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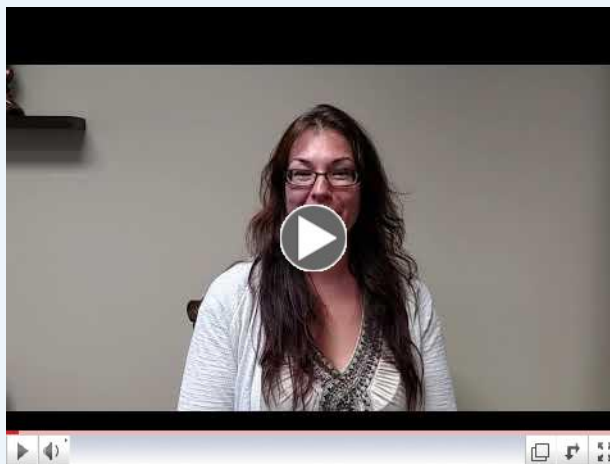
[New Members](#)

**PAY YOUR DUES HERE**

**Weekly Video**

**Matrix**

Jissell Jimenez, with Exit Champion Realty, took her first Matrix class Wednesday. She was very excited to tell you about it!



**MEETINGS & EVENTS**  
**Calendar**



**EDUCATION**  
**Calendar**



**Hot News Sponsors**

**Events**

**Save These Dates for June, July and August!**

June 20 [Annual Membership Meeting and Kick-off Summer Cookout](#), 12:00 pm, GSAR

June 21 [Tech Tips and Training](#), 1:00 pm, GSAR

June 21 [NPN Roundtable](#), 10:00 am, GSAR

July 23 [GSAR Annual Golf Outing](#), 11:30, Links at Erie Village

Aug 22 [Raising the Bar #3, Meet the Candidates, &](#)



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[GSAR Election Begins](#), 9:00 am, GSAR

**Annual Meeting & Kick-off Summer Cookout**

The Annual Meeting will be held at GSAR on Wednesday, June 20th at 12:00 pm followed by a cookout to kick-off the summer right! There is not cost to attend, but please register for accurate headcount so we don't run out of food. [Click here](#) for event flyer.

**Register Today**

**NPN to Host 2nd Roundtable-Seating Limited**

After having a successful Roundtable in April, the NPNs are hosting a second Roundtable! Let's talk about... Continuing Education, Advertising Guidelines, Best Practices, and Contracts. Very hot topics so class will fill fast - register early! [Click here](#) for flyer.

**Register Today**

**Tech Tips & Training on Thursday, June 21**

Normally our T3 classes are held on Mondays, but June's class will be on a Thursday. Come join Ron France with Real Property Resources® as he shows you the tools to better service your clients. [Click here](#) for event flyer.

**Register Today**

**2018 GSAR Golf Outing Date Announced!**

This year's Golf Outing will be held on Monday, July 23rd at [The Links at Erie Village](#), 5904 North Burdick Street, East Syracuse. Check-in will begin at 11:00 am with lunch on the deck beginning at 11:30 am, Captain & Crew Shotgun at 12:30 pm, and a steak bake dinner at 6:00 pm. This event always fills up fast, so don't delay, register today! [Click here](#) for flyer.

**Register to Golf**

**Register for Dinner Only**

**Raising the Bar #3, Meet the Candidates & GSAR Election Begins**

This year's 3rd Raising the Bar will be held at GSAR on Wednesday, August 22nd at 9:00 am. This session will focus on REO's, foreclosures, and HUD homes. Immediately following RTB, stay and hear from the nominees for the open GSAR Director positions for 2019! Don't forget...Voting starts this day at GSAR and will be open daily, M-F from 8:30 am - 4:30 pm through September 5th. [Click here](#) for event flyer.

**Register Today**

## Quick Links

[2018 Membership Directory](#)  
[Calendar of Events](#)  
[CenterState CEO Events](#)  
[CNY Housing Stats](#)  
[CNYIS Billing Change](#)  
[Education Schedule](#)  
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## Important Dates

[Annual Membership Meeting  
& Kick-off Summer Cookout](#)  
June 20, 12:00 pm, GSAR

[NPN Roundtable](#)  
June 21, 10:00 am, GSAR

[Tech Tips & Training](#)  
June 21, 1:00 pm, GSAR

[Annual Golf Outing](#)  
July 23, 11:30 am  
Links at Erie Village

[Tech Tips & Training](#)  
July 30, 1:00 pm, GSAR

[Raising the Bar #3, Meet the  
Candidates, Election Begins](#)  
August 22, details coming soon!

[Cayuga County Chapter Education  
and Networking Event](#)  
September 5, 4:30 pm, Hilton Garden  
Inn, Auburn

[Oswego County Chapter Education  
and Networking Event](#)  
September 6, 4:30 pm, Tavern on the  
Lock, Fulton

[Tech Tips & Training](#)  
September 24, 1:00pm, GSAR

## MLS News



### IDX Tip of the Week

Disclosures/disclaimers: requirements on IDX web sites:  
Because this tip is detailed and full of information  
[click here](#) to view and print.

### ePropertyWatch

Have you taken advantage of the FREE ePropertyWatch™ service yet? On Tuesday, June 5th, ePropertyWatch was directly integrated with Matrix™. ePropertyWatch is a new CoreLogic® service that helps you stay in touch with past clients until they are ready to sell, buy, or make a referral.

The monthly report is full of information on their home and neighborhood, with up-to-date information on their home's value, nearby listings and transactions, local trends, and more.

[Watch Video Presentation](#)

### Important Notice for Android Users Only!

Your GoNYSMLS App, on your android device, is scheduled to receive an update, Android Release 2.8.4, on Wednesday, June 6, 2018. Members need to accept the upgrade for the changes to be available on their android device(s). In your phone settings, if your apps are AUTOMATICALLY updated, you do not need to do anything. If your app setting on your phone is MANUAL, you will have to accept the update.

Please be aware that this upgrade **MUST BE** completed **NO** later than Sunday, June 10th to ensure continued availability of Maps.

Here is a list of the fixes included within the Release:

- Fixed Agent Contact issue within listing details for branded users
- Fixed issues with map location (otherwise Map stops working on June 11th)
- Fixed Map Type option selection issue
- Fixed Parcel tap area and retrieval of listing data issue
- Fixed issue that made some listings not viewable in-Home Assist listing viewing issue
- Fixed issue in Settings when saving photo and contact information
- Restored badges showing the number of Home



### [NYSAR Fall Business Meetings](#)

September 30 - Oct. 3  
Turning Stone Casino

### [Raising the Bar #4 & Main Event](#)

October 4, 10 - 2:00 pm  
Details to follow!

### [Parade of Homes](#)

October 13 - 28  
Crown Point Summit Meadows

### [Tech Tips & Training](#)

October 22, 1:00 pm, GSAR

### [REALTORS®](#)

#### [Conference & Expo](#)

November 2 - 5,  
Boston, MA

### [Oswego County Chapter's PATH Auction & Holiday Party](#)

November 13, 5:00 pm, Fulton

### [Cayuga County Chapter Holiday Party & Fundraiser](#)

December 13, 5:30 pm  
Springside Inn, Auburn

Assist notifications within the app

- Improved state restoration when app is re-opened
- Price to nearest cent now shown when applicable

**If you have any questions or concerns, please call  
Answerlink at 1-888-825-5472**

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## ■ Education News



### **Need CE?**

Before summer gets into full swing, check your pocket card for your license expiration date. Then check your completed CE. How many more hours do you need? Have you completed the required fair housing and agency coursework? There's no need to wait for the DOS 90-day notification to begin or complete your license renewal coursework. GSAR will hold a few classroom courses this summer and our online courses are always available.

[Education Calendar](#)

[Online Course List](#)

[Register Today](#)

### **Matrix**

Matrix training is available on **June 20** and **June 27**. Earn 3.0 hrs. CE credit per course. See the News & Alerts section on your Matrix home page for the full schedule and registration instructions

[Register Here](#)

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## ■ Hot Topics



### **Broker/Manager Meeting Yields Great Discussions**

The semi-annual Broker/Manager meeting was held this past Tuesday to a packed room with over 60 Brokers and Managers in attendance. The main hot topic of discussion was "Coming Soon" listings and "Delayed Showings". A Broker Resource Binder was provided to each attendee full of important updated forms and information. Brokers and Managers can add to their binder and use it as a quick reference resource if they have a question. If you are a broker or manager and did not attend Tuesday's Broker/Manager meeting at GSAR, please stop in and pick up your binder.



### **Borio's Member Mixer a Huge Success!**

Another successful mixer was held last night at Borio's on Oneida Lake. It was a beautiful spring evening with lots of good food, fun and camaraderie. We raised over \$1,800 between the generous items provided by our members for the silent auction and all of the raffle tickets sold, with all proceeds going to OCC REALTORS® Care Hub & On Point for College. Thank you to the Mortgage Bankers Association and the Home Builders & Remodelers for teaming up with GSAR to make this event a success. Congratulations to Mary Jo Heitkamp-France for winning the 50/50 raffle and thank you for graciously donating it back to our charities!

[View Event Pictures](#)

### **Sponsors Needed for Golf Outing**

There are several sponsorship opportunities for you at our Annual Golf Outing. Everything from hole sponsors to dinner sponsors are available to get your company's name out there. Hurry...they won't last!

[Sponsorship Opportunities](#)

**REALTORS® Celebrate National Homeownership**

### Month in June

In recognition of National Homeownership Month in June, National Association of REALTORS® President Elizabeth Mendenhall, issued the following statement: "National Homeownership Month is a time to celebrate and promote the modern American Dream of owning a home."

[Read More](#)

### Everyone Has Technology Questions

NYSAR's free Tech Hotline can provide the answers. The [Tech Hotline](#) is a free member benefit offering support for hardware, software, digital devices and more. Our expert technicians will provide prompt, courteous assistance to save you time and money so you can stay focused on your business. Available to active members of NYSAR only, your NYSAR membership just became even more valuable!

[Learn More](#)

### Realtors Property Resources® - Agents Asked and RPR Answered

Agents asked and RPR answered. This month they've rolled out a Buyer Tour report in the RPR app that streamlines the process for both agents and buyers. Plus, thanks to record-setting low inventories, everyone is looking for listings. RPR can help with these farming tactics. And, for those new to their RPR member benefit, here's a fresh look at how they can use RPR reports to make a great impression.

[Buyer Tour Report](#)

[Build & Brand Your Business  
with RPR Reports](#)

[Find Your Next Listing](#)

### BJ's Sign-up and Renewal Time!

Get Rewarded: Join or renew as a BJ's Perks Rewards® Member for just \$80, and earn 2% cash back on most purchases. You'll also receive 1 bonus month! [Click here](#) for flyer. All applications are due no later than June 15th.

[NEW Customer Application](#)

[Renewing Customer Application](#)

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## ■ New Members

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