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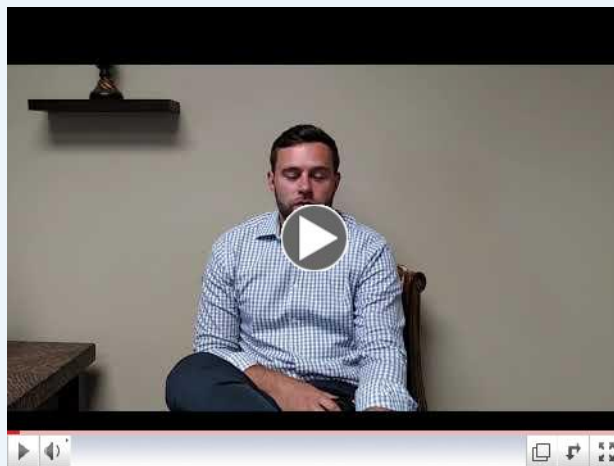
**Hot News Sponsors**

PAY YOUR DUES HERE

**Weekly Video**

**New Professionals Network (NPN)**

T.J. Perkins, with Acropolis Realty Group, LLC, would like to speak to you about what NPN is and about the upcoming NPN Roundtable on June 21st at 10:00 am at GSAR.



**Events**

**Save These Dates for June, July and August!**

- June 20 [Annual Membership Meeting and Kick-off Summer Cookout](#), 12:00 pm, GSAR
- June 21 [Tech Tips and Training](#), 1:00 pm, GSAR
- June 21 [NPN Roundtable](#), 10:00 am, GSAR
- July 23 [GSAR Annual Golf Outing](#), 11:30, Links at Erie Village

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**nysar**

July 30 [Tech Tips & Training](#), 1:00 pm, GSAR  
 Aug 22 [Raising the Bar #3, Meet the Candidates, & GSAR Election Begins](#), 9:00 am, GSAR

**Annual Meeting & Kick-off Summer Cookout**

The Annual Meeting will be held at GSAR on Wednesday, June 20th at 12:00 pm followed by a cookout to kick-off the summer right! There is not cost to attend, but please register for accurate headcount so we don't run out of food. [Click here](#) for event flyer.

**Register Today**

**Register Today! NPN Roundtable 6/21**

After having a successful Roundtable in April, the NPNs are hosting a second Roundtable! Let's talk about... Continuing Education, Advertising Guidelines, Best Practices, and Contracts. Very hot topics so class will fill fast - register early! [Click here](#) for flyer.

**Register Today**

**Tech Tips & Training on *Thursday*, June 21**

Normally our T3 classes are held on Mondays, but June's class will be on a Thursday. Come join Ron France with Real Property Resources® as he shows you the tools to better service your clients. [Click here](#) for event flyer.

**Register Today**

**2018 Annual GSAR Golf Outing!**

This year's Golf Outing will be held on Monday, July 23rd at [The Links at Erie Village](#), 5904 North Burdick Street, East Syracuse. Check-in will begin at 11:00 am with lunch on the deck beginning at 11:30 am, Captain & Crew Shotgun at 12:30 pm, and a steak bake dinner at 6:00 pm. This event always fills up fast, so don't delay, register today! [Click here](#) for flyer.

**Register to Golf**

**Register for Dinner Only**

**Tech Tips & Training for July**

For the first time, this month's T3 will be all bout managing your day with the iPad. Don't miss out...this class will fill up fast!

**Register Today**

**Raising the Bar #3, Meet the Candidates & GSAR Election Begins**

This year's 3rd Raising the Bar will be held at GSAR on Wednesday, August 22nd at 9:00 am. This session will

## Quick Links

[2018 Membership Directory](#)  
[Calendar of Events](#)  
[CenterState CEO Events](#)  
[CNY Housing Stats](#)  
[CNYIS Billing Change](#)  
[Education Schedule](#)  
[Event & Meeting Schedule](#)  
[Important Support Numbers](#)  
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[NAR](#)  
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[Pay Your Dues](#)  
[Register for Education](#)  
[Register for an Event](#)  
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[Syracuse Events](#)

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## Important Dates

[Annual Membership Meeting  
& Kick-off Summer Cookout](#)  
June 20, 12:00 pm, GSAR

[NPN Roundtable](#)  
June 21, 10:00 am, GSAR

[Tech Tips & Training](#)  
June 21, 1:00 pm, GSAR

[Annual Golf Outing](#)  
July 23, 11:30 am  
Links at Erie Village

[Tech Tips & Training](#)  
July 30, 1:00 pm, GSAR

[Raising the Bar #3, Meet the  
Candidates, Election Begins](#)  
August 22, details coming soon!

[Cayuga County Chapter Education  
and Networking Event](#)  
September 5, 4:30 pm, Hilton Garden  
Inn, Auburn

[Oswego County Chapter Education  
and Networking Event](#)  
September 6, 4:30 pm, Tavern on the  
Lock, Fulton

[Tech Tips & Training](#)  
September 24, 1:00pm, GSAR

focus on REO's, foreclosures, and HUD homes. Immediately following RTB, stay and hear from the nominees for the open GSAR Director positions for 2019! Don't forget...Voting starts this day at GSAR and will be open daily, M-F from 8:30 am - 4:30 pm through September 5th. [Click here](#) for event flyer.

[Register Today](#)

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## MLS News



### IDX Tip of the Week

**Changing other brokers' listing data:** Participants are prohibited from altering other brokers' data in any manner. (Sec. 18.3.2 of IDX R&R)

**Updating data:** It is required that IDX data on any site be updated at a minimum of every twelve (12) hours. Participants must prominently disclose on their sites when their data was last updated from the MLS. (Sec. 18.2.5 of IDX R&R)

**Restricting use:** Participants must indicate on their websites that the information being provided is for consumers' personal, non-commercial use and may not be used for any purpose other than to identify prospective properties that consumers may be interested in purchasing. This is notice to those using the web site that they may not use the data found there as the basis for a business enterprise, etc. Except as provided in these rules, and IDX site or a participant or user operating an IDX site may not distribute, provide or make any portion of the MLS database available to any person or entity. (Sec. 18.3.8 IDX R&R)

### ePropertyWatch

Have you taken advantage of the FREE ePropertyWatch™ service yet? On Tuesday, June 5th, ePropertyWatch was directly integrated with Matrix™. ePropertyWatch is a new CoreLogic® service that helps you stay in touch with past clients until they are ready to sell, buy, or make a referral. The monthly report is full of information on their home and neighborhood, with up-to-date information on their home's value, nearby listings and transactions, local trends, and more.

[Watch Video Presentation](#)

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### NYSAR Fall Business Meetings

September 30 - Oct. 3  
Turning Stone Casino

### Raising the Bar #4 & Main Event

October 4, 10 - 2:00 pm  
Details to follow!

### Parade of Homes

October 13 - 28  
Crown Point Summit Meadows

### Tech Tips & Training

October 22, 1:00 pm, GSAR

### REALTORS®

### Conference & Expo

November 2 - 5,  
Boston, MA

### Oswego County Chapter's PATH Auction & Holiday Party

November 13, 5:00 pm, Fulton

### Cayuga County Chapter Holiday Party & Fundraiser

December 13, 5:30 pm  
Springside Inn, Auburn

## Education News



### Need CE?

Before summer gets into full swing, check your pocket card for your license expiration date. Then check your completed CE. How many more hours do you need? Have you completed the required fair housing and agency coursework? There's no need to wait for the DOS 90-day notification to begin or complete your license renewal coursework. GSAR will hold a few classroom courses this summer and our online courses are always available.

[Education Calendar](#)

[Online Course List](#)

[Register Today](#)

### Matrix

Matrix training is available on **June 20** and **June 27**. Earn 3.0 hrs. CE credit per course. See the News & Alerts section on your Matrix home page for the full schedule and registration instructions

[Register Here](#)

## Hot Topics



### Is Your Website in Compliance??? Attend This Webinar to Find Out!

The DOS is conducting random audits..... make sure you are in compliance to avoid a hefty fine!!! The New York State Dept. of State (DOS) is conducting

random audits of licensee websites for compliance with the advertising regulations. The DOS is looking for the proper use of license types (RE Broker, RE Associate Broker, RE Salesperson) and the use of corporate titles (President, Vice President, Director, etc. should only be used by a RE Broker, not by RE Associate Brokers or RE Salespersons). The DOS has already recovered \$50,000 in fines from 20 audits. One broker contacted NYSAR and informed us the fines were \$1,000 for each violation. Attend this legal webinar with NYSAR's General Counsel, Anthony Gatto, Esq. to make sure you are in compliance! Thursday, June 21st at 10am

[Register Today!](#)

### **Get Your Company's Name on a Hole at the Annual Golf Outing!**

There are several sponsorship opportunities for you at our Annual Golf Outing. Everything from hole sponsors to dinner sponsors are available to get your company's name out there. Hurry...they won't last!

[Sponsorship Opportunities](#)

### **BJ's Sign-up and Renewal Time!**

Get Rewarded: Join or renew as a BJ's Perks Rewards® Member for just \$80, and earn 2% cash back on most purchases. You'll also receive 1 bonus month! [Click here](#) for flyer. The deadline for all applications has been extended to June 21st!

[NEW Customer Application](#)

[Renewing Customer Application](#)

### **NAR General Counsel Addresses Real Estate Competition in DOJ-FTC Workshop**

NAR general counsel, Katie Johnson, was among a distinguished group of panelists at What's New in Residential Real Estate Brokerage Competition in a June 5th workshop on competition in real estate sponsored jointly by the Federal Trade Commission and the Department of Justice. NAR asserts that innovation, competitive forces, and consumer choice have never been stronger.

[Read More Here](#)

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## **■ New Members**

**Joseph Birbiglia**

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