



In This Issue

[Important Dates](#)

[Events](#)

[MLS News](#)

[Education News](#)

[Hot News Sponsors](#)

[Hot Topics](#)

[Quick Links](#)

[New Members](#)

We hope that you enjoy our new Hot News layout! Please feel free to provide us with any feedback. Be on the lookout for more new features in the coming weeks!

Events



Come Be Part of a Great Event

On Thursday, March 8th at GSAR, beginning at 6:00 pm, the second MS-TER GSAR Fundraising event will take place. This year, the event has been opened to women to participate as well. Why should the men have all the fun? But we need your help with participation and donations to make this event a success. All proceeds will go to Upstate Cancer Center.

[Learn More on How to Participate](#)

Raising the Bar #1

Join us on Thursday, March 15th for the first Raising the Bar of 2018! *REMEMBER:* Any GSAR member that attends all four RTBs (*or* three RTBs and Community Day, April 12th at GSAR) will receive **20% off** of their 2019 GSAR annual dues. [Click here](#) for the flyer.

[Register Today](#)



Hot News Sponsors

LANG LAW OFFICES

Vaughn Lang, Esq.
6838 East Genesee Street
Fayetteville, NY 13066
315.445.1831

HH&K

Hinman, Howard & Kattell^{LLP}
ATTORNEYS

Edwina C. Schleider
224 Harrison Street, Suite 500
Syracuse, NY 13202
P:(315) 473-9414
E: eschleider@hkh.com

Binghamton, NY	Syracuse, NY
New York, NY	White Plains, NY
Capital District, NY	Oneonta, NY
Saddle Brook, NJ	Manchester, NH
Scranton, PA	Boynton Beach, FL
Tunkhannock, PA	Palm Beach Gardens, FL

www.hkh.com

ATTORNEY ADVERTISING

Increase
your
income.



Quick Links

2017 Membership Directory
Calendar of Events
CenterState CEO Events
CNY Housing Stats
CNYIS Billing Change

Come Tour the ICON Towers!

Join our friends from NYSCAR for an afternoon tour of the ICON Towers and Fabio's Antica Cucina on Tuesday, February 20th from 3:30 - 5:00 pm.

Learn More

MLS News

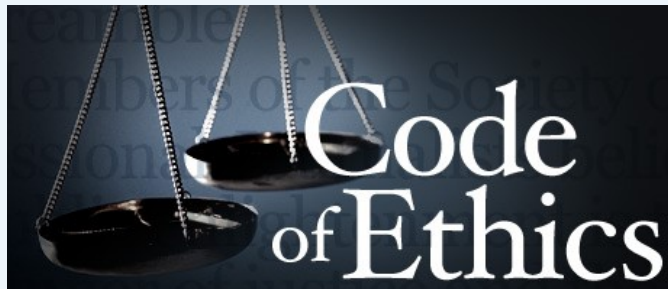


Four Steps to Real Estate Success with RPR Mobile™

Learn how to leverage the full extent of this innovative app by joining REALTORS® Property Resource's (RPR) newest webinar series, 4 Steps to Real Estate Success with RPR Mobile.

View All Webinars

Education News



A Friendly Reminder: Code of Ethics Training Cycle Ends December 31st

The NAR Code of Ethics training cycle began on January 1, 2017 and will end on December 31, 2018. GSAR will be offering several live courses as well as online courses. [Click here](#) to view the current Code of Ethics training opportunities. Not sure if you've already completed your training? Please check your CE certificates of completion or your [GSAR education history](#). If your training was completed through a school other than GSAR, please forward a copy of the Code of Ethics proof of completion certificate to GSAR (education@cnyrealtor.com or fax: 315-457-5884).

Syracuse Events
Education Schedule
Event & Meeting Schedule
Important Support Numbers
Member Benefits
Member Profile
NAR
NAR REALTOR® Magazine
NYSAR
NYSCAR Events
Pay Your Dues
Register for Education
Register for an Event
Scholarship Request Form

Important Dates

2018 Mid-Winter Business Meetings

Desmond Hotel, Albany
February 4-8

MS-TER GSAR Fundraiser

March 8, 6pm at GSAR

Raising the Bar #1

March 15, 10am-12pm
Embassy Suites-Destiny

Lobby Day

March 20, Albany

NPN Roundtable

April 5, 2pm at GSAR

Community Day

April 12, 10am-12pm at
GSAR

Oswego County Chapter's REALTOR Expo

April 19, 4-7pm in Fulton

REALTORS® Legislative Meetings & Trade Expo

May 14 -19, Washington, DC

Borio's Member Mixer

June 7, 5:00 - 7:00 pm
Borio's, Oneida Lake

Annual Golf Outing

July 23, 11:30 am
Links at Erie Village

Raising the Bar #3, Meet the Candidates, Election Begins

August 22, details coming

Hot Topics



It's Time to Renew Your Membership at BJ's

You don't have to come to the GSAR office anymore! Just access the form, fill it out, and e-mail back to dimeis@cnyrealtor.com. If you are paying by check, please make check out to BJ's and mail it with your form to: GSAR at 5958 E. Taft Rd, N. Syracuse, NY 13212, ATTN: Nora

[Access Form Here](#)

NY State Housing Market Sets Sales Record for Second Consecutive Year

Homebuyer activity remained strong throughout 2017, driving closed sales past the 2016 record to reach 134,066 homes sold, according to the annual housing market report released last week by the New York State Association of REALTORS.

[Read More](#)

Your Buyers Don't Grasp Mortgage Basics

Many Americans begin looking for a home to buy without understanding the fundamentals of applying for a mortgage or what it takes to qualify for one, according to a new survey by Ally Home, a direct-to-consumer mortgage business.

[Learn More](#)

New Members

Maria Killius

Howard Hanna - Fayetteville
mariakillius@howardhanna.com
315-446-8291

Dawn Sawyer

Farnett Real Estate - Central Square
dawnatpi@yahoo.com
315-505-6609

Christina Sheldon

Howard Hanna - Manlius
realtorcmseldon@gmail.com

soon!

315-682-9500

Parade of Homes

September 8 - 23
Crown Point
Summit Meadows

Mary Schalk

Hunt Real Estate ERA - Manlius
mary@maryschalkdesign.com
315-682-7197

NYSAR Fall Business Meetings

September 30 - Oct. 3
Turning Stone Casino

Timothy Fletcher

Berkshire Hathaway CNY Realty - Camillus
timfletcher13@gmail.com
315-218-7171

Raising the Bar #4 & Main Event

Date TBD, 10 - 2:00 pm
Details to follow!

REALTORS® Conference & Expo

November 2 - 5,
Boston, MA

Oswego County Chapter's PATH Auction & Holiday Party

November 29, 5:00 pm,
Fulton

Forward this email

STAY CONNECTED

