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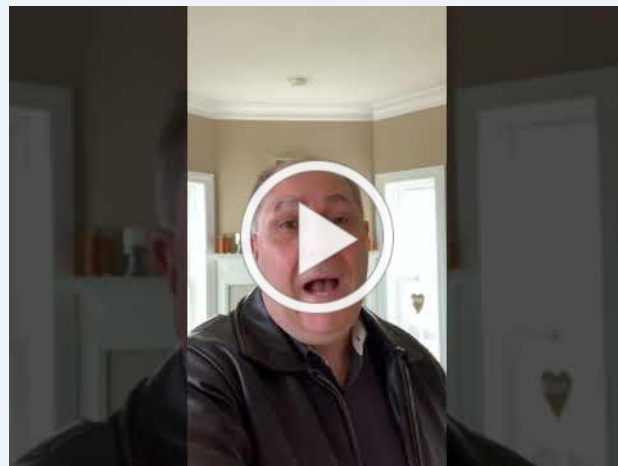
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**Weekly Video**

**Come to the 2018 Parade of Homes!**



Dave Manzano, Sr.

**MEETINGS & EVENTS**  
**Calendar**

**EDUCATION**  
**Calendar**

**Hot News Sponsors**

**Events**

**Save These Dates for October and November**

Oct 13- [Parade of Homes](#), Crown Point Summit  
28 Meadows, Jamesville

Nov 2-5 [REALTORS® Conference & Expo](#), Boston

Nov 13 [Oswego County Chapter's PATH Auction & Holiday Party](#), 6:00 pm, River Vista, Fulton

Nov 15 [Cayuga County Chapter Education & Networking Event](#), 4:30 pm, Hilton Garden

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Inn, Auburn

Nov 21 **GSAR Offices closing at 3:00 pm**

Nov 22 & 23 **GSAR office closed for Thanksgiving**

### **NPN Roundtable - postponed**

We have decided to postpone the upcoming 10/24 NPN Roundtable event. We want to wait until the Spring to hopefully get more participation. It's going to be a lot of great information shared, we want it to be successful for all! So stay tuned for a new date for this event.

### **Oswego County Chapter's Annual PATH Auction & Holiday Party**

This year's PATH Auction will be held on Tuesday, November 13th at 6:00 pm at the River Vista in Fulton. This event is always a ton of fun and all monies raised will benefit [Oswego County Opportunities' PATH Program](#). Please bring an item to contribute to the auction. Last year we raised over \$7,000...let's beat that number!!

**Register Today!**

### **Cayuga County Chapter's Education & Networking Event**

Please join the Cayuga County Chapter as they host another Education & Networking Event on Thursday, November 15th at the [Hilton Garden Inn, Auburn](#). Don Radke will teach a one hour Agency Class (1 hr. CE) and a three hour Fair Housing Class (3 hrs CE). Following all of that intense learning, enjoy cocktails and light appetizers in the bar area from 8:30 - 9:30 pm. [Click here](#) for flyer.

**Sign Up Here!**

## **MLS News**



### **MLS Tip of the Week**

**Use of Incomplete MLS #'s** - MLS#'s of Incomplete listings are prohibited from use in advertising in any media until the property is in the "Active" Status

### **Homesnap - CNYIS's Newest Member Benefit!**

CNYIS is providing Homesnap Pro to all members

Increase  
your  
income.  


included in their MLS fees - one of the best and most powerful real estate tools around! Homesnap launches on October 23rd. Register now for a Homesnap Pro Live Webinar, Thursday, October 25th at 11:00 am.

[Sign-up Here!](#)

[View or Print Field Guide](#)

[Visit Homesnap University](#)

## Education News



### Quick Links

[2018 Membership Directory](#)  
[Calendar of Events](#)  
[CenterState CEO Events](#)  
[CNY Housing Stats](#)  
[CNYIS Billing Change](#)  
[Education Schedule](#)  
[Event & Meeting Schedule](#)  
[Important Support Numbers](#)  
[MarketStats Newsletter](#)  
[Member Benefits](#)  
[Member Profile](#)  
[NAR](#)  
[NAR REALTOR® Magazine](#)  
[NYSAR](#)  
[NYSCAR Events](#)  
[OCC Newsletter](#)  
[Pay Your Dues](#)  
[RPR® Webinars](#)  
[Register for Education](#)  
[Register for an Event](#)  
[Scholarship Request Form](#)  
[Syracuse Events](#)

### Important Dates

#### [Tech Tips & Training](#)

September 24, 1:00pm, GSAR

#### [NYSAR Fall Business Meetings](#)

### Code of Ethics Deficiency List

If you find your name on the list, it means that GSAR doesn't have a record of your Code of Ethics training for the current cycle (1/1/2017 - 12/31/2018). Please submit your proof of completion to [education@cnyrealtor.com](mailto:education@cnyrealtor.com) or fax to 315-457-5884. The list is current as of October 9, and will be updated in mid-November.

[List arranged by firm name](#)

[List arranged by member name](#)

Still need to complete your ethics training for the 2017-2018 cycle? GSAR has scheduled several dates for the "Ethics for Realtors" course (held in the GSAR classroom):

- November 20, 9am-12pm \$20 for GSAR members
- December 13, 1pm-4pm \$20 for GSAR members

[Register for GSAR CE ClassesToday!](#)

Can't attend a live class? Online courses are also available.

[Click here](#) for offerings from GSAR online course partners

[Click here](#) for NAR's online Code of Ethics courses (Free and CE courses)

**Broker Course to Begin November 26**



September 30 - Oct. 3  
Turning Stone Casino

[Raising the Bar #4  
& Main Event](#)

October 4, 10 - 2:00 pm  
Details to follow!

[Parade of Homes](#)

October 13 - 28  
Crown Point Summit Meadows

[REALTOR® Morning @ The Parade of  
Homes](#)

October 17, 9:00 - 11:00 am  
Crown Point Summit Meadows

[Tech Tips & Training](#)

October 22, 1:00 pm, GSAR

[REALTORS®  
Conference & Expo](#)

November 2 - 5,  
Boston, MA

[Oswego County Chapter's PATH Auction  
& Holiday Party](#)

November 13, 5:00 pm, Fulton

[Cayuga County Chapter Holiday Party &  
Fundraiser](#)

December 13, 5:30 pm  
Springside Inn, Auburn

The first step to take in obtaining your real estate broker/associate broker license is to complete the NYS Broker 45 Hour Qualifying Course. The next Broker Course will begin on Monday, November 26. Registration deadline is November 19. Course fee: \$325.00, includes textbook. Register by Nov. 5 for early bird pricing: \$299.00.  
[Click here](#) for list of class dates and times and general licensing information.

**Designation Course: GRI-4 Legal**

The GRI Legal course is for the practitioner who wants to learn how to handle any real estate transaction like a true professional: legally, ethically, and without risk. Topics include: environmental issues, contracts, deposits, record-keeping, and other legal issues.

If you already hold the GRI designation, you can audit any GRI course for \$50. It's a great way to refresh your skills, and the CE is included!

Oct. 30 GRI-4 Legal  
Instructor: Jim Braman, Esq.  
8:30am - 5:30pm 7.5 CEU

[Click here](#) for flyer and registration form.

## Hot Topics



[Click Here to View Pics!](#)

**Only a Few days Left to Drop Off Candy**

[The Barnes Hiscock Mansion](#), located at 930 James Street, is calling all kids to come and join Trick or Treat at the Mansion! This event draws over 2,000 kids with over 8,000 pieces of candy handed out. But they need your help! Please donate candy for this fun event. You may drop of candy at the GSAR office by Thursday, October 25th.

[Read More](#)

**The Voice for Real Estate 90: How to Take the New 20% Deduction**

The latest Voice for Real Estate news video looks at what you should be doing to take the new 20 percent business income deduction for the 2018 tax year.

[View Video](#)

**Text the word "REALTORS" to 30644 for a chance to win a \$250 Amazon gift card**

Respond to important REALTOR Calls for Action more conveniently by signing up for REALTOR Party Mobile Alerts. Simply text the word, "REALTOR" to 30644 to receive short text messages only when there is a national or state legislative Call for Action. Sign up today and you will be entered to win a \$250 Amazon gift card.

[Sign-up Today](#)

**NAR Window to the Law: Assistance Animals in Housing**

This month's NAR Window to the Law focuses on issues that arise when an individual makes a request for an accommodation for an assistance animal. NAR recognizes that this remains a controversial topic for property owners and property managers, and continues to be identified as one of the top issues for real estate professionals. NAR's Risk Management Issues Committee will cover this topic during NAR's annual convention Nov. 2 - 5 in Boston.

[Learn More!](#)

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## ■ New Members

**Christine Adolfi**

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STAY CONNECTED

