

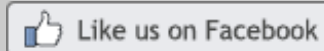


January 19, 2018

Issue No. 3



*Remember to "like" us on Facebook!*



## 6 Things You Need to Know this Week

**Pay Your Dues Here**

### **1. Avoid MLS Interruption-Pay Your Dues Today!**

If you have not already paid, your 2018 GSAR dues (including \$15 late fee), are due by Wednesday, January 31, 2018. On Thursday, February 1, 2018 a \$75 reactivation fee will be applied to all delinquent accounts and MLS service shut offs will begin. Please note, once your account is paid in full it may take up to 24 hours to get your MLS service back on. [Click here](#) to pay today!

### **2. Seating is Limited for January's Tech Tips and Training**

Back by popular demand, the first T3 class of 2018 is scheduled for **Monday, January 29th** from 1:00 - 3:00 pm at GSAR. The topic for January is *Photography for REALTORS® - Level II*. [Click here](#) for more information. [Register here!](#)

### **3. Worried About a Tech Breach?**

Now that we are living so much of our lives online, the risk of identity theft and data compromise - which has always been around - has increased by leaps and bounds. [Click here](#) to learn 26 ways to minimize your risk.

### **4. Getting Started with RPR!**

Register today for upcoming residential workshops to gain a basic understanding of how to use RPR's (Realtors Property Resource®) dynamic data and best-in-class tools to help attract, retain and lead clients to the closing table [Click here](#) to view all available webinars.

## **5. Register and Reserve Your Room at the Desmond Today!**

The Mid-Winter Business Meetings are your opportunity to get directly involved with your state association and make your voice heard about important industry and association issues. [Click here](#) for more information and to register.

## **6. Report: Homes Are Getting Even Less Affordable**

Nationwide housing affordability dropped again and is down compared to a year ago, the National Association of REALTORS® reports. Mortgage rates are higher than a year ago and the increase in borrowing costs is one culprit for higher payments among borrowers, as are higher home prices. [Click here](#) to read more!

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*Member to Member News and Hot  
Chitchat*

*Send us your news!*

*Content must be about member community  
events or personal events you would like  
other members to know about.*

*NO RECRUITING!*

*Send to: [teneyck@cnyrealtor.com](mailto:teneyck@cnyrealtor.com)*

## **Important News from NAR and the IRS**

In case you missed it: Two tax pros explain how the new tax reform law impacts your treatment of business income in a video you can share.

Among other things, the law creates a 20% business income deduction that you can take as independent contractors.

Income and other limits apply.

[Click here](#) for more helpful information (NAR)

[Click here](#) for FAQ Withholding Tables (IRS)

[Click here](#) for video "How the Law Affects Your Taxes as a Business"(NAR)

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## **Help Wanted**

CNY Signature Properties is looking for a part-time administrative assistant, preferably a licensed real estate sales person. If you know of anyone that may be interested, please call 315-382-4444.

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## IMPORTANT DATES

(subject to change)

### ***Tech Tip & Training***

Photography for REALTORS®  
January 29, 1:00 - 3:00 pm  
GSAR (see details above)

### ***2018 Mid-Winter Business***

***Meetings***, February 4 - 8  
Desmond Hotel, Albany

### ***MS-TER GSAR Fundraiser***

March 8, 6:00 pm, GSAR

### ***Raising the Bar #1***

March 15, 10 - 12:00 pm  
Details coming soon!

### ***Lobby Day***

March 20, Albany

### ***Community Day***

April 12, 10 -12:00 pm, GSAR

### ***Oswego County Chapter's REALTOR® Expo***

April 19, 4:00 - 7:00 pm, Fulton

### ***Raising the Bar #2 & Annual Meeting***

May 10, 10 - 12:00 pm  
More details coming soon!

### ***REALTORS® Legislative Meetings & Trade Expo***

May 14 - 19, Washington, DC

### ***Borio's Member Mixer***

June 7, 5:00 - 7:00 pm  
Borio's, Oneida Lake

### ***GSAR's Annual Golf Outing***

## QUICK LINKS

[2017 Membership Directory](#)

[Calendar of Events](#)

[CenterState CEO Events](#)

[CNY Housing Stats](#)

[CNYIS Billing Change](#)

[Congressman John Katko](#)

[Downtown Syracuse Events](#)

[Education Schedule](#)

[Important Support Numbers](#)

[Member Benefits](#)

[Member Profile](#)

[NAR](#)

[NAR - REALTOR® Magazine](#)

[NYSAR](#)

[NYSCAR Calendar of Events](#)

[Pay Your Dues](#)

[Register for Education](#)

[Register for an Event](#)

[NYSCAR Calendar of Events](#)

[GSAR and CNYIS Scholarship](#)

[Request Forms](#)

### **NEW MEMBERS**

Patricia Denny

Hunt Real Estate, Fayetteville

315-449-6694

[tishdenny45@gmail.com](mailto:tishdenny45@gmail.com)

Caitlin Noonan

Lake Country Real Estate, Auburn

315-258-9147 ex 201

[caitlinmnoonan@gmail.com](mailto:caitlinmnoonan@gmail.com)

Randi West

Coldwell Banker Prime, Cicero

315-752-0320

[randi.West@cbpp.com](mailto:randi.West@cbpp.com)

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Harmony Collins

Hunt Real Estate, Camillus

315-488-2926

***Raising the Bar #3, Meet the Candidates, Election begins***

August 22, details coming soon!

***NYSAR Fall Business Meetings***

September 23 - 26

Turning Stone Casino

***Raising the Bar #4***

October 4, 12 - 3:00 pm

Details to follow!

***REALTORS® Conference & Expo***

November 2 - 5, Boston, MA

***Oswego County Chapter's PATH Auction & Holiday Party***

November 29, 5:00 pm,  
Fulton

**Events Calendar**

Increase  
your  
income.  
 nysar



welcome  
to our home

Let us  
be your  
Trusted  
Lender.

PARAGON  
HOME LOANS

NYSAR 130512  
Licensed Mortgage Banker - NYS Department of Financial Services

