

# Happy New Year!



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## Hot News Sponsors

**GSAR Dues are due  
MONDAY, 12/31/18  
Click here to pay today!**

### Changes Coming as of January 1, 2019

At the direction of the GSAR and CNYIS board of directors beginning January 1, 2019

**members will no longer be able to make credit card payments over the phone, in person or make any cash payments.**

Please go to [cnyREALTOR.com/dues](http://cnyREALTOR.com/dues) to pay your dues 24 hours a day, seven days a week from your computer or ours!

Cash will not be accepted at any event, with the exception of 50/50 raffle tickets sold at various functions and smaller dollar items.

## Weekly Video

## Events

**Save These Dates for January and February 2019**

**Dec 31 & Jan 1 GSAR Office will be closed**

Jan 18 [Installation Dinner Reception](#), 5:30 pm,  
Syracuse Marriott Downtown.

Feb 10 2019 Mid-Winter Business Meetings, Desmond  
Hotel, Albany



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visit [senecasavings.com](http://senecasavings.com)

### Book Your Room for the Installation Before Jan 4 to Receive Special Pricing!

Join the Greater Syracuse Association of REALTORS® and Central New York Information Service, Inc. on Friday, January 18th at the [Marriott Syracuse Downtown](#) for an evening of networking and celebration with the new Directors and Officers to be installed. Our annual awards will be presented for REALTOR® of the Year, Shining Star and Affiliate of the Year. Festivities will commence at 5:30pm. **REGISTER NOW TO GET EARLY BIRD PRICING!** [Click here](#) for more information.

Register Today

Book Your Room for Only \$109!

Check Out this Year's Nominees

### 2019 Mid-Winter Business Meetings

The New York State Association of REALTORS® 2019 Mid-Winter Business Meetings will be held Sunday, February 10 through Thursday, February 14, 2019 at the [Desmond Hotel & Conference Center](#), Albany, NY. Get your room and register early!

Learn More & Register Here!

### NYSAR Offering 5 \$1000 Scholarships!

The New York State Association of REALTORS® (NYSAR) is offering up to five (5) scholarships up to \$1,000 for REALTOR® members who are first-time attendees to NYSAR's Mid-Winter Business Meeting at the [Desmond Hotel & Conference Center](#).

Learn More Here!

## MLS News



### MLS Tip of the Week

If you are going to be doing a Delayed Showing, in order to be compliant with MLS Rules and Regulations and to avoid a possible fine, please make sure you are following the exact process below.



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## Quick Links

[2018 Membership Directory](#)  
[Calendar of Events](#)  
[CenterState CEO Events](#)  
[CNY Housing Stats](#)  
[CNYIS Billing Change](#)  
[Education Schedule](#)  
[Event & Meeting Schedule](#)  
[Home Headquarters](#)  
[Important Support Numbers](#)  
[MarketStats Newsletter](#)  
[Member Benefits](#)  
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[NAR](#)  
[NAR REALTOR® Magazine](#)  
[NYSAR](#)  
[NYSCAR Events](#)  
[OCC Newsletter](#)  
[Pay Your Dues](#)  
[RPR® Webinars](#)  
[Register for Education](#)  
[Register for an Event](#)  
[Scholarship Request Form](#)  
[Syracuse Events](#)

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## Important Dates

**[SAVE THESE DATES FOR 2019](#)**

### Delayed Showings/Negotiations: Delayed

Showings/Negotiations (DNS notices) are allowed. All listings in the Service that are not immediately available for showing/negotiations must have the owner(s) complete the required Delayed Showing/Negotiation Form. This form must be filed as an attachment to the listing AT THE SAME TIME the listing is entered into the MLS. The date(s) that the property will be available for showing and/or negotiations MUST be put into the PRIVATE & PUBLIC Remarks. Open houses are not to be scheduled during the "No showing" time frame. Note: The property is to be considered "Active" and days on market will continue to be counted.

### Please Be Aware of the Latest Update on the Release of the "New Supra eKey" App

Over the past three weeks we have been highlighting the changes coming to Supra's eKey Basic and eKey Pro app. Supra is pleased to announce that they have begun the release of the new Supra eKEY app this past week. In order to provide the best user experience, Supra has implemented a staged rollout of the new eKEY app. This rollout began with a release to a limited number of Android users that started on December 17 and will continue over the next few weeks. IOS (iPhone) users will start to see the rollout in early January. Please stay tuned for details.

### How and when will the app be delivered?

For eKEY app users that have automatic app updates turned on, the Play Store will automatically deliver the app to a percentage of Android users over the next few weeks. The minimum requirement for the new eKEY app in Android is OS 5 or greater.

### Do the apps need a new authorization code?

The eKEY app does not require a new authorization as long as it is installed on a device that already has an authorized eKEY app.

### How will Supra let Keyholders know about the new eKEY app release?

When the new eKEY app is available for all users, Supra will send a message within the existing eKEY app letting users know that a new version of the app is available along with a link to resources for more information.

### Agent Resources

Please feel free to click on the button below to links to all of the agent resources available

[Agent Resources](#)

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## Education News

**Installation Dinner Reception**  
January 18, 5:30 pm, Marriott  
Syracuse Downtown

**2019 Mid-Winter Business Meetings**

February 10-14, Desmond Hotel,  
Albany

**GSAR Fundraiser**

TBD, Details coming soon!

**Lobby Day**

May 7, Washington, DC

**REALTORS® Legislative Meetings & Expo**

May 13-18, Washington, DC

**Borio's Member Mixer**

June 6, 5:00 pm, Borio's-Oneida  
Lake

**GSAR's Annual Golf Outing**

July 22, Time TBD, Links at Erie  
Village

**NYSAR Fall Business Meetings**

Sept 22-25, Turning Stone Casino

**Oswego County Chapter's PATH Auction & Holiday Party**

November 12, TBD



**Time's Up - Don't Delay**

Failure to complete ethics training and send the course certificate or other proof of completion to GSAR by December 31, 2018 will result in suspension of your NAR membership and **interruption of your MLS access** until the ethics requirement has been satisfied. **A \$75.00 reactivation fee** will be due at the time of your MLS reactivation.

If you find your name on the Code of Ethics list below, it means that GSAR doesn't have a record of your Code of Ethics training for the current cycle (1/1/2017 - 12/31/2018). We also sent out e-mail notifications on December 27. **NEW MEMBERS** joining after July 1, 2018 have until Jan. 31, 2019 to complete the ethics training. The ethics list is current as of December 27th.

[Ethics List by Member Name](#)

[Ethics List by Firm Name](#)

Please submit your proof of completion to [education@cnyrealtor.com](mailto:education@cnyrealtor.com) or fax to 315-457-5884 before December 31, 2018.

Online ethics courses:

- [Click here](#) for offerings from GSAR online coursepartners
- [Click here](#) for NAR's Free online Code of Ethics courses

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**Hot Topics**



### **NYSAR Offering 5 \$1000 Scholarships!**

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[Learn More Here!](#)

### **The GSAR and the CNYIS Donate to the Devastating Fires in California**

The Greater Syracuse Association of REALTORS®, and Central New York Information Service, Inc. have each recently donated \$5,000 to the REALTORS® Relief Foundation. This charitable foundation is dedicated to providing housing-related assistance to victims of disasters. When major disaster strikes, the REALTORS® Relief Foundation has one goal: help families who have endured unimaginable loss. The real estate industry has been pouring in donations toward supporting people affected by the recent catastrophic fires in California. If you would also like to donate, please click the button below!

[Donate Here!](#)



### **Please Don't Forget to LIKE us on Facebook**

Click the button below to go to our GSAR Facebook page and LIKE us! You will find informative articles, upcoming events, and your weekly Hot News Newsletter. Join us today!

[LIKE Us Here](#)

### **What REALTORS® Need to Know About the New Tax Law**

This video series with Evan Liddiard, Director of Federal Tax Policy for the National Association of REALTORS®, and Peter Baker of the Business Planning Group, gives an overview of 2018's new tax laws. The series offers guidance for individuals and families filing tax returns, the tax incentives of owning a home, as well as business tax changes for real estate professionals.

[View Series Here](#)

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## **■ New Members**

Mary Douglas  
Keller Williams

315-701-6900  
douglasree16@icloud.com

**Lorrie Mohrhoff**  
Howard Hanna  
315-682-9500  
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315-622-0161 x 3634  
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STAY CONNECTED

