

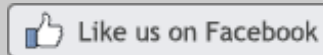


June 16, 2017

Issue No. 23



Remember to "like" us on Facebook!



6 Things You Need to Know this Week

1. Recap of GSAR's 2017 General Membership Meeting

GSAR's Annual Membership Meeting was held Wednesday, June 14th at Empower Federal Credit Union. Jennie Chapin, GSAR President, welcomed the group and called the meeting to order at 10:15 am. [Click here](#) to read a full recap of the meeting. If you were unable to attend and would like to request a packet, please contact Christine TenEyck at 315-457-5979 or teneyck@cnyrealtor.com.



2. Full House at Raising the Bar #3

There was hardly an empty seat at Empower Federal Credit Union for the 3rd Raising the Bar on Wednesday, June 14th. Mary Hess, a trainer from ShowingTime, presented a 15 minute teaser on CNYIS' newest product offered to our members, MarketStats. TJ Doyle, Director of Social Media for the National Association of REALTORS®, discussed social media today and social media best practices. [Click here](#) for TJ's entire presentation.

3. Registration for this year's GSAR Golf Outing Now Open!

Registration is now open for GSAR's Annual Golf Outing on **Monday, July 17th** at the Links at Erie Village. Come join us for lunch, a day of golf, followed by drinks and a steak bake dinner. Register early for the best pricing! [Click here](#) for more information

and an entry form or...save time and [register online here!](#)

If you are interested in sponsorship opportunities, [click here.](#)

4. 3 GSAR Board of Directors Positions Available for 2017 Election

There will be three (3) vacant positions to fill in the upcoming election beginning in August. Nominees must be a REALTOR® Member of the Board for a minimum of two (2) years immediately preceding nomination and shall have served on one or more standing Committees and/or Task Force or the Board of Directors for a cumulative total of two (2) years during the preceding three (3) years and shall be a Member in good standing with the Association or be nominated by a unanimous vote of the serving nominating committee with the approval of the Board of Directors. If you qualify and are interested in running, please contact Christine TenEyck at 315-457-5979 or teneyck@cnyrealtor.com.

5. Seats Still Available

There is still time to register for "Agency, Ethics, & Fair Housing: Only Good Business" on **June 19, 20 and 21**. Class meets 8:30 am - 5:00 pm each day. Satisfy all licensing renewal requirements and your NAR Code of Ethics training for the 2017-2018 ethics cycle! [Register here.](#)

6. 5 Root Causes for U.S.'s Depressed Homeownership Rate: New Study

Despite steadily improving local job markets and historically low mortgage rates, the U.S. homeownership rate is stuck near a 50-year low because of a perverse mix of affordability challenges, student loan debt, tight credit conditions and housing supply shortages. [Click here to read more.](#)



*Member to Member News and Hot
Chitchat*

Send us your news!

*Content must be about member community
events or personal events you would like
other members to know about.*

NO RECRUITING!

Send to: teneyck@cnyrealtor.com

CNY MBA Golf Tournament in Memory of Cathy Rogers & Benefit for her Children

Central New York Mortgage Banker's Association will hold its 22nd annual golf tournament and lobster fest **Thursday, August 3, 2017**. Even though registration for the golf tournament is closed, there are still other options for you to contribute.

- *Be a sponsor*

You can choose from a grand prize sponsorship for \$250 or a hole/prize contest sponsorship for only \$150. [Click here](#) for sponsor form.

- *Donate*

If your donation/prize is received by July 1, 2017 your name/company will be published in the annual brochure. [Click here](#) for donation form.

- *Come to lobster fest*

For only \$55/person you can come have dinner with all of the tournaments participants and donors in memory of Cathy Rogers. [Click here](#) for lobster fest reservation form.

If you have any questions or for more details, please contact Seth Fischer, Esq. at 315-475-0000 or Stacy Dorn at 315-413-59610.

2017 Home Builders & Remodelers of CNY Golf Outing

The HBR of CNY is pleased to host their annual golf outing on

Thursday, August 10th

at Vesper Hills Golf Club, 4291 Octagon Road, Tully, NY.

It will be a 10:00 am shotgun start with dinner to follow.

New this year is a **\$5,000 CASH PRIZE** for the first hole in one!

For more information and a registration form, [click here](#).

There are several sponsorship opportunities for you to show your support, [click here](#) to see all that are available today! If you have any questions or for more details, please contact Pattie Woodmansee at pmw@hbrcny.com or 315-463-6261 ext 201.

IMPORTANT DATES

***GSAR Office closed July 3 & 4**

Tech Tips & Training

July 24, 1:00 - 3:00 pm

GSAR

Oswego REALTOR® Expo

August 17, 4:00 pm

River Vista, Fulton

Raising the Bar #4, GSAR

Wine Social & Meet the

Candidates - Voting Begins

QUICK LINKS

[2016/2017 Membership Directory](#)

[Calendar of Events](#)

[Education Schedule](#)

[CNY Housing Stats](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

[NAR](#)

[NYSAR](#)

[Pay Your Dues](#)

[Register for Education](#)

[Register for an Event](#)

[NYSCAR Calendar of Events](#)

Aug. 24, GSAR

Tech Tips & Training

Aug. 28, 1:00 - 3:00 pm

GSAR

NPN Bowling Event

September 17, TBD

2017 Fall Business Meetings

September 24 - 27, Turning Stone

Casino, Verona, NY

Wine Tour

October 5 - All day

October 19, 6:00 pm

GSAR

Tech Tips & Training

October 23, 1:00 - 3:00 pm

GSAR

NAR Conference & Expo

November 3 - 6, Chicago, Ill

Oswego Chapter PATH

Auction & Holiday Party

November 14

Broker-Manager Meeting

November 16, 9:00 am

GSAR

NYSAR Triple Play

December 4 - 7, Atlantic City, NJ

[CenterState CEO Essentials](#)

[CenterState CEO Events](#)

[GSAR and CNYIS Scholarship Forms](#)

[Congressman John Katco](#)

NEW MEMBERS

Maureen Gancarz

Keller Williams - East Syracuse

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315-701-6900

Susan Feiszli

Hunt Real Estate - Fayetteville

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315-446-4681

Lesa Cacciola

Farnett Real Estate - Central Square

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315-505-6609

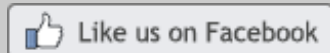
Scott Heyden

DN Drucker LTD - Fayetteville

scotthrealtor@gmail.com

315-445-9914

Remember to "like" us on Facebook!



Thank you to our 2016 Election Sponsor



Click on "2016 ELECTION" icon

ALL GSAR members can take advantage of all that EMPOWER has to offer!

Call Lauri Hoover at 315.728.3474 or e-mail lhoover@empowerfcu.com to learn more!

www.empowerfcu.com



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