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Hot News Sponsors

We hope you are enjoying our new Hot News layout!
Please feel free to provide us with any feedback.

[Provide Your Feedback Here](#)

Weekly Video

A message from GSAR President, Jennie Chapin



[Click for Video](#)

Events



Will You Participate for a Good Cause?

On Thursday, March 8th at GSAR, beginning at 6:00 pm,

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Quick Links

2017 Membership Directory
Calendar of Events
CenterState CEO Events
CNY Housing Stats
CNYIS Billing Change

the second MS-TER GSAR Fundraising event will take place. This year, the event has been opened to women to participate as well. Why should the men have all the fun? But we need your help with participation and donations to make this event a success. All proceeds will go to Upstate Cancer Center.

[Learn More on How to Participate](#)

MS-TER GSAR Fundraiser, March 8th

Come join us for an evening of fun while raising money for Upstate Cancer Center. You will have the chance to bid on different packages that our participants have to offer. Anything from dinner prepared at your home to overnight stays at some of the finest hotels around CNY. Ticket price includes 2 dinner stations and a cash bar. [Click here](#) for event flyer.

[Register Today](#)

Raising the Bar #1

Join us on Thursday, March 15th for the first Raising the Bar of 2018! **REMEMBER:** Any GSAR member that attends all four RTBs (**or** three RTBs and Community Day, April 12th at GSAR) will receive **20% off** of their 2019 GSAR annual dues. [Click here](#) for the flyer. Costco will be at this Raising the Bar doing a membership drive, [click here](#) for more information.

[Register Today](#)

Are You a Yankees Fan?

Kick off the 2018 NY Yankees season with the voice of the Yankees, John Sterling, Friday, February 16th at Shaughnessy's Irish Pub, 101 E. Onondaga St. Syracuse from 4:00 - 6:00 pm. Cocktails and hors d'oeuvres will be served, but you must RSVP. [Click here](#) for event flyer.

[RSVP Today](#)

Come Tour the ICON Towers!

Join our friends from NYSCAR for an afternoon tour of the ICON Towers and Fabio's Antica Cucina on Tuesday, February 20th from 3:30 - 5:00 pm.

[Learn More](#)

MLS News

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Education Schedule
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NAR
NAR REALTOR® Magazine
NYSAR
NYSCAR Events
Pay Your Dues
Register for Education
Register for an Event
Scholarship Request Form

Important Dates

MS-TER GSAR Fundraiser

March 8, 6pm at GSAR

Raising the Bar #1

March 15, 10am-12pm
Embassy Suites-Destiny

Lobby Day

March 20, Albany

NPN Roundtable

April 5, 2pm at GSAR

Community Day

April 12, 10am-12pm at
GSAR

Oswego County Chapter's REALTOR® Expo

April 19, 4-7pm in Fulton

REALTORS® Legislative Meetings & Trade Expo

May 14 -19, Washington, DC

Borio's Member Mixer

June 7, 5:00 - 7:00 pm
Borio's, Oneida Lake

Annual Golf Outing

July 23, 11:30 am
Links at Erie Village

Raising the Bar #3, Meet the Candidates, Election Begins

August 22, details coming
soon!

Parade of Homes



Do You know How to Conduct a Reverse Prospecting Search?

This feature facilitates agents getting in touch with each other for their clients' mutual benefit. Listing Agents more easily find other agents with buyers looking for properties like the ones they represent for sellers. Agents representing potential buyers become more aware of available properties matching their buyers' criteria.

[Learn More Here](#)

Education News



Salesperson Course Begins April 3

If you know of anyone interested in becoming a real estate salesperson, let them know that GSAR's spring prelicensing course begins on April 3, 2018. This course will be held evenings and Saturdays through May 14. Registration opens on Monday, February 12. Details and registration form will be posted on cnyREALTOR.com.

Code of Ethics Training

If you still need to complete your NAR Code of Ethics training for the 2017-2018 cycle, consider registering for Don Radke's "Code of Ethics for Realtors®" on February 15, 9am-noon. Only \$20 for GSAR members!

[Register Here](#)

Appraiser Continuing Education

Appraisers will now receive appraiser CE credit for Jane Mostow's "As the Appraiser Sees It" courses. Both are being offered on February 27. Click here to register.

September 8 - 23
Crown Point
Summit Meadows

NYSAR Fall Business Meetings

September 30 - Oct. 3
Turning Stone Casino

Raising the Bar #4 & Main Event

Date TBD, 10 - 2:00 pm
Details to follow!

REALTORS® Conference & Expo

November 2 - 5,
Boston, MA

Oswego County Chapter's PATH Auction & Holiday Party

November 29, 5:00 pm,
Fulton

[Register Here](#)

Hot Topics



Update Your Information For Our 2018 GSAR & CNYIS Membership Directory!

Once again, we are printing COLOR PHOTOS of our REALTOR® members in our annual directory. Make sure your information and photo are up to date. February 26th is the deadline!

[Learn More Here](#)

Register for the Upcoming Legal Leftovers Webinar

Don't miss NYSAR's Legal Leftovers webinar presented by NYSAR Director of Legal Services Anthony Gatto, Esq. Thursday, Feb. 15, at 2:30 p.m. This webinar is a follow-up to the Legal Update that will be presented during the Mid-Winter Business Meetings. Topics will include such matters as commissions, agency and other recent legal developments.

[Register Today](#)

It's Time to Renew Your Membership at BJ's

You don't have to come to the GSAR office anymore! Just access the form, fill it out, and e-mail back to dimeis@cnyrealtor.com. If you are paying by check, please make check out to BJ's and mail it with your form to: GSAR at 5958 E. Taft Rd, N. Syracuse, NY 13212, ATTN: Nora

[Access Form Here](#)

Ithaca REALTOR Christine 'CJ' DelVecchio Inaugurated as NYSAR President

Christine "CJ" DelVecchio, CBR, GRI, ITI of Ithaca took the oath of office Monday, February 5, as the 2018 president of the New York State Association of REALTORS (NYSAR).

[Read More](#)

Most Renters Want to Own a Home; Lifestyle Changes Are Top Motivation to Buy

Despite weakening optimism from non-homeowners at the end of last year that now is a good time to buy, an overwhelming majority said they do want to own a home in the future and believe homeownership is part of their American Dream.

[Learn More](#)

New Members

Rachel Doyle

Skinner & Associates

315-385-7104

rachel@skinnercnyrealty.com

Steven Frank

Keller Williams Realty, East Syracuse

315-701-6900

snowtraveler911@ad.com

Melissa Richardson

Coldwell Banker Prime, Fayetteville

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