

****GSAR OFFICE IS CLOSED TODAY FOR GOOD FRIDAY****



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Hot News Sponsors

PAY YOUR DUES HERE

Weekly Video

NPNs Host Roundtable

New Professionals Network (NPN) is hosting a Roundtable on April 5th! Matt Salvagno, NPN committee chairperson, would like to invite you to come learn some tricks from seasoned professionals at 2:00 pm at the GSAR office.



Lobby Day 2018

Hundreds of New York State REALTORS® traveled to Albany last week to make their voices heard during Lobby Day 2018! Check out the video below to see what legislative issues were discussed and to hear from first-



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time attendees about their experience. Our own Steven Barrett, with Hunt Real Estate ERA, is in the video!

[View Lobby Day Video](#)

Events

Save These Dates for April and May!

- April 5. [NPN Roundtable](#), 2:00 pm, GSAR office
- April 10. [NYSAR's Meet, Greet, Network](#) 3:00 pm
Redhouse, 400 S. Salina St.
- April 11. [Bird Houses for Fair Housing](#), 5:30 pm,
Sky Armory, 351 S. Clinton St., Syracuse
- April 12. [Community Day](#), 10:00 am , GSAR office
- April 18. RPAC Fundraising Dinner, 5:00 pm,
Strada Mia
- April 19. [Oswego County Chapter's REALTOR® Expo](#)
4:00 pm, River Vista, 801 S 1st St., Fulton
- April 30. [Tech Tips & Training](#), 1:00 pm, GSAR
- May 8. Cayuga County Chapter's REALTOR® Expo
5:00 pm, Hilton garden Inn, Auburn
- May 10. Raising the Bar #2 & Annual Meeting
- May 14-19 [REALTORS® Leg Meetings & Trade Expo](#)
Washington, DC
- May 21 Tech Tips & Training, 1:00 pm GSAR
- May 24 Oswego Chapter Education & Networking,
details coming soon!

NPN Roundtable April 5th...Don't Miss Out!

The New Professionals Network is hosting a Roundtable on Thursday, April 5th at 2:00pm at the GSAR office. Come listen to tips and tricks from seasoned agents. [Click here](#) for event flyer.

[Register Today](#)

Come See a Brand New Venue!

NYSAR will host a meet, greet and networking event on April 10th at the new Redhouse Arts Center located at 400 S Salina St., Syracuse beginning at 3:00 pm. Please RSVP by April 6th. [Click here](#) for more information & event flyer!

[RSVP Here](#)

Community Day, April 12th at GSAR

Come and join us for Community Day April 12th from 10:00 - 12:00 pm at the GSAR office. Kerry Quaglia, Executive Director of Home HeadQuarters, Sharon Owens, City of Syracuse Deputy Mayor and Dr. Casey Crabill, President of Onondaga Community College will be in attendance to discuss important issues that affect our community. REMEMBER...If you attend all 4 Raising the Bars OR 3 Raising the Bars and Community Day, you will receive 20% off of your 2019 GSAR local dues! [Click here](#)

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Quick Links

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Important Dates

[NPN Roundtable](#)

April 5, 2:00 pm, GSAR

[NYSCAR Meet, Greet, Network](#)

April 10, Redhouse, 3:00 pm
400 S. Salina St., Syracuse

[Bird Houses for Fair Housing](#)

April 11, 5:30 pm,

for event flyer.

[Register Today](#)

Oswego County Chapter REALTOR® Expo

The Oswego County Chapter of GSAR is proud to host their annual REALTOR® Expo on April 19th at the River Vista in Fulton from 4:00 - 7:00 pm. The key note speaker will be Oswego Mayor William Barlow speaking on current and upcoming Oswego projects and issues. There will be a buffet dinner, cash bar and raffles. Please bring a non-perishable food item with you the night of the event or you can drop off monetary or non-perishable food items to Century 21-Galloway, 7 Bridie Square, Oswego. [Click here](#) for event flyer.

[Register Today](#)

Tech Tips & Training - Photography for Realtors®

Because today's buyers are most likely to begin searching for their new home on the internet, competitive picture quality matters more than ever. This short seminar is aimed at showing the basic concepts and techniques agents may use to improve their listing photos. Limited seating. [Click here](#) for flyer.

[Register Today](#)

■ MLS News



Weekly MLS Rule and Regulation Tip:

Attachments: The attachments must contain information, (i.e. disclosure forms, photos, floor plans, maps virtual tours) specifically related to the property being offered. These attachments should not be used for listing agent, company or personal promotion

■ Education News

Sky Armory,
351 S Clinton St., Syracuse

Community Day

April 12, 10am-12pm at GSAR

RPAC Fundraising Dinner

April 18, 5:00 pm, Stada Mia

Oswego County

REALTOR® Expo

April 19, 4-7pm in Fulton

Tech Tips & Training

April 30, 1:00 pm, GSAR
Beginners Photography

Cayuga County Chapter

REALTOR® Expo

May 8, 4:30 pm, Auburn

Raising the Bar #2

& Annual Meeting

May 10, 10:00 am,
Embassy Suites-Destiny

REALTORS® Legislative

Meetings & Trade Expo

May 14 -19, Washington, DC

Tech Tips & Training

May 21, 1:00 pm, GSAR

Oswego County Chapter Education & Networking Event

May 24, details coming soon!

Borio's Member Mixer

June 7, 5:00 - 7:00 pm

Borio's, Oneida Lake

17th Annual NYS Commercial Real Estate Conference

June 4-6, Turning Stone
Casino & Resort

Tech Tips & Training

June 25, 1:00 pm, GSAR

Annual Golf Outing

July 23, 11:30 am

Links at Erie Village

Raising the Bar #3, Meet the



April Continuing Education

Still have to complete the mandated coursework for your license renewal? Need just 1.0 hour of agency training? Maybe you've been thinking about doing some commercial real estate? Check out April's continuing education list:

Fair Housing Compliance - Easier Than You Think

3.0 hrs CE April 11, 9am-noon

Agency - The Gorilla in the Room

1.0 hr CE April 11, 12:15-1:15pm

Commercial Real Estate - You Can Do It!

3.0 hrs CE April 24, 9am-noon

Matrix training is available on April 4, 18, and 25. Earn 3.0 hrs. CE credit per course. See the News & Alerts section on your Matrix home page for the schedule and registration instructions

Hot Topics



Cayuga County Chapter Update

Do you know someone wanting to move to Cayuga County? Let the Union Springs Central School District help you decide exactly where to go. Union Springs Central School District is a progressive Pre-K through 12 district that understands the world is accelerating at a rapid pace, and that to remain economically competitive, its students need a sound foundation; not just in reading and writing, but in technology, information science, and collaboration skills. Union Springs offers strong instructional programming that engages students in powerful learning experiences, making Union Springs Central School District a great place for students to learn and grow!

[Learn More Here](#)

Candidates, Election Begins

August 22, details coming soon!

NYSAR Fall Business Meetings

September 30 - Oct. 3

Turning Stone Casino

Raising the Bar #4

& Main Event

October 4, 10 - 2:00 pm

Details to follow!

REALTORS®

Conference & Expo

November 2 - 5,

Boston, MA

Oswego County Chapter's PATH

Auction & Holiday Party

November 13, 5:00 pm, Fulton

Cayuga County Chapter Holiday

Party & Fundraiser

December 13, 5:30 pm

Springside Inn, Auburn

Important Tax Information

As you may have heard by now, there have been major changes to the federal withholding among other provisions. This bundle of information formally kicks off our paycheck check- up campaign. It is critically important that these messages reach as many people as possible because it will have an impact on the 2018 tax year and subsequent filing season.

[Learn More Here](#)

April RPR Webinars

Set-up, navigate, and research an unparalleled platform of dynamic data and persuasive reports, exclusively for REALTORS®. There are residential, commercial, and broker/owner workshops available.

[View All Webinars](#)

New Members

Emily Brown

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STAY CONNECTED

