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PAY YOUR DUES HERE

Weekly Video

NYSCAR's Meet, Greet, Network Event w/ Syracuse City Mayor, Ben Walsh

NYSCAR will host a meet, greet and networking event on April 10th at the new Redhouse Arts Center located at 400 S Salina St., Syracuse beginning at 3:00 pm. Please RSVP by April 6th. [Click here](#) for more information & event flyer!



Hot News Sponsors



Dana Crocker, President of NYSCAR, invites you to a Meet, Greet, and Networking event April 10th!

RSVP Here!

Events

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Save These Dates for April and May!

- April 10. [NYSCAR's Meet, Greet, Network](#) 3:00 pm
Redhouse, 400 S. Salina St.
- April 11. [Bird Houses for Fair Housing](#), 5:30 pm,
Sky Armory, 351 S. Clinton St., Syracuse
- April 12. [Community Day](#), 10:00 am , GSAR office
- April 18. RPAC Fundraising Dinner, 5:00 pm,
Strada Mia
- April 19. [Oswego County Chapter's REALTOR® Expo](#)
4:00 pm, River Vista, 801 S 1st St., Fulton
- April 30. [Tech Tips & Training](#), 1:00 pm, GSAR
- May 8. [Cayuga County Chapter's REALTOR® EXPO](#)
5:00 pm, Hilton garden Inn, Auburn
- May 10. Raising the Bar #2 & Annual Meeting
- May 14-19 [REALTORS® Leg Meetings & Trade Expo](#)
Washington, DC
- May 21 Tech Tips & Training, 1:00 pm GSAR
- May 24 Oswego Chapter Education & Networking,
details coming soon!

Community Day, April 12th at GSAR

Come and join us for Community Day April 12th from 10:00 - 12:00 pm at the GSAR office. Kerry Quaglia, Executive Director of Home HeadQuarters, Sharon Owens, City of Syracuse Deputy Mayor and Dr. Casey Crabill, President of Onondaga Community College will be in attendance to discuss important issues that affect our community. REMEMBER...If you attend all 4 Raising the Bars OR 3 Raising the Bars and Community Day, you will receive 20% off of your 2019 GSAR local dues! [Click here](#) for event flyer.

Register Today

Early Bird Pricing Still in Effect for the Oswego County Chapter REALTOR® Expo!

The Oswego County Chapter of GSAR is proud to host their annual REALTOR® Expo on April 19th at the River Vista in Fulton from 4:00 - 7:00 pm. The key note speaker will be Oswego Mayor William Barlow speaking on current and upcoming Oswego projects an issues. There will be a buffet dinner, cash bar and raffles. Please bring a non-perishable food item with you the night of the event or you can drop of monetary or non-perishable food items to Century 21-Galloway, 7 Bridie Square, Oswego. [Click here](#) for event flyer.

Register Today

Seats are Still Available for Tech Tips & Training - Photography for Realtors®

Because today's buyers are most likely to begin searching for their new home on the internet, competitive picture quality matters more than ever. This short seminar is aimed at showing the basic concepts and techniques agents may use to improve their listing photos. Limited

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Quick Links

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Important Dates

[NYSCAR Meet, Greet, Network](#)

April 10, Redhouse, 3:00 pm
400 S. Salina St., Syracuse

[Bird Houses for Fair Housing](#)

April 11, 5:30 pm,
Sky Armory,
351 S Clinton St., Syracuse

seating. [Click here](#) for flyer.

[Register Today](#)

MLS News



Weekly MLS Rule and Regulation Tip:

Changes - All changes to the listing agreement information must be entered into the service within 24 hours and in any case no later than the next business day.

Education News



April Continuing Education

Still have to complete the mandated coursework for your license renewal? Need just 1.0 hour of agency training? Maybe you've been thinking about doing some commercial real estate? Check out April's continuing education list:

Fair Housing Compliance - Easier Than You Think

3.0 hrs CE April 11, 9am-noon

Agency - The Gorilla in the Room

1.0 hr CE April 11, 12:15-1:15pm

Commercial Real Estate - You Can Do It!

3.0 hrs CE April 24, 9am-noon

Matrix training is available on April 18, and 25. Earn 3.0 hrs. CE credit per course. See the News & Alerts section on your Matrix home page for the schedule and registration instructions

Hot Topics

[Community Day](#)

April 12, 10am-12pm at GSAR

[RPAC Fundraising Dinner](#)

April 18, 5:00 pm, Stada Mia

[Oswego County](#)

[REALTOR® Expo](#)

April 19, 4-7pm in Fulton

[Tech Tips & Training](#)

April 30, 1:00 pm, GSAR
Beginners Photography

[Cayuga County Chapter](#)

[REALTOR® Expo](#)

May 8, 4:30 pm, Auburn

[Raising the Bar #2](#)

[& Annual Meeting](#)

May 10, 10:00 am,
Embassy Suites-Destiny

[REALTORS® Legislative](#)

[Meetings & Trade Expo](#)

[May 14 -19, Washington, DC](#)

[Tech Tips & Training](#)

May 21, 1:00 pm, GSAR

[Oswego County Chapter Education](#)

[& Networking Event](#)

[May 24, details coming soon!](#)

[17th Annual NYS Commercial Real](#)

[Estate Conference](#)

June 4-6, Turning Stone
Casino & Resort

[Borio's Member Mixer](#)

June 7, 5:00 - 7:00 pm
Borio's, Oneida Lake

[Tech Tips & Training](#)

June 21, 1:00 pm, GSAR

[Annual Golf Outing](#)

July 23, 11:30 am
Links at Erie Village

[Raising the Bar #3, Meet the](#)

[Candidates, Election Begins](#)

August 22, details coming soon!



Social Media and Advertising

Just because a social media site permits you to "share" information, it doesn't give a licensee the right to utilize the feature contrary to the established advertising regulations.

[Learn More Here](#)
[Beginning on Page 12](#)

[View Video on Social Media](#)
[Do's and Dont's](#)

NPN Roundtable Turnout Small but Effective

The New Professionals Network (NPN) held a roundtable discussion on everything from commercial real estate to leadership at the GSAR. All of the feedback has been very positive and they hope to schedule another one soon!

[See Pictures from NPN Roundtable](#)

April is Fair Housing Month

We celebrate fair housing every April. But, did you know that this year we are celebrating the 50th Anniversary of the Fair Housing Act? Local associations will be collaborating with NAR in a year-long commemoration of this very important event. Check the links below for a poster that can be hung in your office and a video overview (great for showing at an office meeting) of the Fair Housing Act.

[History of Fair Housing Rights Poster](#)

[Overview of the Fair Housing Act Video](#)

HOME Survey: Housing and Economic Sentiment on Divergent Paths in Early 2018

New consumer findings from the National Association of Realtors® surprisingly show that while a growing share of households in the first three months of the year feel more confident about the economy and their financial situation, those positive feelings are not translating to positive views that now is a good time to buy a home.

[Read More Here](#)

April RPR Webinars

[Cayuga County Chapter Education and Networking Event](#)

September 5, 4:30 pm, Hilton Garden Inn, Auburn

[Oswego County Chapter Education and Networking Event](#)

September 6, 4:30 pm, Tavern on the Lock, Fulton

[NPN Celebrity Bartending Event](#)

September 6, Details coming!

[Tech Tips & Training](#)

September 24, 1:00pm, GSAR

[NYSAR Fall Business Meetings](#)

September 30 - Oct. 3
Turning Stone Casino

[Raising the Bar #4 & Main Event](#)

October 4, 10 - 2:00 pm
Details to follow!

[Tech Tips & Training](#)

October 22, 1:00 pm, GSAR

[REALTORS® Conference & Expo](#)

November 2 - 5,
Boston, MA

[Oswego County Chapter's PATH Auction & Holiday Party](#)

November 13, 5:00 pm, Fulton

[Cayuga County Chapter Holiday Party & Fundraiser](#)

December 13, 5:30 pm
Springside Inn, Auburn

Set-up, navigate, and research an unparalleled platform of dynamic data and persuasive reports, exclusively for REALTORS®. There are residential, commercial, and broker/owner workshops available.

[View All Webinars](#)

New Members

Veronica Castor

Land & Trust Realty, Mexico
315-963-3854
vcastor@hotmail.com

Wendy Kingsley

Hunt Real Estate, Manlius
315-682-7197
wendykingsley321@gmail.com

STAY CONNECTED

