 - 27, Turning Stone
Casino, Verona, NY

Wine Tour

October 5 - All day
October 19, 6:00 pm
GSAR

Tech Tips & Training

October 23, 1:00 - 3:00 pm
GSAR

NAR Conference & Expo

November 3 - 6, Chicago, Ill

Oswego Chapter PATH Auction & Holiday Party

November 14

NYSAR Triple Play


December 4 - 7, Atlantic City, NJ



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