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Hot News Sponsors

PAY YOUR DUES HERE

Weekly Video

Meet Mimi Bashore with Coldwell Banker Prime Properties. Mimi took the class: Crash Course on Contracts with Rob Carter of the Law Offices of Robert Carter, PLLC this past Thursday. She gives a full recap of the class for you.



Events

Save These Dates for May and June!

May 8 [Cayuga Cty Chapter's REALTOR® EXPO](#)
5:00 pm, Hilton Garden Inn, Auburn

May 10 [Raising the Bar #2](#), 10:00 am, Embassy Suites-Destiny

May 14-19 [REALTORS® Leg Meetings & Trade Expo](#)

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- Washington, DC
- May 15 [Real Estate Staging Designation Class](#)
 10:00 am, GSAR
- May 21 [Tech Tips & Training](#), 1:00 pm, GSAR
- May 24 [Oswego Chapter Education & Networking](#)
 4:30 pm, Tavern on the Lock, Fulton
- June 4-6 [17th Annual NYS Commercial Real Estate Conference](#), Turning Stone Casino
- June 7 Borio's Member Mixer, 5:00, Borio's on Oneida Lake
- June 20 [Annual Membership Meeting and Kick-off Summer Cookout](#), 12:00 pm, GSAR
- June 21 [Tech Tips and Training](#), 1:00 pm, GSAR
- June 21 NPN Roundtable, 10:00 am, GSAR

Join Us for a FREE EVENT! Cayuga County Chapter to Host First REALTOR® Expo, May 8th

Come join the Cayuga County Chapter of GSAR as they host their very first REALTOR® Expo on Tuesday, May 8th from 5:00 - 7:00 pm at the [Hilton Garden Inn](#), Auburn. Guest speaker will be Detective Lieutenant Brian Schenk on REALTOR® Safety. There will be a cash bar, hors d'oeuvres and raffles. No registration needed, just come on out to meet and network with your peers in Cayuga County!

[More Information Here](#)

Raising the Bar #2 - Complaint Resolution

The 2nd session in the Raising the Bar series will be held Thursday, May 10th from 10:00 - 12:00 pm at [Embassy Suites-Destiny](#). This seminar will focus on Complaint Resolution with Patrick Reilly, NYSAR's Vice President of Member & Board Services. [Click here](#) for event flyer.

[Register Today](#)

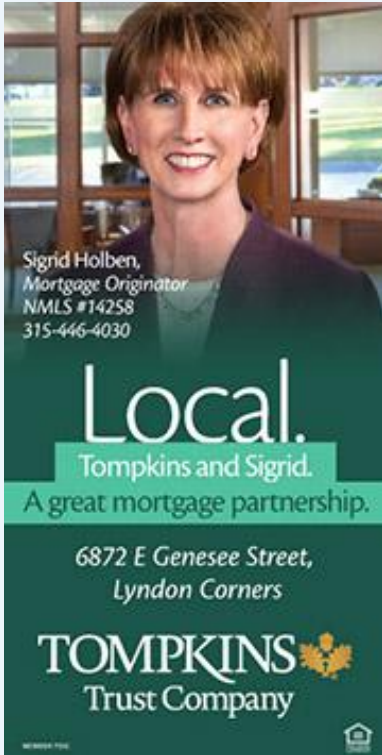
Earn Your Real Estate Staging Designation

Today's real estate market is ripe with opportunity and inventory of 'move-in-ready' homes is at an all time low in many markets. [AnnieMac Home Mortgage](#) wants to help you get more listings and prepare them properly to sell fast and to sell for top dollar. Join Joseph Dougherty, AnnieMac Branch Manager, on Tuesday, May 15th from 10:00 - 12:00 pm to earn your Real Estate Staging designation. Register early to ensure your spot, seating is limited! [Click here](#) for event flyer.

[Register Today](#)

May's Tech Tips and Training, May 21st

May's T3 will be on Instanet Forms. Join Laurie Omans on Monday, May 21st from 1:00 - 3:00 pm at the GSAR office where Laurie will cover setting up the Instanet account, preparing a contract and sending the contract through Authentisign. [Click here](#) for flyer.



Quick Links

- [2018 Membership Directory](#)
- [Calendar of Events](#)
- [CenterState CEO Events](#)
- [CNY Housing Stats](#)
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- [Syracuse Events](#)

Important Dates

[Cayuga County Chapter REALTOR® Expo](#)
 May 8, 4:30 pm, Auburn

Register Today

Oswego County Chapter's Education & Networking Event

The Oswego County Chapter of GSAR is proud to host an Education and Networking Event on Thursday, May 24th beginning at 4:30 pm at the [Tavern on the Lock](#). Ethics for REALTORS® will begin at 4:30 pm and networking will begin immediately after, approximately 7:00 pm. [Click here](#) for event flyer!

Register Today

MLS News



Weekly MLS Rule and Regulation Tip:

Exempt Listings - If the seller refuses to permit the listing to be disseminated by the Service, the Participant may then take the listing (Office Exclusive) and such listing shall be filed with the Service but not disseminated to the Participants. Filing of the listing should be accompanied by certification ("office exclusive form") signed by the seller that he does not desire the listing to be disseminated by the Service. The listing contract and certification form (office exclusive) must be received at the service within 2 business days of the listing date on the contract.

Notice to Supra eKey & eXpressKey Users

Supra is implementing a small change to SupraWEB that affects the process for changing your credit card number for processing payments. To change your credit card number, login to SupraWEB and select the **BILLING** tab. Select **Account Information**. Check the **New Credit Card #** checkbox and enter the new credit card number and expiration date.

<input checked="" type="checkbox"/> New Credit Card # <input style="width: 100%;" type="text"/>
Expiration Date: <input style="width: 20%; text-align: center;" type="text"/> * <input style="width: 20%; text-align: center;" type="text"/> *

If you have any questions, please contact support at 1-877-699-6787.

Raising the Bar #2

May 10, 10:00 am,
Embassy Suites-Destiny

REALTORS® Legislative Meetings & Trade Expo

May 14 - 19, Washington, DC

Tech Tips & Training

May 21, 1:00 pm, GSAR

Oswego County Chapter Education & Networking Event

May 24, details coming soon!

17th Annual NYS Commercial Real Estate Conference

June 4-6, Turning Stone
Casino & Resort

Borio's Member Mixer & Annual Meeting

June 7, 5:00 - 7:00 pm
Borio's, Oneida Lake

Annual Membership Meeting & Kick-off Summer Cookout

June 20, 12:00 pm, GSAR

NPN Roundtable

June 21, 10:00 am, GSAR

Tech Tips & Training

June 21, 1:00 pm, GSAR

Annual Golf Outing

July 23, 11:30 am
Links at Erie Village

Tech Tips & Training

July 30, 1:00 pm, GSAR

Raising the Bar #3, Meet the Candidates, Election Begins

August 22, details coming soon!

Cayuga County Chapter Education and Networking Event

September 5, 4:30 pm, Hilton
Garden Inn, Auburn

Oswego County Chapter Education and Networking Event

September 6, 4:30 pm, Tavern on

Education News



A Friendly Reminder: Code of Ethics Training Cycle Ends December 31st

The NAR Code of Ethics training cycle began on January 1, 2017 and will end on December 31, 2018. If you still have to complete your Code of Ethics training, GSAR will be offering several live courses as well as online courses. [Click here](#) to view the current Code of Ethics training opportunities. More course dates will be added in the coming months. Not sure if you've already completed your training? Please check your CE certificates of completion or your GSAR education history. If your ethics training was completed through a school other than GSAR, please forward a copy of the Code of Ethics proof of completion certificate to GSAR (education@cnyrealtor.com or fax: 315-457-5884).

You Said What?!?

Clear, accurate communication is crucial to your success as a real estate professional. A poor choice of words could get you into trouble, leading to violations of fair housing and agency laws. If you are not an engineer or home inspector, should you be making statements about the structural condition of a property? Or telling your buyer that the other houses in the neighborhood have no radon issues? Join instructor Fran Carroll for her course that will make you "think first" about what you say and how you say it when dealing with consumers and your fellow real estate agents. Tuesday, May 8, 9:00am - 12:00pm 3Hrs CE at GSAR

[Register Today](#)

Hot Topics



the Lock, Fulton

[Tech Tips & Training](#)

September 24, 1:00pm, GSAR

[NYSAR Fall Business Meetings](#)

September 30 - Oct. 3
Turning Stone Casino

[Raising the Bar #4 & Main Event](#)

October 4, 10 - 2:00 pm
Details to follow!

[Parade of Homes](#)

October 13 - 28
Crown Point Summit Meadows

[Tech Tips & Training](#)

October 22, 1:00 pm, GSAR

[REALTORS® Conference & Expo](#)

November 2 - 5,
Boston, MA

[Oswego County Chapter's PATH Auction & Holiday Party](#)

November 13, 5:00 pm, Fulton

[Cayuga County Chapter Holiday Party & Fundraiser](#)

December 13, 5:30 pm
Springside Inn, Auburn

4 GSAR Board of Directors Positions Available for 2018 Election

There will be four (4) vacant positions to fill in the upcoming election beginning in August. Nominees must be a REALTOR® Member of the Board for a minimum of two (2) years immediately preceding nomination and shall have served on one or more standing Committees and/or Task Forces or the Board of Directors for a cumulative total of two (2) years during the preceding three (3) years and shall be a member in good standing with the Association or be nominated by a unanimous vote of the serving nominating committee with the approval of the Board of Directors. If you qualify and are interested in running, please contact Christine TenEyck at 315-457-5979 or teneyck@cnyrealtor.com.

2018 REALTORS® Conference & Expo Registration Open!

You can now register for the 2018 REALTORS® Conference & Expo, November 2-5, in Boston. It's the place to take your businesses to the next level, featuring 100 top-notch education sessions, 400 exhibitors at the largest industry trade show and 20,000 REALTORS® and guests to network and idea-share with.

[Learn More & Register](#)

Sign-up Today; Watch for the Weekly Auburn Pub

The Auburn Pub will be sharing a Real Estate Tip of the Week at the bottom of their FL page. Their electronic paper will link to our website, cnyREALTOR.com, to a page where all agents will have a chance to buy a space for \$25/year for their name and contact information.

[Sign Up Today](#)

Nominations Now Being Accepted for NYSAR's Community Service Award

The New York State Association of REALTORS® Community Service Award recognizes an individual's activities across the spectrum and not limited to just real estate or housing issues. A nominee should be an individual that is engaged in the community. All nominations must be postmarked or electronically transmitted by June 15, 2018 to Patrick Reilly.

[Community Service Award Criteria](#)

[Community Service Award
Nomination Form](#)

Spotlight Shines on Downtown Living: 12th Annual Downtown Living Tour

From luxury apartments, including a sneak peek at what will be the largest apartment in Downtown Syracuse, to

historic renovations and new townhouses, and a special opportunity to explore all three of the Redhouse Arts Center's new theaters in City Center, the Downtown Living Tour truly offers something for everyone.

The Tour begins at 11:00 am and continues through 4:00 pm on May 19. It's recommended tour-goers plan for at least two hours to take the tour.

[Learn More](#)

Downtown Living Tour Volunteers Needed!

What are your plans on Saturday, May 19? Volunteers are still needed to help out during the Downtown Living Tour.

The jobs are easy and fun! And, best of all, all of our volunteers are rewarded. Jobs range from checking wristbands at the doors of some of the swankiest addresses in town, operating elevators, helping sell tickets at Tour Headquarters (which this year is State Tower - the tallest building in town!) or hanging out inside one of the apartments, making sure all guests are wearing shoe covers. If you are interested in volunteering for the Downtown Living Tour, please contact us

at mail@downtownsyracuse.com

or 422-8284. Each volunteer is asked to volunteer for a 2.5 hour shift and will receive a free t-shirt and a ticket to enjoy the tour.

New Members

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STAY CONNECTED

