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Hot News Sponsors

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Weekly Video

**The Voice for Real Estate -
Heath Insurance, Meal Deduction, Elections
DON'T FORGET TO VOTE, NOVEMBER 6TH!**



[Everything You Need to Vote](#)

Events

Save These Dates for November and December

Nov 2-5 [REALTORS® Conference & Expo](#), Boston

Nov 13 [Oswego County Chapter's PATH Auction & Holiday Party](#), 6:00 pm, River Vista, Fulton

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PathFinder BANK
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Nov 15 [Cayuga County Chapter Education & Networking Event](#), 4:30 pm, Hilton Garden Inn, Auburn

Nov 21 **GSAR Offices closing at 3:00 pm**

Nov 22 & 23 **GSAR office closed for Thanksgiving**

Dec 3-6 [Triple Play](#), Atlantic City, NJ

Dec 13 Cayuga County Chapter's Holiday Party & Fundraiser, 5:30 pm, Springside Inn, Auburn

Oswego County Chapter's Annual PATH Auction & Holiday Party

This year's PATH Auction will be held on Tuesday, November 13th at 6:00 pm at the River Vista in Fulton. This event is always a ton of fun and all monies raised will benefit [Oswego County Opportunities' PATH Program](#). Please bring an item to contribute to the auction. Last year we raised over \$7,000...let's beat that number!!

[Register Today!](#)

Cayuga County Chapter's Education & Networking Event

Please join the Cayuga County Chapter as they host another Education & Networking Event on Thursday, November 15th at the [Hilton Garden Inn, Auburn](#). Don Radke will teach a one hour Agency Class (1 hr. CE) and a three hour Fair Housing Class (3 hrs CE). Following all of that intense learning, enjoy cocktails and light appetizers in the bar area from 8:30 - 9:30 pm. [Click here](#) for flyer.

[Sign Up Here!](#)

Don't Miss This Year's Triple Play!

Register online by November 30 to save money on Triple Play! Online registration for members is \$109 and \$199 for non-members until November 30.

Don't get stuck paying at the door! On-site registration is \$139 for members and \$219 for non-members.

Triple Play offers more than 100 sessions to choose from including up to 18 CE credits over the course of four days. Make sure you're one of the more than 8,000 REALTORS, brokers, appraisers, and other real estate professionals attending Triple Play.

[Register Today](#)

■ [MLS News](#)

Increase
your
income.



MLS Tip of the Week

Section 1 Listing Procedures: Listings of real or personal property of the following types:

- a) single family homes for sale or exchange, including condominiums and townhouses
- b) vacant lots and acreage for sale
- c) two family, three family and four family residential buildings for sale or exchange,

which are listed subject to a real estate broker's license, and are located within the territorial jurisdiction of the multiple listing service, and taken by Participants on an Exclusive Right to Sell or an Exclusive Agency listing contract, shall be delivered (entered into the computer system) to the Multiple Listing Service within twenty-four (24) hours (excepting weekends, holidays, and postal holidays), after all the necessary signatures of seller(s) have been obtained. Listings of property located outside of the MLS's jurisdiction will be accepted if submitted voluntarily by a Participant, but cannot be required by the Service. (Amended 11/01)(Refer to Appendix A for penalty fee)

A copy of the listing contract may be requested via computer audit and/or staff. Refer to Section 1.16 - Monitoring of Listings. The listing service member shall retain the listing agreement and the property data form for at least three (3) years.

Realist Release 1.20

Realist release 1.20 took place the evening of Wednesday October 24, 2018 and will be available in the Realist product this morning. [Click here](#) for additional details and screen shots.

Update Highlights

This update includes the following:

- The large red pins will be removed from Property Map insert at the bottom of the Realist Property Detail report.
- Map searches which exceed the 1000 max search limit will display the Exceeds Maximum search results message.
- Additional behind-the-scenes security upgrades to protect and safeguard Realist.

Quick Links

[2018 Membership Directory](#)
[Calendar of Events](#)
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Important Dates

[REALTORS®](#)
[Conference & Expo](#)

[November 2 - 5,](#)
[Boston, MA](#)

Homesnap - CNYIS's Newest Member Benefit!

[Oswego County Chapter's PATH Auction & Holiday Party](#)

[November 13, 6:00 pm, Fulton](#)

[Cayuga County Chapter's Education & Networking Event](#)

[November 15, 4:30 pm, Hilton Garden Inn, Auburn](#)

[Triple Play](#)

[December 3 - 6, Atlantic City, NJ](#)

[Cayuga County Chapter Holiday Party & Fundraiser](#)

[December 13, 5:30 pm Springside Inn, Auburn](#)

SAVE THESE DATES FOR 2019

[Installation Cocktail Reception](#)

[January 18, 5:00 pm, Marriott Syracuse Downtown](#)

[2019 Mid-Winter Business Meetings](#)

[February 10-14, Desmond Hotel, Albany](#)

[Ms-ter GSAR](#)

[March 7, Time TBD, GSAR](#)

[REALTORS® Legislative Meetings & Expo](#)

[May 13-18, Washington, DC](#)

[Borio's Member Mixer](#)

[June 6, 5:00 pm, Borio's-Oneida Lake](#)

[GSAR's Annual Golf Outing](#)

[July 22, Time TBD, Links at Erie Village](#)

[NYSAR Fall Business Meetings](#)

[Sept 22-25, Turning Stone Casino](#)

[Oswego County Chapter's PATH Auction & Holiday Party](#)

[November 12, TBD](#)

CNYIS is providing Homesnap Pro to all members included in their MLS fees - one of the best and most powerful real estate tools around! Homesnap launched on October 23rd. AND...in case you missed the webinar on the 25th [click here](#) to view it now!

[Sign-up Here!](#)

[View or Print Field Guide](#)

[Visit Homesnap University for recorded and live webinars and tutorial videos](#)

Education News



Still time to register for GRI-4 Legal

The GRI Legal course is for the practitioner who wants to learn how to handle any real estate transaction like a true professional: legally, ethically, and without risk. Topics include: environmental issues, contracts, deposits, record-keeping, and other legal issues.

If you already hold the GRI designation, you can audit any GRI course for \$50. It's a great way to refresh your skills, and the CE is included!

Oct. 30 GRI-4 Legal
Instructor: Jim Braman, Esq.
8:30am - 5:30pm 7.5 CEU

[Click here](#) for flyer and registration form.

Broker Course Begins November 26

The first step to take in obtaining your real estate broker/associate broker license is to complete the NYS Broker 45 Hour Qualifying Course. The next Broker Qualifying Course will begin on Monday, November 26.

Registration deadline is November 19. Course fee: \$325.00, includes textbook. Register by Nov. 5 for early bird pricing: \$299.00.

[Click here](#) for list of class dates and times and general licensing information.

Code of Ethics Training Requirement

Still need to complete your ethics training for the 2017-2018 cycle? Two "Ethics for Realtors®" courses will be held at GSAR:

- November 20, 9am-12pm \$20 for GSAR members
- December 13, 1pm-4pm \$20 for GSAR members

Can't attend a live class? Online courses are also available.

- [Click here](#) for offerings from GSAR online course partners
- [Click here](#) for NAR's online Code of Ethics courses (Free and CE courses)

An updated ethics deficiency list will be posted next week.

Hot Topics



And the Winners are....

Here is the list of winners from REALTOR® day. Please contact Pattie at pmw@hbrcnyc.com or call (315)463-6261 to collect your prize.

- \$100 Amazon card - compliments of GSAR
Barbara Carter - Century 21 Tucci
- \$50 Dunkin - Compliments of HBR of CNY - Nancy Hayman - Howard Hanna
- \$50 Dunkin - Compliments of HBR of CNY - Denise Van Patten - Berkshire Hathaway
- \$50 Wegmans - Compliments of HBR of CNY --
Crystal Thomas - Berkshire Hathaway
- \$50 Wegmans - Compliments of HBR of CNY -
Collin Burney - Hunt

Baskets from the builders

- Mark Antony Homes - Tony Tucci - My Town
- Sciuga Builders - Melissa Pandori - Coldwell

Banker

- Martin Custom Homes - Briana Payne - Weichert Realtors - The Bollinger Group

Text the word "REALTORS" to 30644 to Sign-up for Mobile Alerts

Respond to important REALTOR Calls for Action more conveniently by signing up for REALTOR Party Mobile Alerts. Simply text the word, "REALTOR" to 30644 to receive short text messages only when there is a national or state legislative Call for Action. Sign up today and you will be entered to win a \$250 Amazon gift card.

[Sign-up Today](#)

Sales Drop Yet Home Prices Continue to Rise in New York State in 3Q

Third quarter closed sales dropped 3.9 percent from a year ago to 38,072 units while median sales prices rose in New York State by 5.8 percent to \$275,000 according to the housing market report released today by the New York State Association of REALTORS®. This is the fourth straight quarter that sales prices have risen.

[Read Full Article](#)

■ **New Members**

There will be no new members on November 1, 2018
New member sign-ups will resume November 8, 2018

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STAY CONNECTED

