

Happy Holidays!



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**GSAR Dues are due
12/31/18
Click here to pay today!**

IMPORTANT NOTICE-Security is our Priority!

At the direction of the GSAR and CNYIS board of directors beginning January 1, 2019

members will no longer be able to make credit card payments over the phone, in person or make any cash payments.

Please go to cnyREALTOR.com/dues to pay your dues 24 hours a day, seven days a week from your computer or ours!

Cash will not be accepted at any event, with the exception of 50/50 raffle tickets sold at various functions and smaller dollar items.

Weekly Video

Events

Save These Dates for January and February 2019

**Dec 24 & 25 GSAR Office will be closed
Dec 31 & Jan 1 GSAR Office will be closed**

Jan 18 [Installation Dinner Reception](#), 5:30 pm,
Syracuse Marriott Downtown.

Feb 10 2019 Mid-Winter Business Meetings, Desmond

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GSAR & CNYIS Installation of Directors and Officers and Awards Presentation

Join the Greater Syracuse Association of REALTORS® and Central New York Information Service, Inc. on Friday, January 18th at the [Marriott Syracuse Downtown](#) for an evening of networking and celebration with the new Directors and Officers to be installed. Our annual awards will be presented for REALTOR® of the Year, Shining Star and Affiliate of the Year. Festivities will commence at 5:30pm. **REGISTER NOW TO GET EARLY BIRD PRICING!** [Click here](#) for more information.

Register Today

Check Out this Year's Nominees

MLS News



MLS Tip of the Week

Address: The address field requires the house number and street name only. DO NOT put any other information in this space (ex. Bonus, EZ Show, LBEC, ASSUME, etc.) "Bonus" information should be located in the "Private Remarks" section. If there is a directional, such as "N" for north, enter in the Pre or Post directional field. Other directional input should go in the "Directions" section.

Edit Listings

FYI - have you notice you can now edit your listing from the "display" view (ie: REALTOR Full) by clicking on "Edit Listing". No more having to leave the listing view and go to the Add/Edit tab to make your changes. Click on the "Edit Listing" and it will now automatically take you there!

Update on the Release of the "New Supra eKey" App

Over the past three weeks we have been highlighting the changes coming to Supra's eKey Basic and eKey Pro app. Supra is pleased to announce that they have begun the release of the new Supra eKEY app this past week. In order to provide the best user experience, Supra has implement a staged rollout of the new eKEY app. This rollout began with a release to a limited number of Android

Quick Links

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Important Dates

[SAVE THESE DATES FOR 2019](#)

Installation Dinner Reception
January 18, 5:30 pm, Marriott
Syracuse Downtown

2019 Mid-Winter Business Meetings
February 10-14, Desmond Hotel,
Albany

GSAR Fundraiser
March 7, Details coming soon!

Lobby Day
May 7, Washington, DC

REALTORS® Legislative Meetings & Expo
May 13-18, Washington, DC

Borio's Member Mixer
June 6, 5:00 pm, Borio's-Oneida
Lake

GSAR's Annual Golf Outing
July 22, Time TBD, Links at Erie
Village

NYSAR Fall Business Meetings
Sept 22-25, Turning Stone Casino

Oswego County Chapter's PATH Auction & Holiday Party

users that started on December 17 and will continue over the next few weeks. IOS (iPhone) users will start to see the rollout in early January. Please stay tuned for details.

How and when will the app be delivered?

For eKEY app users that have automatic app updates turned on, the Play Store will automatically deliver the app to a percentage of Android users over the next few weeks. The minimum requirement for the new eKEY app in Android is OS 5 or greater.

Do the apps need a new authorization code?

The eKEY app does not require a new authorization as long as it is installed on a device that already has an authorized eKEY app.

How will Supra let Keyholders know about the new eKEY app release?

When the new eKEY app is available for all users, Supra will send a message within the existing eKEY app letting users know that a new version of the app is available along with a link to resources for more information.

Agent Resources

Please feel free to click on the button below to links to all of the agent resources available

[Agent Resources](#)

Education News



The Deadline is Near

If you find your name on the Code of Ethics list below, it means that GSAR doesn't have a record of your Code of Ethics training for the current cycle (1/1/2017 - 12/31/2018). Please submit your proof of completion to education@cnyrealtor.com or fax to 315-457-5884 before December 31, 2018.

The ethics list is current.

[Ethics List by Member Name](#)

[Ethics List by Firm Name](#)

Code of Ethics Courses

Still need to complete your ethics training for the 2017-2018 cycle?

Online courses are available.

- [Click here](#) for offerings from GSAR online course partners
- [Click here](#) for NAR's online Code of Ethics courses

Designation Courses Coming to GSAR in 2019

GRI 1 - Ethics

April 9 (7.5 hours CE)

Instructor: Don Cummins, Esq.

GRI 8 - Technology

September 10 (7.5 hours CE)

Instructor: Jeremias Maniero

GRI 3 - Agency

October 23 (7.5 hours CE)

Instructor: Jim Braman, Esq.

If you already hold the GRI designation, you can audit any GRI course for \$50. It's a great way to refresh your skills, and the CE is included!

ABR - Accredited Buyer Representative

June 12-13 (2-day course; 15 hours CE)

Instructor: Randy Templeman

[Register for Designation Courses](#)

[Download Registration Form](#)

Hot Topics



Congratulations! Mark Re Selected 43rd Recipient of Annual Crystal Ball Award

The Central New York Sales & Marketing Executives (CNYSME) has named Mark Re, Vice President & Regional Manager of Howard Hanna Real Estate, as its 2019 Crystal Ball Recipient!

An enduring symbol of the organization's mission, the prestigious Crystal Ball is awarded annually by CNYSME

to a local businessperson or group of business people in recognition of their contributions to the sales and marketing profession and for their endeavors in the areas of community development and support.

Mark will receive the award on Tuesday, April 30th, 2019 at the Marriott Syracuse Downtown during the annual Crystal Ball and Sales & Marketing Excellence Awards presentation and celebration.

[Read More!](#)

[Register to Attend and Show Your Support](#)

The GSAR and the CNYIS Donate to the Devastating Fires in California

The Greater Syracuse Association of REALTORS®, and Central New York Information Service, Inc. have each recently donated \$5,000 to the REALTORS® Relief Foundation. This charitable foundation is dedicated to providing housing-related assistance to victims of disasters. When major disaster strikes, the REALTORS® Relief Foundation has one goal: help families who have endured unimaginable loss. The real estate industry has been pouring in donations toward supporting people affected by the recent catastrophic fires in California. If you would also like to donate, please click the button below!

[Donate Here!](#)

Realtors® More Likely to Donate Annually than Most Americans, According to Survey

Eighty-two percent of Realtors® donate money to charitable causes every year, compared to the national average of 56.6 percent of Americans¹ who do so, according to a new report from the National Association of Realtors®.

[Read More Here!](#)

Upstate Cancer Center Therapeutic Music Program

The extra money we raised last year for Upstate Cancer Center went to support the Upstate Cancer Center Therapeutic Music Program. Our contribution helped bring the joy of live music to patients and their loved ones during their visit to the Cancer Center.

The final performances of the year feature the soothing and uplifting sounds of The Cadleys, Andrea Scheibal and Peter Allen, the CNS Musical Honor Society String Ensemble and Sonya Williams and students. [Click here for show dates & times.](#)

Our support is recognized on signage located in the Cancer Center's performance area and 2nd and 3rd floor atrium seating areas.

[See the Signage Here](#)



Please Don't Forget to LIKE us on Facebook

Click the button below to go to our GSAR Facebook page and LIKE us! You will find informative articles, upcoming events, and your weekly Hot News Newsletter. Join us today!

[LIKE Us Here](#)

New York State Housing Market Holds on to Price Gains in November

The New York statewide median home sales price continues to trend on a positive note, rising sharply in November. This month's median sales price rose 10-percent from November 2018 to \$275,000. November marks the 34th consecutive month that the median sales price has topped the same month of the prior year.

[Read Full Article Here!](#)

■ **New Members**

Holiday New Member Set-up Class Schedule

Application processing for the New Member Class on 12/27 at 10:00am has closed. If any new agents would like to attend the New Member Set Up Class on 01/03/19 please have your New Membership application to Danielle Mizon no later than December 27, 2018 at 3:00pm. (No Exceptions) This will allow us the time to process the applications due to the holiday schedule.

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STAY CONNECTED

