



September 8, 2017

Issue No. 35



**PAY YOUR  
MLS DUES HERE  
By 9/15**

## *10 Things You Need to Know this Week*

### **1. GSAR 2017 Election Winners**

Congratulations to this year's GSAR election winners: Barbara Ciricillo, Samantha Covey and Karen Hammond. Thank you very much to all of the members that ran this year: Karl Ashley, Judy Boyke, Susan Martino and Connie Ryan.

### **2. MLS Dues are Due by September 15th**

**DONT FORGET...**the MLS bills are due no later than September 15th.

[Click here](#) for instructions on how to pay online.

[Click here](#) to pay online.

[Click here](#) for billing schedule.

### **3. The Rain Held Off**

The weather was a little breezy and cool, but that didn't deter members from attending this year's Main Event. Turn out was great and members had the chance to learn some safety tips, basic self defense moves and hands-only CPR. Thank you to Laura Casey who won the 50/50 raffle and donated \$200 back, making the grand total raised for the Upstate Cancer Center for this event \$573.00! Thank you to everyone that attended and donated!



#### **4. Help Texas Flood Victims**

The REALTORS® Relief Foundation is accepting contributions to help victims of flooding in Houston, Corpus Christi, and other Texas areas submerged by flood waters from Hurricane Harvey. NAR covers administrative costs of the foundation so 100 percent of contributions go to help victims. [Click here](#) to donate today!

#### **5. Time is Running Out! Call For Action -- NFIP**

Yesterday, the United States Senate voted to pass a three-month extension of the National Flood Insurance Program (NFIP). The House of Representatives is expected to pass the legislation on Friday, September 8, 2017 and the President is expected to quickly sign the bill into law later in the day. The current NAR Call for Action will conclude **Friday, September 8, 2017 at 5:00 p.m.** eastern time. This legislation ensures that the NFIP will not lapse on September 30, 2017. NAR will continue our legislative advocacy efforts for the 21st Century Flood Reform Act until this long-term reauthorization and reform bill is enacted. [Click here](#) to take action! If you have any questions, please contact John DiBiase, NAR Government Affairs Communications Director [jdibiase@realtors.org](mailto:jdibiase@realtors.org) or 202-383-1037

#### **6. CRS 210: Building an Exceptional Customer Service Referral Business**

Come join GSAR President, Jennie Chapin, for this highly interactive course on **October 16th and 17th** at GSAR. This class is designed to deliver all the essentials for refocusing the agent's business plan to a customer service-centered, repeat and referral business, hosted by New York Certified Residential Specialist.

[Click here](#) for more information.

[Click here](#) to register.

#### **7. NYSCAR to Host Breakfast Networking Event**

Open to all real estate professionals, affiliates and guests, this breakfast presentation and networking event will take place on **September 21st** at the Cavalry Club in Manlius. Be sure to RSVP by September 18th! [Click here](#) for more information.

#### **8. GSAR's Annual Wine Tour**

GSAR's annual Wine Tour will be **October 5th** from 9:00 am to 5:30 pm. The bus will leave precisely at 9:00 am from the GSAR office. There are only a few seats left.

[Click here](#) for more information.

#### **9. Triple Play REALTOR® Convention & Expo**

Registration is now open for NYSAR's Triple Play REALTOR® Convention and Expo December 4 - 7, 2017 at the Atlantic City Convention Center. [Click here](#) to register today!

#### **10. It's BJ's Renewal Time Again**

It's easier than ever to sign up, you do not have to come in to the office!

[Click here](#) to access the form, fill it out and return it to Nora at GSAR by mail or email. If you are paying by check (make it out to BJ's), mail it with your form to GSAR, attn: Nora, 5958 East Taft Rd., North Syracuse, 13212. If paying by card feel free to email it to dimeis@cnyrealtor.com. Please note the deadline for forms to be turned in is **September 15th**.



*Member to Member News and Hot  
Chitchat*

*Send us your news!*

*Content must be about member community  
events or personal events you would like*

*other members to know about.*

*NO RECRUITING!*

*Send to: teneyck@cnyrealtor.com*

#### FUNDRAISER FOR GSAR MEMBER

A fundraiser for GSAR member, Kimberly Harrington, of Exit Champion Realty, is underway. Kimberly is fighting two forms of breast cancer. Medical bills are piling up, all while she is trying to plan her wedding for next May. Kimberly needs your donation and your prayers. For more information contact Karl Ashley, 315-727-3005. [Click here](#) to donate.

#### IMPORTANT DATES

##### ***2017 Fall Business Meetings***

September 24 - 27

Turning Stone Casino

##### ***Wine Tour***

October 5 - All day

[Click here](#) for flyer

##### ***2017 Mayoral Debate***

October 12, 6:00 pm

Palace Theatre

##### ***Mr. GSAR***

October 19, 6:00 pm

#### QUICK LINKS

[2017 Membership Directory](#)

[2017 REALTORS® Honor Society](#)

[Calendar of Events](#)

[CenterState CEO Essentials](#)

[CenterState CEO Events](#)

[CNY Housing Stats](#)

[CNYIS Billing Change](#)

[Congressman John Katko](#)

[Downtown Syracuse Events](#)

[Education Schedule](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

[NAR](#)

GSAR

***NPN Charity Bowling Event***

October 22

Bowling Green Lanes, N. Syr.

***Tech Tips & Training***

October 23, 1:00 - 3:00 pm

GSAR

***NAR Conference & Expo***

November 3 - 6, Chicago, Ill

***Oswego Chapter PATH  
Auction & Holiday Party***

November 14, River Vista, Fulton

***Craft Fair***

November 29, 11:00 - 2:00 pm,

GSAR

***NYSAR Triple Play***

December 4 - 7, Atlantic City, NJ

[Click here](#) to register

Events Calendar

[NAR - REALTOR® Magazine](#)

[NYSAR Calendar of Events](#)

[NYSAR](#)

[Pay Your Dues](#)

[Register for Education](#)

[Register for an Event](#)

[GSAR & CNYIS Scholarship](#)

[Request Forms](#)

**NEW MEMBERS**

Fritz Blok

Berkshire Hathaway, Fayetteville

[fritzblok@yahoo.com](mailto:fritzblok@yahoo.com)

315-373-0440

Cristina Bojarski

Coldwell Banker Prime Prop,

Camillus

[cristina.bojarski@cbpp.com](mailto:cristina.bojarski@cbpp.com)

315-214-2277

Vanessa Grinnell

Great Lakes NY, Fulton

[vgrinnellny@gmail.com](mailto:vgrinnellny@gmail.com)

315-593-1181

Lisa Heitman

Berkshire Hathaway, N. Syracuse

[lisa@netmanageit.com](mailto:lisa@netmanageit.com)

315-218-1480

Caitlyn Kleinschmidt

1st Carriage House Realty, Pulaski

[buyandsellwithcaitlyn@yahoo.com](mailto:buyandsellwithcaitlyn@yahoo.com)

315-298-2212

Lisa Lamanna

Howard Hanna, Liverpool

[lislamanna@howardhanna.com](mailto:lislamanna@howardhanna.com)

315-622-2111

Michelle Lissner  
Hunt Real Estate, Fayetteville  
[michelle.lissner@huntrealestate.com](mailto:michelle.lissner@huntrealestate.com)  
315-446-4681

Courtney Plante  
Robin's Residential Appraisals,  
Sylvan Beach  
[courtneyc359@gmail.com](mailto:courtneyc359@gmail.com)  
315-762-4666

Alice Rinaldo  
Howard Hanna, Oneida  
[alicerinaldo@gmail.com](mailto:alicerinaldo@gmail.com)  
315-363-2300

Gwen Starling  
Berkshire Hathaway, Camillus  
[gdsrealtor@yahoo.com](mailto:gdsrealtor@yahoo.com)  
315-218-7171

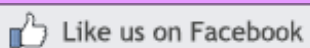
Cheryl Tibbitts  
Hunt Real Estate, Cicero  
[cheryl.tibbitts@huntrealestate.com](mailto:cheryl.tibbitts@huntrealestate.com)  
315-699-3200

Christina Wilkinson  
L. Wilson Realty, Auburn  
[christina\\_wilkinson@ymail.com](mailto:christina_wilkinson@ymail.com)  
315-252-5203

Mike Wood  
Berkshire Hathaway, Fayetteville  
[mikewood1299@gmail.com](mailto:mikewood1299@gmail.com)  
315-373-0440

[VISIT OUR WEBSITE](#)

*Remember to "like" us on Facebook!*



# LANG LAW OFFICES

Vaughn Lang, Esq.  
6838 East Genesee Street  
Fayetteville, NY 13066  
315.445.1831

M&T makes home  
financing easy  
and affordable.



So raise the green flag and call  
M&T Bank today at 315-424-4475.

**M&T Bank**  
Understanding what's important<sup>SM</sup>

 Equal Housing Lender. Certain conditions and restrictions  
apply. Program subject to change or discontinuation without  
notice. ©2016 M&T Bank NMLS #381076.

**PARAGON**  
HOME LOANS

- Local Processing & Underwriting
- Experts in FHA, 203k, USDA & VA
- Competitive Pricing
- Responsive Loan Officers

*Ask US how to  
buy a home with NO  
monthly mortgage payment!*

Call Paragon Home Loans today!  
315-445-2000  
or [www.paragonhomeloans.com](http://www.paragonhomeloans.com)

NMLS #13052  
Licensed Mortgage Broker-NYS Financial Services Dept.

Increase  
your  
income.

 nysar