



September 15, 2017

Issue No. 36



**PAY YOUR
MLS DUES HERE
DEADLINE TODAY!**

10 Things You Need to Know this Week

1. MLS Dues are Due TODAY!

DONT FORGET...the MLS bills are due today, pay today and avoid late fees!

[Click here](#) for instructions on how to pay online.

[Click here](#) to pay online.

[Click here](#) for billing schedule.

2. Looking for Participants for Mr. GSAR Fundraiser

This year's Mr. GSAR will be held on **Thursday, October 19th** at 6:00 pm at GSAR.

This is such a fun time and the money raised will benefit Upstate Cancer Center. We are looking for men to auction off their donation or service and to generate donations leading up to the event. The person that raises the most money, between the auction and pre-event fund raising, will be crowned Mr. GSAR!

[Click here](#) for more information on how to participate.

[Click here](#) for event flyer

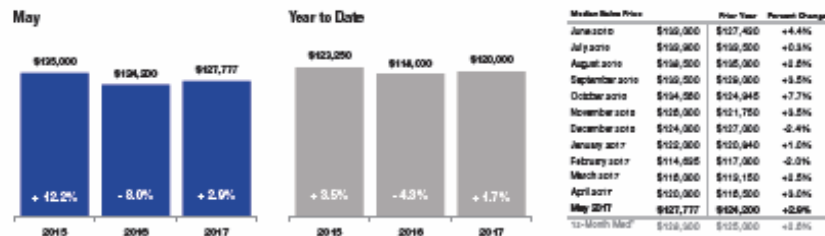
[Click here](#) to register

3. NEW "MarketStats" BUTTON ON DASHBOARD

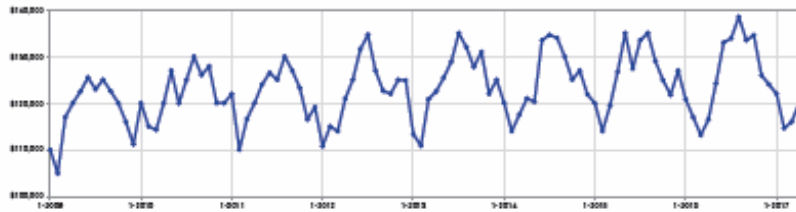
We're thrilled to announce that we have partnered with ShowingTime to provide you with elegant and easy-to-use stats in a new suite of market reports and interactive tools called MarketStats. MarketStats is the family of statistical reports including InfoSparks, FastStats, Local Market Updates, Monthly Indicators and the Weekly Market Activity Report.

Median Sales Price

Point at which half of the sales sold for increased half sold for less, not accounting for seller concessions, in a given month.



Historical Median Sales Price by Month



Continued on June 28, 2017. All data courtesy of the Central New York Information Service, Inc. Report # 2017 Housing Price. | 7

These products will go a long way toward a broader understanding of the prevailing trends in our local housing market.

[Click here](#) for more information on this exciting new product!

4. Help the Hurricane Victims

The Greater Syracuse Association of REALTORS® and the Central NY Information Service Boards of Directors have agreed to contribute \$10,000 to the NAR REALTORS® Relief Foundation. This foundation is dedicated to providing housing-related assistance to victims of disaster, some of whom have experienced unimaginable loss. Won't you consider contributing what you can to assist in this effort? 100% of your donation goes to disaster relief causes.

[Click here](#) to donate.

[Click here](#) to read more.

5. Broker Course to Begin October 11th

The first step to take in obtaining your real estate broker/associate broker license is to complete the NYS Broker 45 Hour Qualifying Course. The next Broker Course will begin on **Wednesday, October 11th**. Registration deadline is October 4th. For more information and to register, [click here](#).

6. CRS 210: Building an Exceptional Customer Service Referral Business

Come join GSAR President, Jennie Chapin, for this highly interactive course on October 16th and 17th at GSAR. This class is designed to deliver all the essentials for refocusing the agent's business plan to a customer service-centered, repeat and referral business, hosted by New York Certified Residential Specialist.

[Click here](#) for more information.

[Click here](#) to register.

7. Save the Date!

Please mark **Tuesday, November 14th** at 6:00 pm on your calendars for this year's PATH Auction and Holiday Party at the River Vista Center in Fulton. Open to all members this event is always a great time and for a great cause. More details coming soon!

8. NYSCAR to Host Breakfast Networking Event

Open to all real estate professionals, affiliates and guests, this breakfast presentation and networking event will take place on **September 21st** at the Cavalry Club in Manlius. Be sure to RSVP by September 18th!

[Click here](#) for more information.

9. Only a Few Seats Left for GSAR's Annual Wine Tour

GSAR's annual Wine Tour will be **October 5th** from 9:00 am to 5:30 pm. The bus will leave precisely at 9:00 am from the GSAR office. There are only a few seats left.

[Click here](#) for more information.

10. NPN Keys for a Cause

The New Professionals Network is holding a key drive! Just drop your keys in the jug your broker should have or just collect the keys and bring them to GSAR! The office that collects the most keys (by weight) by 12/31/2017 will win a visit from the Skippy ice cream truck next summer (up to 40 people). Money raised from this key drive will go to Upstate Cancer Center.



*Member to Member News and Hot
Chitchat*

Send us your news!

*Content must be about member community
events or personal events you would like
other members to know about.*

NO RECRUITING!

Send to: teneyck@cnyrealtor.com

IMPORTANT DATES

2017 Fall Business Meetings

September 24 - 27

Turning Stone Casino

QUICK LINKS

[2017 Membership Directory](#)

[2017 REALTORS® Honor Society](#)

[Calendar of Events](#)

[CenterState CEO Essentials](#)

Wine Tour

October 5 - All day

[Click here](#) for flyer

2017 Mayoral Debate

October 12, 6:00 pm

Palace Theatre

Mr. GSAR

October 19, 6:00 pm

GSAR

NPN Charity Bowling Event

October 22

Bowling Green Lanes, N. Syr.

Tech Tips & Training

October 23, 1:00 - 3:00 pm

GSAR

NAR Conference & Expo

November 3 - 6, Chicago, Ill

Oswego Chapter PATH

Auction & Holiday Party

November 14, River Vista, Fulton

Craft Fair

November 29, 11:00 - 2:00 pm,

GSAR

NYSAR Triple Play

December 4 - 7, Atlantic City, NJ

[Click here](#) to register

[Events Calendar](#)

[CenterState CEO Events](#)

[CNY Housing Stats](#)

[CNYIS Billing Change](#)

[Congressman John Katko](#)

[Downtown Syracuse Events](#)

[Education Schedule](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

[NAR](#)

[NAR - REALTOR® Magazine](#)

[NYSCAR Calendar of Events](#)

[NYSAR](#)

[Pay Your Dues](#)

[Register for Education](#)

[Register for an Event](#)

[GSAR & CNYIS Scholarship](#)

[Request Forms](#)

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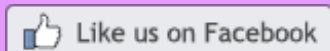
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