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MEETINGS & EVENTS
Calendar



EDUCATION
Calendar

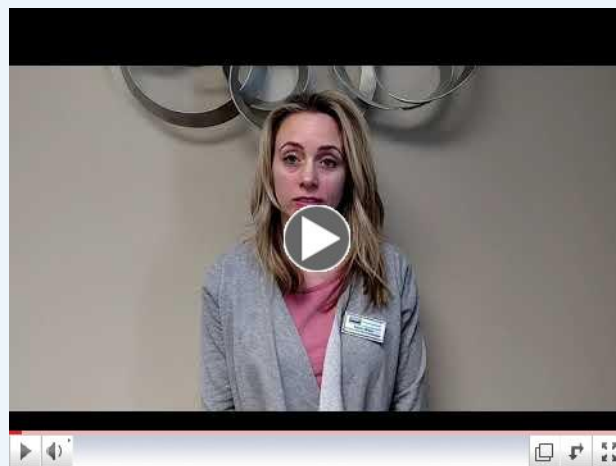


Hot News Sponsors

PAY YOUR DUES HERE

Weekly Video

Randi West attended New Member Orientation this past Tuesday...hear what she had to say about this required class!



See Some Pictures from NMO

Events

Save These Dates for March and April!

March 20. Lobby Day, Albany

March 26. Tech Tips & Training, 1:00 pm, GSAR Office

April 5. NPN Roundtable, 2:00 pm, GSAR office

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April 11. [Bird Houses for Fair Housing](#), 5:30 pm,

Sky Armory, 351 S. Clinton St., Syracuse

April 12. [Community Day](#), 10:00 am , GSAR office

April 18. RPAC Fundraising Dinner, 5:00 pm,
Strada Mia

April 19. Oswego County Chapter's REALTOR® Expo

April 30. Tech Tips & Training, 1:00 pm, GSAR

Seating Limited! Register Today for March's T3

Registration is open for March's Tech Tips and Training, Monday, March 26th. Come learn all things MLS with Martin Carpenter! Do you want to know what all of the icons on your dashboard mean? Register today, seating is limited. [Click here](#) for event flyer.

[Register Today](#)

Register Today - Don't Delay!

Registration is now open for the REALTORS® Legislative Meetings & Trade Show, May 14 - 19, in Washington, DC. [Click here](#) to learn more! [Click here](#) for scholarship form to help offset some of the costs associated with attending.

[Register Today](#)

Dancing With Our Stars!

Join one of our own, Catherine Huang, with Howard Hanna-Manlius, for an evening to benefit the George and Rebecca Barnes Foundation Saturday, April 7th at the Marriott Syracuse Downtown beginning at 6:15 pm. All proceeds from the event go directly to the renovation, restoration and educational programs. [Click here](#) for event flyer.

[Learn More Here](#)

NPN Roundtable, April 5th!

The New Professionals Network are hosting a Roundtable on Thursday, April 5th at 2:00pm at the GSAR office. Come listen to tips and tricks from seasoned agents. [Click here](#) for event flyer.

[Register Today](#)

Raising the Bar #1 was a Full House!

Yesterday's first Raising the Bar was held at the new Embassy Suites at Destiny and everyone loved the new venue. There were over 140 in attendance to hear Jeff Rogers speak on how to be happy, more confident, increase self esteem and much more! Don't forget -

If you attend all 4 Raising the Bars **OR** three Raising the Bars and Community day, April 12, you will receive 20% off of your 2019 GSAR local dues!

[See Pictures from RTB](#)

SOLVAY BANK

MEMBER FDIC



Decisions made here by
Central New York's Local Bank

www.SolvayBank.com

Quick Links

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Important Dates

Lobby Day

March 20, Albany

Tech Tips & Training

March 26, 1:00 pm, GSAR All Things MLS

MLS News



Weekly MLS Rule and Regulation Tip:

Listing Agent's Name and ALL contact Information: The listing agent's name/all phone numbers/mail address/website addresses must appear only in the field(s) designated for such. A fine will be levied to those firms who show an agent's name and/or any phone number and/or email address in any other field in the MLS (i.e. - agent's phone number; whether home, voice mail, pager, etc., cannot show in "Public Remarks" and/or "directions" field

The MLS Rules & Regulations Have Been Updated

The MLS Rules and Regulations have recently been updated . Please take a few minutes to review them.

[MLS Rules & Regs](#)

Education News



Enhance Your Skills with the GRI-Buyers Course

The GRI-Buyers course is coming to GSAR on March 20th!

Brush up on your negotiating skills and learn to serve your buyers with confidence. In this course, you'll learn to walk your buyer through the entire home buying process. Class held 8:30am - 5:30pm. Earn 7.5 hours CE.

[Click here](#) for registration flyer or call NYSAR at 518-463-0300 x219.

This course satisfies the NYS DOS 2.0 hrs. Agency training and 3.0 hrs. Fair Housing training requirements.

If you already hold the GRI designation, you can audit this course for \$50 (CE included).

Do You Know Anyone Interested in Becoming a Real

[NPN Roundtable](#)

April 5, 2:00 pm, GSAR

[Bird Houses for Fair Housing](#)

April 11, 5:30 pm,
Sky Armory,
351 S Clinton St., Syracuse

[Community Day](#)

April 12, 10am-12pm at GSAR

[RPAC Fundraising Dinner](#)

April 18, 5:00 pm, Stada Mia

[Oswego County](#)

[REALTOR® Expo](#)

April 19, 4-7pm in Fulton

[Tech Tips & Training](#)

April 30, 1:00 pm, GSAR
Beginners Photography

[Cayuga County Chapter](#)

[REALTOR® Expo](#)

May 8, 4:30 pm, Auburn

[Raising the Bar #2](#)

[& Annual Meeting](#)

May 10, 10:00 am,
Embassy Suites-Destiny

[REALTORS® Legislative](#)

[Meetings & Trade Expo](#)

May 14 -19, Washington, DC

[Tech Tips & Training](#)

May 21, 1:00 pm, GSAR

[Oswego County Chapter Education](#)

[& Networking Event](#)

May 24, details coming soon!

[Borio's Member Mixer](#)

June 7, 5:00 - 7:00 pm
Borio's, Oneida Lake

[17th Annual NYS Commercial Real Estate Conference](#)

June 4-6, Turning Stone
Casino & Resort

[Tech Tips & Training](#)

June 25, 1:00 pm, GSAR

[Estate Salesperson?](#)

If you know of anyone, let them know that GSAR's spring prelicensing course begins on April 3, 2018. This course will be held evenings and Saturdays through May 14. Registration is now open. Details and registration form are posted on cnyREALTOR.com.

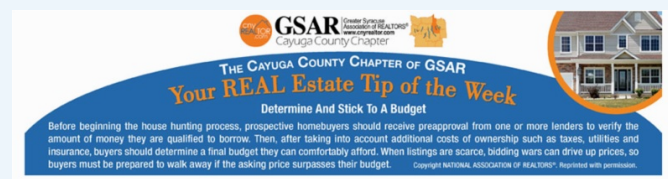
Licensing Information

Hot Topics



Your REAL Estate Tip of the Week

The Auburn Pub will be sharing a REAL Estate Tip of the Week at the bottom of their FL page. Their electronic paper will link directly to our website, cnyREALTOR.com, to a page where, coming soon, all agents will have a chance to buy a space for their name and contact information.



Watch Channel 9's SkyNet9

GSAR is now the sponsor of the channel 9 weather cameras around Central NY. There are six cameras located at the Rosamond Gifford Zoo, 7th North St. in Liverpool, Rte 31 in Baldwinsville, the Oswego Speedway, Morrisville College campus, and the last one is TBD. Be sure to check it out!

[View Channel 9 Web page to See Our Ad](#)

Online Shortcuts to Get You Where You Want to Be

Here are some shortcuts that we for you to get to where you need to be. The main one is www.cnyrealtor.com/myaccount - that will bring you directly to your account login. So, instead of going to cnyrealtor.com, you can just use the following URLs!

cnyrealtor.com/dues
cnyrealtor.com/education
cnyrealtor.com/event
cnyrealtor.com/myaccount

Annual Golf Outing

July 23, 11:30 am
Links at Erie Village

Raising the Bar #3, Meet the Candidates, Election Begins

August 22, details coming soon!

NYSAR Fall Business Meetings

September 30 - Oct. 3
Turning Stone Casino

Raising the Bar #4 & Main Event

October 4, 10 - 2:00 pm
Details to follow!

REALTORS® Conference & Expo

November 2 - 5,
Boston, MA

Oswego County Chapter's PATH Auction & Holiday Party

November 13, 5:00 pm, Fulton

Cayuga County Chapter Holiday Party & Fundraiser

December 13, 5:30 pm
Springside Inn, Auburn

Tax Season is in Full Swing; Here is Some helpful Information.

Efforts are being made to determine a suspicious tax return. In some cases the IRS will send Letter 5071C to certain taxpayers and ask them to use an online verification process.

[Learn More](#)

New Members

Anthony Ciappa

Hunt Real Estate, Cicero
315-699-3200
anthony.nhht@gmail.com

Matthew Entwistle

Howard Hanna, Oneida
315-363-2300
matthewentwistle@howardhanna.com

Roxanne Eyler

Yuhas Real Estate, Marcellus
315-673-1628
roxanne.eyler@gmail.com

Ryan Hasto

Howard Hanna, Manlius
315-682-9500
rhasto@gmail.com

Pamela Hatalak

Hunt Real Estate, Liverpool
315-622-5757
pamela.hatalak@huntrealestate.com

Jillian Loose

Inquire Realty, Baldwinsville
315-303-5656
jillmloose@gmail.com

Tammy Ly

Keller Williams, East Syracuse
315-701-6900
tammykay@kw.com

STAY CONNECTED

