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Hot News Sponsors

**PAY YOUR DUES HERE
BY MARCH 15th**

Weekly Video

GSAR Supporting You!



**Lynnore Fetyko, GSAR CEO &
Sunny 102, Gary Dunes' interview**

Listen Here

Events

Save These Dates for March and April!

March 13. Cayuga County Affiliate Drive, 4:30 pm
Prison City Pub & Brewery, Auburn

March 15. Raising the Bar #1, 10:00 am, Embassy
Suites - Destiny

March 20. Lobby Day, Albany



Become a Member today

315-477-2200

Federally insured by NCUA.
Membership eligibility required.

- March 26. Tech Tips & Training, 1:00 pm, GSAR Office
- April 5. NPN Roundtable, 2:00 pm, GSAR office
- April 11. Bird houses for Fair Housing, 5:30 pm, 805 E. Genesee St., Syracuse
- April 12. Community Day, 10:00 am , GSAR office
- April 18. RPAC Fundraising Dinner, 5:00 pm, Strada Mia
- April 19. Oswego County Chapter's REALTOR® Expo
- April 30. Tech Tips & Training, 1:00 pm, GSAR

Get 20% off 2019 GSAR Dues!

The first Raising the Bar of 2018 will be held on March 15th! **REMEMBER:** Any GSAR member that attends all four RTBs (or three RTBs and Community Day, April 12th at GSAR) will receive **20% off** of their 2019 GSAR annual dues. [Click here](#) for more event information! Don't forget - Costco will be at this Raising the Bar doing a membership drive, [click here](#) for more information.

Register Today

REALTOR® Lobby Day - Tuesday, March 20, 2018

NYSAR's annual Lobby Day is Tuesday, March 20, 2018. Contact Susan at GSAR if you'd like to attend or need more information: 315-457-5979 x 224; education@cnyrealtor.com. Our group will leave from the GSAR parking lot at 6:30am on March 20. Breakfast, lunch, lobbying orientation and lobbying materials will be provided. If you prefer to drive to Albany the day before, [click here](#) for hotel information. NYSAR is holding a block of rooms until March 12.

Learn More Here

Register Today for March's T3

Registration is now open for March's Tech Tips and Training. Come learn all things MLS with Martin Carpenter! Do you want to know what all of the icons on your dashboard mean? Register today, seating is limited. [Click here](#) for event flyer.

Register Today

Register Today - Don't Delay!

Registration is now open for the REALTORS® Legislative Meetings & Trade Show, May 14 - 19, in Washington, DC. [Click here](#) to learn more! [Click here](#) for scholarship form to help offset some of the costs associated with attending.

Register Today

Increase your income.




Making dreams come true for homeowners since 1859.

Call 207-8062
or click for more information.



MLS News



Decisions made here by
Central New York's Local Bank

www.SolvayBank.com

Quick Links

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Important Dates

[Cayuga County Chapter
Affiliate Drive](#)

March 13, 4:30 pm
Prison City Pub & Brewery,
Auburn

[Raising the Bar #1](#)



Weekly MLS Rule and Regulation Tip:

Owner's Name: The Owner's Name must always be filled in with the actual name(s) as appears on the deed. If the owner(s) do not wish their name to appear in the MLS, then a letter from the owner must be required by the listing agent or noted on the listing agreement and filed with the service for approval. Authorizations must be on file with the MLS. The listing should state "Authorization on file" in owner's name.

1. Owner of Record - not permitted.
2. Estate Owner - Enter "Estate of" followed by the name of the deceased.
3. Bank or Mortgage Company - Enter the name of the Bank or Mortgage company instead of the word "Bank." (Ex. "ABC Bank.")
4. Relocation or Third Party Owner - Enter the name of the company (ex. "XYZ Relocation.")

Education News



GRI 5- Buyers Course Coming on March 20

Demonstrate your value to buyers and secure more buyer clients by taking the "GRI-5 Buyers" course. This is a core course for the GRI Designation, but anyone can take the course just for CE credit. Earn 7.5 hours of CE and satisfy the DOS fair housing and agency training requirements for license renewal. Register through NYSAR at nysarportal.com.

Already have the GRI Designation? Take "GRI-5 Buyers" (or any other GRI course) for \$50 and earn CE credit. A great deal! Refresh your skills - call NYSAR today for this special offer.

Do You Know Anyone Interested in Becoming a Real Estate Salesperson?

March 15, 10am-12pm
Embassy Suites-Destiny

[Lobby Day](#)

March 20, Albany

[Tech Tips & Training](#)

March 26, 1:00 pm, GSAR

[NPN Roundtable](#)

April 5, 2pm at GSAR

[Bird Houses for Fair Housing](#)

April 11, 5:30 pm, 805 E
Genesee St., Syracuse

[Community Day](#)

April 12, 10am-12pm at GSAR

[RPAC Fundraising Dinner](#)

April 18, 5:00 pm, Stada Mia

[Oswego County](#)

[REALTOR® Expo](#)

April 19, 4-7pm in Fulton

[Tech Tips & Training](#)

April 30, 1:00 pm, GSAR

[Cayuga County Chapter](#)

[REALTOR® Expo](#)

May 8, 4:30 pm, Auburn

[Raising the Bar #2](#)

[& Annual Meeting](#)

May 10, 10:00 am,
Embassy Suites-Destiny

[REALTORS® Legislative](#)

[Meetings & Trade Expo](#)

May 14 -19, Washington, DC

[Tech Tips & Training](#)

May 21, 1:00 pm, GSAR

[Oswego County Chapter](#)

[Education & Networking Event](#)

May 24, details coming soon!

[Borio's Member Mixer](#)

June 7, 5:00 - 7:00 pm
Borio's, Oneida Lake

[Tech Tips & Training](#)

June 25, 1:00 pm, GSAR

[Annual Golf Outing](#)

If you know of anyone, let them know that GSAR's spring prelicensing course begins on April 3, 2018. This course will be held evenings and Saturdays through May 14.

Registration is now open. Details and registration form are posted on cnyREALTOR.com.

Licensing Information

Hot Topics



2018 MS-TER GSAR, A HUGE Success!

The MS-TER GSAR fundraising event for Upstate Cancer Center was held last night at the GSAR office. There were over 60 people in attendance and \$10,000 was raised, surpassing our goal of \$30,000 by over \$4,000! Terry Shenfeld, of the Upstate Foundation, was on hand to speak to the members and to thank them for all of their donations. GSAR would like to thank the Mortgage Brokers Association for being a partner for the last several years to reach this goal and for their \$500 donation last night. Also special thanks to Steven Case, of Acropolis Development, for their \$600 donation towards last night's goal and Ryan Yamini of Procopio Real Estate, for his \$931 donation.

July 23, 11:30 am
Links at Erie Village

[Raising the Bar #3, Meet the Candidates, Election Begins](#)
August 22, details coming soon!

[NYSAR Fall Business Meetings](#)
September 30 - Oct. 3
Turning Stone Casino

[Raising the Bar #4 & Main Event](#)
October 4, 10 - 2:00 pm
Details to follow!

[REALTORS® Conference & Expo](#)
November 2 - 5,
Boston, MA

[Oswego County Chapter's PATH Auction & Holiday Party](#)
November 13, 5:00 pm, Fulton



The winners of last night's contest Mary Jo Heitkamp-France, with CNY Signature Properties, and Lynnore Fetyko, GSAR CEO. They teamed up and raised over \$1,250!

[Click here to see more photos](#)

REALTORS® Own It Coin

Our very own Fran Carroll is the recipient of a REALTORS® Own It Coin. NYSAR presented the coin to Fran at the February Professional Standards Training course. These coins are presented to members in appreciation for their commitment to serve their fellow REALTORS® and their willingness to lead Associations. While these coins are tokens of gratitude, receivers do not keep the coins. Recipients are instructed to re-gift the coins, to pass them along to other REALTORS® who embody the Own It Spirit - that when we take ownership of our associations, change happens, and when we each bring our unique gifts and insights to the table, our organization evolves.



Read more about the
REALTORS® Own It Coin.

Deadline is March 15th for BJ's

It's time to renew your membership at BJ's!
Just access the form, fill it out, and e-mail back to
dimeis@cnyrealtor.com. If you are paying by check, please
make check out to BJ's and mail it with your form to: GSAR
at 5958 E. Taft Rd, N. Syracuse, NY 13212, ATTN: Nora

[Access Form Here](#)

New Members

Tara Allen Magner

Century 21 Galloway Realty, Oswego
315-342-2111
tara.magner@century21.com

Sarah Dennis

Hunt Real Estate, Cazenovia
315-314-9920
sdennis115@gmail.com

Ashley Neville

MyTown Realty LLC
315-299-6292
aneville@mytowncny.com

Lindsay Reed

Howard Hanna, Camillus
315-487-0040
lindsaynerell@gmail.com

Alexandru Simionescu

Hunt Real Estate, Manlius
315-682-7197
uasimi18@gmail.com

Sonya Tyler

Howard Hanna, Liverpool
315-622-2111
sonyatyler@howardhanna.com

STAY CONNECTED

