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**Hot News Sponsors**

We hope you are enjoying our new Hot News layout! Please feel free to provide us with any feedback.

[Provide Your Feedback Here](#)

**Weekly Video**

**RPAC**



**Nancy Quigg,  
RPAC Chairperson**

[Donate Here!](#)

**Events**

**Save These Dates for March and April!**

- March 8. MS-TER GSAR 6:00 pm, GSAR office
- March 13. Cayuga County Affiliate Drive, 4:30 pm  
Prison City Pub & Brewery, Auburn
- March 15. Raising the Bar #1, 10:00 am, Embassy Suites - Destiny
- March 20. Lobby Day, Albany
- March 26. Tech Tips & Training, 1:00 pm, GSAR Office

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**Quick Links**

- 2017 Membership Directory
- Calendar of Events
- CenterState CEO Events

- April 5. NPN Roundtable, 2:00 pm, GSAR office
- April 11. Bird houses for Fair Housing, 5:30 pm, 805 E. Genesee St., Syracuse
- April 12. Community Day, 10:00 am , GSAR office
- April 18. RPAC Fundraising Dinner, 5:00 pm, Stada Mia
- April 19. Oswego County Chapter's REALTOR® Expo
- April 30. Tech Tips & Training, 1:00 pm, GSAR

**Early Bird Pricing Ends Feb. 28th - Register Today!**

Come join us for MS-TER GSAR on Thursday, March 8 at 6:00 pm at the GSAR office for an evening of fun while raising money for Upstate Cancer Center. You will have the chance to bid on different packages that our participants have to offer. Anything from dinner prepared at your home to overnight stays at some of the finest hotels around CNY. Ticket price includes 2 dinner stations and a cash bar. [Click here](#) for event flyer.

**Register Today**

**Attend All 4 Raising the Bars, Get 20% off 2019 GSAR Dues!**

The first Raising the Bar of 2018 will be held on March 15th! **REMEMBER:** Any GSAR member that attends all four RTBs (**or** three RTBs and Community Day, April 12th at GSAR) will receive **20% off** of their 2019 GSAR annual dues. [Click here](#) for more event information! Don't forget - Costco will be at this Raising the Bar doing a membership drive, [click here](#) for more information.

**Register Today**

**REALTOR® Lobby Day - Tuesday, March 20, 2018**

NYSAR's annual Lobby Day is Tuesday, March 20, 2018. Contact Susan at GSAR if you'd like to attend or need more information: 315-457-5979 x 224; [education@cnyrealtor.com](mailto:education@cnyrealtor.com). Our group will leave from the GSAR parking lot at 6:30am on March 20. Breakfast, lunch, lobbying orientation and lobbying materials will be provided. If you prefer to drive to Albany the day before, [click here](#) for hotel information. NYSAR is holding a block of rooms until March 12.

**Learn More Here**

**Registration Now Open for the REALTORS® Legislative Meetings & Trade Show**

Registration is now open for NAR's Legislative Meetings and Trade Show, May 14 - 19, in Washington, DC. [Click here](#) to learn more! [Click here](#) for scholarship form to help offset some of the costs associated with attending.

**Register Today**

[CNY Housing Stats](#)  
[CNYIS Billing Change](#)  
[Education Schedule](#)  
[Event & Meeting Schedule](#)  
[Important Support Numbers](#)  
[Member Benefits](#)  
[Member Profile](#)  
[NAR](#)  
[NAR REALTOR® Magazine](#)  
[NYSAR](#)  
[NYSCAR Events](#)  
[Pay Your Dues](#)  
[Register for Education](#)  
[Register for an Event](#)  
[Scholarship Request Form](#)  
[Syracuse Events](#)

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### **Important Dates**

#### [MS-TER GSAR Fundraiser](#)

March 8, 6pm at GSAR

#### [Cayuga County Chapter Affiliate Drive](#)

March 13, 4:30 pm  
Prison City Pub & Brewery,  
Auburn

#### [Raising the Bar #1](#)

March 15, 10am-12pm  
Embassy Suites-Destiny

#### [Lobby Day](#)

March 20, Albany

#### [Tech Tips & Training](#)

March 26, 1:00 pm, GSAR

#### [NPN Roundtable](#)

April 5, 2pm at GSAR

#### [Bird Houses for Fair Housing](#)

April 11, 5:30 pm, 805 E  
Genesee St., Syracuse

#### [Community Day](#)

April 12, 10am-12pm at GSAR

#### [RPAC Fundraising Dinner](#)

April 18, 5:00 pm, Stada Mia

#### [Oswego County](#)

#### [REALTOR® Expo](#)

April 19, 4-7pm in Fulton

#### [Tech Tips & Training](#)

April 30, 1:00 pm, GSAR

## ■ **MLS News**



### **Weekly MLS Rule and Regulation Tip:**

**Photos:** All property types, except vacant land and all statuses must include an exterior view of the home (main building) as the first photo and it must be submitted within twenty-four (24) hours (excepting weekends, holidays, and postal holidays) from when the property was listed, unless the sellers expressly direct that photographs of their property not appear in MLS compilations. An exterior front (street) view of the home (main building) is required as one of the photos. (An exception would be a "to be built" property). New Construction may use a comparable rendering or photo. Office, agent and personal promotion information is prohibited from being included anywhere on the property photo. Photos entered into the MLS cannot be reused by another broker without the consent of the listing broker who originated the photo(s). Any and all photos submitted cannot contain watermarks.

### **Listing Photos Infringe Copyright**

California federal court rules that salesperson infringed another firm's copyright by using photographs of property in the MLS that the other firm had copyrighted when it had previously listed the property for sale.

[Read Full Article](#)

## ■ **Education News**



### **Salesperson Course Begins April 3**

If you know of anyone interested in becoming a real estate salesperson, let them know that GSAR's spring precicensing course begins on April 3, 2018. This course

[Cayuga County Chapter REALTOR® Expo](#)

May 8, 4:30 pm, Auburn

[Raising the Bar #2 & Annual Meeting](#)

May 10, 10:00 am,  
Embassy Suites-Destiny  
[REALTORS® Legislative Meetings & Trade Expo](#)  
May 14 -19, Washington, DC

[Tech Tips & Training](#)

May 21, 1:00 pm, GSAR

[Oswego County Chapter Education & Networking Event](#)

May 24, details coming soon!

[Borio's Member Mixer](#)

June 7, 5:00 - 7:00 pm Borio's,  
Oneida Lake

[Tech Tips & Training](#)

June 25, 1:00 pm, GSAR

[Annual Golf Outing](#)

July 23, 11:30 am  
Links at Erie Village

[Raising the Bar #3, Meet the Candidates, Election Begins](#)

August 22, details coming soon!

[NYSAR Fall Business Meetings](#)

September 30 - Oct. 3 Turning  
Stone Casino

[Raising the Bar #4 & Main Event](#)

October 4, 10 - 2:00 pm  
Details to follow!

[REALTORS® Conference & Expo](#)

November 2 - 5,  
Boston, MA

[Oswego County Chapter's PATH Auction & Holiday Party](#)

November 29, 5:00 pm, Fulton

will be held evenings and Saturdays through May 14. Registration is now open Details and registration form are posted on [cnyREALTOR.com](http://cnyREALTOR.com).

**Licensing Informantion**

**Appraiser Continuing Education**

The upcoming courses "As the Appraiser Sees It" parts 1 and 2, on February 27 are approved for appraiser CE. [Click here](#) for online registration or contact the GSAR education department at 315-457-5979 x 224 or [education@cnyrealtor.com](mailto:education@cnyrealtor.com) for more information.

**Downlad Registration Form**

**Education Scholarships Awarded to GSAR Members**

Congratulations to Chatarina Etoll and Christine Kinder! Chatarina and Christine were awarded scholarships from New York State Real Estate Education Foundation (NYSREEF). These scholarships provide tuition assistance for national designation and certification courses. If you would like to take advantage of this great member benefit, visit [www.nysreef.org](http://www.nysreef.org). Deadlines for submission are July 31 and December 31 each year. If you have been a NYS licensed salesperson, broker/associate broker or appraiser for at least one year, you are eligible to apply!

**Hot Topics**



**Empire State Housing Market Stays Hot in January**

New York State home sales remained strong to start the new year with 8,698 closed sales, falling just shy of the 2017 record for January, according to the housing market report released today by the New York State Association of REALTORS.

**Read More Here**

**Did You Receive Your CNYIS Dues Bill?**

Please be on the lookout for the CNYIS invoices that were mailed last week. If you do not receive an invoice by the end of the this week (February 23rd), please call Sue Clark, 315-457-5979 ext: 226. *Just a reminder* - invoices are mailed to your broker's office.

**DEADLINE Monday, February 26th!**

Update your information for our 2018 GSAR & CNYIS Membership Directory! Once again, we are printing COLOR PHOTOS of our REALTOR® members in our annual directory. Make sure your information and photo are up to date.

[Learn More Here](#)

**You Don't Have to Come to the GSAR Office Anymore!**

It's time to renew your membership at BJ's! Just access the form, fill it out, and e-mail back to [dimeis@cnyrealtor.com](mailto:dimeis@cnyrealtor.com). If you are paying by check, please make check out to BJ's and mail it with your form to: GSAR at 5958 E. Taft Rd, N. Syracuse, NY 13212, ATTN: Nora

[Access Form Here](#)

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## New Members

**Karen Blanding**

Weichert, Realtors - The Bollinger Group, Fayetteville  
315-637-0555  
[karen@thebollingergroup.net](mailto:karen@thebollingergroup.net)

**Dominick Ciciarelli**

Joseph J Saya Real Estate, Syracuse  
315-727-9754  
[dominick@sayarealestate.com](mailto:dominick@sayarealestate.com)

**Mary Cronk**

Hunt Real Estate, Oneida  
315-363-5533  
[mary.cronk69@gmail.com](mailto:mary.cronk69@gmail.com)

**Daniel Glessing**

Better Homes and Gardens RE Select, North Syracuse  
315-565-0772  
[dglessing@bhgselect.com](mailto:dglessing@bhgselect.com)

**Anthony Vasquez**

Howard Hanna, Liverpool  
315-622-2111  
[vanthony715@gmail.com](mailto:vanthony715@gmail.com)

