

The GSAR Office will be closed
Monday, May 28th in observance of
Memorial Day. Thank you for your service!

GSAR Hot News

May 25, 2018



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Hot News Sponsors

PAY YOUR DUES HERE

Weekly Video

Ethics Training

Kari Alessio, with Kirman Real Estate, took the Ethics training this week at GSAR. **Don't forget...you must have your ethics training done by December 31, 2018!** Here is her recap of the class for you.



Events

Save These Dates for June and July!

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- June 4-6 [17th Annual NYS Commercial Real Estate Conference](#), Turning Stone Casino
- June 7 [Borio's Member Mixer](#), 5:00, Borio's on Oneida Lake
- June 20 [Annual Membership Meeting and Kick-off Summer Cookout](#), 12:00 pm, GSAR
- June 21 [Tech Tips and Training](#), 1:00 pm, GSAR
- June 21 [NPN Roundtable](#), 10:00 am, GSAR
- July 23 GSAR Annual Golf Outing, 11:30, Links at Erie Village

Annual Borio's Member Mixer, June 7th

This year's Member mixer will be held at [Borio's Restaurant](#) Thursday, June 7th from 5:00 - 7:00. GSAR has, again, teamed up with the Home Builders & Remodelers Association and the Mortgage Bankers Association to host this very popular event. Don't miss out on early bird prices-register today! [Click here](#) for event flyer.

[Register Here](#)

Annual Meeting & Kick-off Summer Cookout

The Annual Meeting will be held at GSAR on Wednesday, June 20th at 12:00 pm followed by a cookout to kick-off the summer right! There is not cost to attend, but please register for accurate headcount so we don't run out of food. [Click here](#) for event flyer.

[Register Today](#)

NPN to Host 2nd Roundtable

After having a successful Roundtable in April, the NPNs are hosting a second Roundtable! The topics for this session will be: Continuing Education, Advertising Guidelines, Best Practices, and Contracts. Very hot topics so class will fill fast - register early! [Click here](#) for flyer.

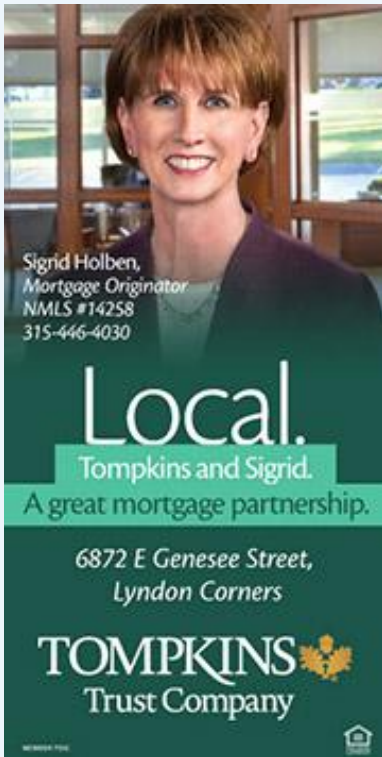
[Register Today](#)

Tech Tips & Training on *Thursday*, June 21

Normally our T3 classes are held on Mondays, but June's class will be on a Thursday. Come join Ron France with Real Property Resources® as he shows you the tools to better service your clients. [Click here](#) for event flyer.

[Register Today](#)

■ MLS News



Quick Links

[2018 Membership Directory](#)
[Calendar of Events](#)
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[CNY Housing Stats](#)
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Important Dates

[17th Annual NYS Commercial Real Estate Conference](#)

June 4-6, Turning Stone Casino & Resort

[Borio's Member Mixer & Annual Meeting](#)

June 7, 5:00 - 7:00 pm



IDX Tip of the Week

Display parameters for "Thumbnail" view of listings
Thumbnail views generally appear as the result of a search. The consumer enters his/her criteria and presses the "search" button. The resulting screen is known as a thumbnail view showing the matching listings. Generally, a thumbnail view will provide very limited information about each listing.

1) On thumbnail views, listings of other Broker-Owners must appear with the MLS Number and the IDX logo immediately adjacent to the property information to identify the listing as an IDX listing.

2) In addition, on thumbnail views and/or the first page where any listing data is displayed, the results must include a disclosure at the page's bottom that listings appearing with the IDX logo belong to other brokers.

[Learn More](#)

Education News



Upcoming CE

Earn some CE credits before summer comes!

June 6 Grievance, Arbitration, & Procuring Cause** 3.0 CEU 9am-12pm

** Satisfies Code of Ethics training requirement

June 6 Mastering the Buyer counseling Session 3.5 CEU 1pm-4:30pm

June 26, 27, and 28 Agency, Ethics, & Fair Housing: Only Good Business 22.5 CEU Class meets 8:30am-5:00pm each day. Satisfy all licensing renewal requirements and your NAR Code of Ethics training for the

Borio's, Oneida Lake

[Annual Membership Meeting & Kick-off Summer Cookout](#)

June 20, 12:00 pm, GSAR

[NPN Roundtable](#)

June 21, 10:00 am, GSAR

[Tech Tips & Training](#)

June 21, 1:00 pm, GSAR

[Annual Golf Outing](#)

July 23, 11:30 am
Links at Erie Village

[Tech Tips & Training](#)

July 30, 1:00 pm, GSAR

[Raising the Bar #3, Meet the Candidates, Election Begins](#)

August 22, details coming soon!

[Cayuga County Chapter Education and Networking Event](#)

September 5, 4:30 pm, Hilton Garden Inn, Auburn

[Oswego County Chapter Education and Networking Event](#)

September 6, 4:30 pm, Tavern on the Lock, Fulton

[Tech Tips & Training](#)

September 24, 1:00pm, GSAR

[NYSAR Fall Business Meetings](#)

September 30 - Oct. 3
Turning Stone Casino

[Raising the Bar #4 & Main Event](#)

October 4, 10 - 2:00 pm
Details to follow!

[Parade of Homes](#)

October 13 - 28
Crown Point Summit Meadows

[Tech Tips & Training](#)

October 22, 1:00 pm, GSAR

[REALTORS® Conference & Expo](#)

November 2 - 5,
Boston, MA

2017-2018 ethics cycle!

Matrix training is available on **June 6, June 20 and June 27**. Earn 3.0 hrs. CE credit per course. See the News & Alerts section on your Matrix home page for the full schedule and registration instructions

[Register Today](#)

Apply for an Education Scholarship Today!

Do you want to take a national designation course, but are finding it hard to afford? Scholarships from the NYS Real Estate Education Foundation (NYSREEF) are available - don't pass up this opportunity to take a national designation course for free!

Any individual who: has at least one year experience in real estate sales; is licensed and practicing in New York State; and holds primary REALTOR membership in New York State is eligible for one of the designation program scholarships. **Applications are due July 31, 2018.**

[Click here for NYSREEF scholarship application](#)

Hot Topics



NOMINEES NEEDED! 4 GSAR Board of Directors Positions Available for 2018 Election

There will be four (4) vacant positions to fill in the upcoming election beginning in August. Nominees must be a REALTOR® Member of the Board for a minimum of two (2) years immediately preceding nomination and shall have served on one or more standing Committees and/or Task Forces or the Board of Directors for a cumulative total of two (2) years during the preceding three (3) years and shall be a member in good standing with the Association or be nominated by a unanimous vote of the serving nominating committee with the approval of the Board of Directors. If you qualify and are interested in running, please contact Christine TenEyck at 315-457-5979 or teneyck@cnyrealtor.com.

Free NYSAR Tech Hotline Coming June 1!

NYSAR's free Tech Hotline will be launching June 1, and will feature on-call experts available five days a week to assist you with your technology-related issues. Watch

[Oswego County Chapter's PATH Auction & Holiday Party](#)

November 13, 5:00 pm, Fulton

[Cayuga County Chapter Holiday Party & Fundraiser](#)

December 13, 5:30 pm
Springside Inn, Auburn

your email and NYSAR.com for more information.

Advertising Rules & Regulations-Ethics Violations

There have been a lot of questions over the past few weeks concerning advertising and ethics violations. We have provided, for you, several resources to help clarify.

[View Your Resources](#)

National Association of Realtors® to Launch .realestate Top-Level Domain

The National Association of Realtors® will be launching a new [top-level domain](#) , .realestate, later this year. The new domain extension is scheduled to be available in September for members of NAR, with a late November release to the general public.

[Learn More](#)

FOCUS Greater Syracuse and Believe in Syracuse Seminar Recap.

FOCUS Greater Syracuse and Believe in Syracuse teamed up with GSAR and held their first seminar yesterday. The topic was "Showcasing Greater Syracuse - A Positive Place to Work and Live". Over 80 people were in attendance to hear Kim Parker, Founder and CEO of Parkerpower Corporation, Martin McDermitt, Senior Vice President of JF Real Estate and Nancy Watt, Real Estate Agent with Hunt Real Estate, ERA. Watch for the next seminar coming soon!



Nominations Now Being Accepted for NYSAR's Community Service Award

The New York State Association of REALTORS® Community Service Award recognizes an individual's activities across the spectrum and not limited to just real estate or housing issues. A nominee should be an individual that is engaged in the community. All nominations must be postmarked or electronically transmitted by June 15, 2018 to Patrick Reilly.

[Community Service Award Criteria](#)

Community Service Award
Nomination Form

**Empire State Home Sales Stay at Elevated Level
During April**

Against the backdrop of fewer homes on the market, homebuyers in New York State closed 8,640 sales during April, falling only 2.6 percent from April 2017, according to the housing market report released today by the New York State Association of REALTORS. The median sales price growth trend continued, increasing by nearly 12 percent compared to last April to reach \$260,000 for the month.

[Read More Here](#)

■ **New Members**

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