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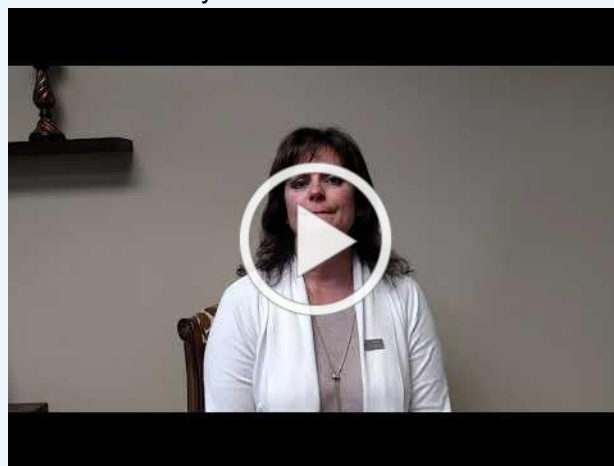
Hot News Sponsors

Click here to pay your GSAR dues today!

Weekly Video

Designation Course: GRI-4 Legal

Jim Braman, Esq. held the GRI Designation Class this week at GSAR. Connie Ryan, with Century 21-Galloway Realty, has taken the class as a refresher for her and she has a few words for you about this class.



Connie Ryan

Events

Save These Dates for November and December

Nov 13 [Oswego County Chapter's PATH Auction & Holiday Party](#), 6:00 pm, River Vista, Fulton

Nov 15 [NYSCAR Breakfast Meeting & Tour](#), 8:30 am, Aloft Hotel, Kirkpatrick Street.



Quick Links

- [2018 Membership Directory](#)
- [Calendar of Events](#)
- [CenterState CEO Events](#)
- [CNY Housing Stats](#)
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Nov 15 [Cayuga County Chapter Education & Networking Event](#), 4:30 pm, Hilton Garden Inn, Auburn

Nov 21 **GSAR Office closing at 3:00 pm**

Nov 22 & 23 GSAR office closed for Thanksgiving

Dec 3-6 [Triple Play](#), Atlantic City, NJ

Dec 13 Cayuga County Chapter's Holiday Party & Fundraiser, 5:30 pm, Springside Inn, Auburn

Oswego County Chapter's Annual PATH Auction & Holiday Party

This year's PATH Auction will be held on Tuesday, November 13th at 6:00 pm at the River Vista in Fulton. This event is always a ton of fun and all monies raised will benefit [Oswego County Opportunities PATH Program](#). Please bring an item to contribute to the auction. Last year we raised over \$7,000...let's beat that number!!

[Register Today!](#)

Join NYSCAR for a Breakfast Meeting and Tour

Join the Syracuse Chapter of the New York State Commercial Association of REALTORS® (NYSCAR) November 15th at 8:30 am at the [Aloft Hotel](#) on 310 W Kirkpatrick Street Syracuse. Learn about the \$350MM investment in our Inner Harbor adding a 1.2M square foot mix of class A office space, retail and restaurants, residential units and hotel rooms. Breakfast will be at 8:45 with the project spokesperson a little after 9:00. Then enjoy a tour of the [Iron Pier Apartments](#) and retail space around the corner on Van Rensselaer Street. Please RSVP by November 12th.

[View Marketing Brochure](#)

[RSVP Today](#)

Cayuga County Chapter's Education & Networking Event...FREE through November 12th!

Please join the Cayuga County Chapter as they host another Education & Networking Event on Thursday, November 15th at the [Hilton Garden Inn, Auburn](#). Don Radke will teach a one hour Agency Class (1 hr. CE) and a three hour Fair Housing Class (3 hrs CE). Following all of that intense learning, enjoy cocktails and light appetizers in the bar area from 8:30 - 9:30 pm. [Click here](#) for flyer.

[Sign Up Here!](#)

[Member Profile](#)
[NAR](#)
[NAR REALTOR® Magazine](#)
[NYSAR](#)
[NYSCAR Events](#)
[OCC Newsletter](#)
[Pay Your Dues](#)
[RPR® Webinars](#)
[Register for Education](#)
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Important Dates

[Oswego County Chapter's PATH Auction & Holiday Party](#)

[November 13, 6:00 pm, Fulton](#)

[NYSCAR Meeting & Tour](#)

[November 15, 8:30 am,
Aloft Hotel, Kirkpatrick St.](#)

[Cayuga County Chapter's Education & Networking Event](#)

[November 15, 4:30 pm, Hilton Garden Inn, Auburn](#)

[Triple Play](#)

[December 3 - 6, Atlantic City, NJ](#)

[Cayuga County Chapter Holiday Party & Fundraiser](#)

[December 13, 5:30 pm
Springside Inn, Auburn](#)

[**SAVE THESE DATES FOR 2019**](#)

[Installation Cocktail Reception](#)

[January 18, 5:00 pm, Marriott Syracuse Downtown](#)

[2019 Mid-Winter Business Meetings](#)

[February 10-14, Desmond Hotel, Albany](#)

[Ms-ter GSAR](#)

[March 7, Time TBD, GSAR](#)

[REALTORS® Legislative Meetings & Expo](#)

[May 13-18, Washington, DC](#)

[Borio's Member Mixer](#)

[June 6, 5:00 pm, Borio's-Oneida Lake](#)

[GSAR's Annual Golf Outing](#)

[July 22, Time TBD, Links at Erie Village](#)

Don't Miss This Year's Triple Play!

Register online by November 30 to save money on Triple Play! Online registration for members is \$109 and \$199 for non-members until November 30.

Don't get stuck paying at the door! On-site registration is \$139 for members and \$219 for non-members.

Triple Play offers more than 100 sessions to choose from including up to 18 CE credits over the course of four days.

Make sure you're one of the more than 8,000 REALTORS, brokers, appraisers, and other real estate professionals attending Triple Play.

[Register Today](#)

MLS News



MLS Tip of the Week

Directions: The Directions fields must contain directions that any reasonable, prudent person can use to locate the property. Consult map, see agent, sign names, company identity, websites and other inappropriate information, are not permitted.

Homesnap - CNYIS's Newest Member Benefit!

CNYIS is providing Homesnap Pro to all members included in their MLS fees - one of the best and most powerful real estate tools around! Homesnap launched on October 23rd. AND...in case you missed the webinar on the 25th [click here](#) to view it now!

[Sign-up Here!](#)

[View or Print Field Guide](#)

[Visit Homesnap University
for recorded and live webinars
and tutorial videos](#)

Education News

[NYSAR Fall Business Meetings](#)
[Sept 22-25, Turning Stone Casino](#)

[Oswego County Chapter's PATH](#)
[Auction & Holiday Party](#)
[November 12, TBD](#)



Fair Housing Course

When it comes to fair housing, do you understand what laws exist, who is protected, what is prohibited and how the laws are enforced? Attend Randy Templeman's course on November 8 to learn how to avoid discriminatory activities and the resulting consequences for noncompliance. At least 3.0 hours of fair housing coursework is required to be part of the 22.5 hours of CE needed for license renewal. Even if you are exempt from the CE requirement, it's good practice to brush up on the fair housing laws once in a while. November 8, 9am-12om; \$36 for GSAR members
\$45 for nonmembers. [Click here](#) for flyer.

[Register Here!](#)

Broker Course Begins November 26

The first step to take in obtaining your real estate broker/associate broker license is to complete the NYS Broker 45 Hour Qualifying Course. The next Broker Qualifying Course will begin on Monday, November 26. Registration deadline is November 19. Course fee: \$329.00, includes textbook. Register by Nov. 5 for early bird pricing: \$299.00.
[Click here](#) for list of class dates and times and general licensing information.

Code of Ethics Training Requirement

If you find your name on the list below, it means that GSAR doesn't have a record of your Code of Ethics training for the current cycle (1/1/2017 - 12/31/2018). Please submit your proof of completion to education@cnyrealtor.com or fax to 315-457-5884. The ethics deficiency list is current as of October 29:

[List by Firm Name](#)

[List by Member Name](#)

ETHICS

Still need to complete your ethics training for the 2017-2018 cycle? Two "Ethics for Realtors®" courses will be held at GSAR:

- November 20, 9am-12pm \$20 for GSAR members
- December 13, 1pm-4pm \$20 for GSAR members

[Register Today!](#)

Can't attend a live class?

Online courses are also available.

- [Click here](#) for offerings from GSAR online course partners
- [Click here](#) for NAR's online Code of Ethics courses (Free and CE courses)

Hot Topics



GSAR Bills are in the Mail!

Your bill for GSAR's 2019 dues have been mailed and you will be receiving them shortly. All bills are mailed to the broker and the broker will distribute to their agents. If you have any questions, please feel free to call the office, 315-457-5979.

2018 Land Markets Survey...Win a \$50 Gift Card!

The REALTORS® Land Institute would like for you to participate in their survey and get your free copy of this year's RLI + NAR Land Markets Survey. You will also be entered into a drawing for a \$50 gift card just for participating! Survey closes November 16th.



[Take the Survey Today!](#)

Block Blitz 2018

What a day! More than 320 volunteers, 60 shovels, 240 meatballs, 150 mum plants, five dump trucks, 1000 bottles of water, two and a half pallets of driveway sealer, 600 clip in chain link fence pieces and almost 90 gallons of paint and stain all met countless good intentions focusing on 49 properties located on three very hilly streets surrounding historic Elmwood Park.

The Greater Syracuse Association of REALTORS® was happy to serve lunch to the many volunteers.



Getting Started with RPR

Set-up, navigate, and research an unparalleled platform of dynamic data and persuasive reports, a webinar exclusively for REALTORS®.

[SVP for Webinar Today](#)

[View All Webinars](#)

Get Ready for Filing Season

The new tax laws will impact everyone. Below is useful information for all and the New IRS Publication 5307, which helps individuals understand Tax Cuts and Jobs Act.

[Learn About New Tax Laws](#)

[What You Need to Know from NAR](#)

■ New Members

There will be no new members on November 1, 2018
New member sign-ups will resume November 8, 2018

STAY CONNECTED

