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Hot News Sponsors

PAY YOUR DUES HERE

Weekly Video

VERY IMPORTANT!

Window to the Law: "Coming Soon" Listings Best Practices with Chloe Hecht, Senior Counsel, with the National Association of REALTORS®



Events

Save These Dates for May and June!

- May 24 [Oswego Chapter Education & Networking](#)
4:30 pm, Tavern on the Lock, Fulton
- June 4-6 [17th Annual NYS Commercial Real Estate Conference](#), Turning Stone Casino
- June 7 [Borio's Member Mixer](#), 5:00, Borio's on Oneida Lake

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- June 20 [Annual Membership Meeting and Kick-off Summer Cookout](#), 12:00 pm, GSAR
- June 21 [Tech Tips and Training](#), 1:00 pm, GSAR
- June 21 [NPN Roundtable](#), 10:00 am, GSAR

Get Your Ethics Training Done Before Summer!

The Oswego County Chapter of GSAR is proud to host an Education and Networking Event on Thursday, May 24th beginning at 4:30 pm at the [Tavern on the Lock](#). Ethics for REALTORS® will begin at 4:30 pm and networking will begin immediately after, approximately 7:00 pm. [Click here](#) for event flyer!

[Register Today](#)

Annual Borio's Member Mixer, June 7th

This year's Member mixer will be held at [Borio's Restaurant](#) Thursday, June 7th from 5:00 - 7:00. GSAR has, again, teamed up with the Home Builders & Remodelers Association and the Mortgage Bankers Association to host this very popular event. Don't miss out on early bird prices-register today! [Click here](#) for event flyer.

[Register Here](#)

Annual Meeting & Kick-off Summer Cookout

The Annual Meeting will be held at GSAR on Wednesday, June 20th at 12:00 pm followed by a cookout to kick-off the summer right! There is not cost to attend, but please register for accurate headcount so we don't run out of food. [Click here](#) for event flyer.

[Register Today](#)

NPN to Host 2nd Roundtable

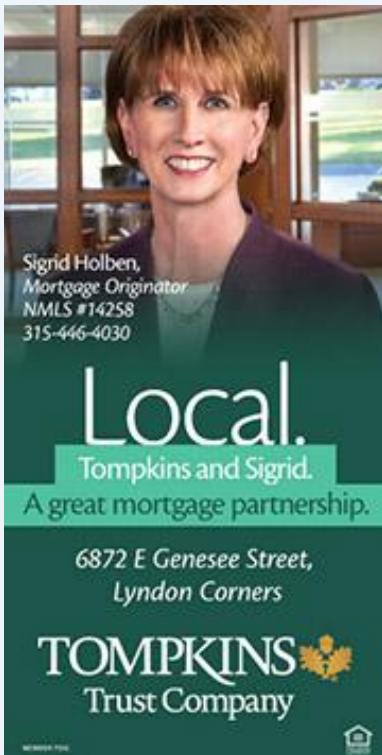
After having a successful Roundtable in April, the NPNs are hosting a second Roundtable! The topics for this session will be: Continuing Education, Advertising Guidelines, Best Practices, and Contracts. Very hot topics so class will fill fast - register early! [Click here](#) for flyer.

[Register Today](#)

Tech Tips & Training on Thursday, June 21

Normally our T3 classes are held on Mondays, but June's class will be on a Thursday. Come join Ron France with Real Property Resources® as he shows you the tools to better service your clients. [Click here](#) for event flyer.

[Register Today](#)



Quick Links

- [2018 Membership Directory](#)
- [Calendar of Events](#)
- [CenterState CEO Events](#)
- [CNY Housing Stats](#)
- [CNYIS Billing Change](#)
- [Education Schedule](#)
- [Event & Meeting Schedule](#)
- [Important Support Numbers](#)
- [Member Benefits](#)
- [Member Profile](#)
- [NAR](#)
- [NAR REALTOR® Magazine](#)
- [NYSAR](#)
- [NYSCAR Events](#)
- [Pay Your Dues](#)
- [Register for Education](#)
- [Register for an Event](#)
- [Scholarship Request Form](#)
- [Syracuse Events](#)

Important Dates

[Oswego County Chapter Education & Networking Event](#)
 May 24, 4:30, Tavern on the Lock



Weekly MLS Rule and Regulation Tip:

Proper MLS Area/Property Type: All properties must be listed according to address and assessment jurisdiction only. CNYIS will not accept an additional listing for a property because the listing office wants to emphasize the school district, zip code, etc.

Now Available on Instanet Forms

Located in the folder labeled "GSAR - All Forms", an "Escalation Clause Addendum" form approved by the CNYIS Board of Directors.

Internet Data Exchange (IDX) Background and FAQ

As applications of Internet technology to the real estate business have increased in number, quality, and acceptance by the public, an increasing number of residential real estate brokerage firms have established "online identities." These Internet websites enable real estate professionals to couple the immediate, direct communication available on the Internet with the experience, expertise, and personal professional advice REALTORS® offer clients and customers. There is no question but that such "online identities" are an increasingly integral element in the prospecting and marketing programs of REALTOR® firms.

[Learn More](#)

Education News



Upcoming CE

Earn some CE credits before summer comes.
May 22 Ethics for REALTORS® 3.0 CEU 9am - 12pm

[17th Annual NYS Commercial Real Estate Conference](#)

June 4-6, Turning Stone Casino & Resort

[Borio's Member Mixer & Annual Meeting](#)

June 7, 5:00 - 7:00 pm
Borio's, Oneida Lake

[Annual Membership Meeting & Kick-off Summer Cookout](#)

June 20, 12:00 pm, GSAR

[NPN Roundtable](#)

June 21, 10:00 am, GSAR

[Tech Tips & Training](#)

June 21, 1:00 pm, GSAR

[Annual Golf Outing](#)

July 23, 11:30 am
Links at Erie Village

[Tech Tips & Training](#)

July 30, 1:00 pm, GSAR

[Raising the Bar #3, Meet the Candidates, Election Begins](#)

August 22, details coming soon!

[Cayuga County Chapter Education and Networking Event](#)

September 5, 4:30 pm, Hilton Garden Inn, Auburn

[Oswego County Chapter Education and Networking Event](#)

September 6, 4:30 pm, Tavern on the Lock, Fulton

[Tech Tips & Training](#)

September 24, 1:00pm, GSAR

[NYSAR Fall Business Meetings](#)

September 30 - Oct. 3
Turning Stone Casino

[Raising the Bar #4 & Main Event](#)

October 4, 10 - 2:00 pm
Details to follow!

[Parade of Homes](#)

October 13 - 28
Crown Point Summit Meadows

May 23 As the Appraiser Sees It: I-Selecting

Comparables* 3.5 CEU 9am-12:30pm

May 23 As the Appraiser Sees It: II-Data Collection & Analysis* 3.5 CEU 1pm-4:30pm

*Approved for appraiser CE credit

June 6 Grievance, Arbitration, & Procuring Cause** 3.0 CEU 9am-12pm

** Satisfies Code of Ethics training requirement

June 6 Mastering the Buyer counseling Session 3.5 CEU 1pm-4:30pm

June 26, 27, and 28 Agency, Ethics, & Fair Housing: Only Good Business 22.5 CEU Class meets 8:30am-5:00pm each day. Satisfy all licensing renewal requirements and your NAR Code of Ethics training for the 2017-2018 ethics cycle!

Matrix training is available on **May 23**. Earn 3.0 hrs. CE credit per course. See the News & Alerts section on your Matrix home page for the full schedule and registration instructions

[Register Today](#)

Apply for an Education Scholarship Today!

Do you want to take a national designation course, but are finding it hard to afford? Scholarships from the NYS Real Estate Education Foundation (NYSREEF) are available - don't pass up this opportunity to take a national designation course for free!

Any individual who: has at least one year experience in real estate sales; is licensed and practicing in New York State; and holds primary REALTOR membership in New York State is eligible for one of the designation program scholarships. Applications are due July 31, 2018.

[Click here for NYSREEF scholarship application](#)

Hot Topics



NOMINEES NEEDED! 4 GSAR Board of Directors Positions Available for 2018 Election

There will be four (4) vacant positions to fill in the upcoming election beginning in August. Nominees must

[Tech Tips & Training](#)

October 22, 1:00 pm, GSAR

[REALTORS®](#)

[Conference & Expo](#)

November 2 - 5,
Boston, MA

[Oswego County Chapter's PATH](#)

[Auction & Holiday Party](#)

November 13, 5:00 pm, Fulton

[Cayuga County Chapter Holiday](#)

[Party & Fundraiser](#)

December 13, 5:30 pm
Springside Inn, Auburn

be a REALTOR® Member of the Board for a minimum of two (2) years immediately preceding nomination and shall have served on one or more standing Committees and/or Task Forces or the Board of Directors for a cumulative total of two (2) years during the preceding three (3) years and shall be a member in good standing with the Association or be nominated by a unanimous vote of the serving nominating committee with the approval of the Board of Directors. If you qualify and are interested in running, please contact Christine TenEyck at 315-457-5979 or teneyck@cnyrealtor.com.

2018 REALTORS® Conference & Expo Registration Open!

You can now register for the 2018 REALTORS® Conference & Expo, November 2-5, in Boston. It's the place to take your businesses to the next level, featuring 100 top-notch education sessions, 400 exhibitors at the largest industry trade show and 20,000 REALTORS® and guests to network and idea-share with.

[Learn More & Register](#)

Don't Miss Out - Sign-up Today: Watch for the Weekly Auburn Pub

The Auburn Pub will be sharing a Real Estate Tip of the Week at the bottom of their FL page. Their electronic paper will link to our website, cnyREALTOR.com, to a page where all agents will have a chance to buy a space for \$25/year for their name and contact information.

[Sign Up Today](#)

Nominations Now Being Accepted for NYSAR's Community Service Award

The New York State Association of REALTORS® Community Service Award recognizes an individual's activities across the spectrum and not limited to just real estate or housing issues. A nominee should be an individual that is engaged in the community. All nominations must be postmarked or electronically transmitted by June 15, 2018 to Patrick Reilly.

[Community Service Award Criteria](#)

[Community Service Award
Nomination Form](#)

Realtors® Midyear Forecast: Home Sales, Prices to Rise Despite Inventory, Affordability Challenges

A stronger economy, wage growth and an improving job market are expected to march home sales and prices higher in 2018, but low supply and weakening affordability will temper the rate of increases, according to speakers at a residential real estate forum during the

2018 REALTORS® Legislative Meetings & Trade Expo.

[Learn More](#)

REALTORS® Focus on the Future of Fair Housing

Dr. Ben Carson, secretary of the Department of Housing and Urban Development, joined thousands of members of the National Association of Realtors® at a general session today during the 2018 REALTORS® Legislative Meetings & Trade Expo to commemorate the 50th anniversary of the Fair Housing Act.

[Read More](#)

■ New Members

NEW MEMBER SIGN-UPS

There were no new members this week. New Member Sign-ups will resume on Friday, May 25th at 10:00 am. Please make sure applications are in no later than Tuesday, May 22nd.



STAY CONNECTED

