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Hot News Sponsors

Weekly Video

Matrix Classes

Jenna Barber with Hunt Real Estate ERA took Matrix II this week and can't wait to take Matrix III. Hear what you can learn when you take Matrix!



Events

Save These Dates for July and August!

- July 23 [GSAR Annual Golf Outing](#), 11:30, Links at Erie Village
- July 30 [Tech Tips & Training](#), 1:00 pm, GSAR
- Aug 22 [Raising the Bar #3, Meet the Candidates, & GSAR Election Begins](#), 9:00 am, GSAR

Last Day to Register for Golf is Monday!

This year's Golf Outing will be held on Monday, July 23rd at [The Links at Erie Village](#), 5904 North Burdick Street, East Syracuse. Check-in will begin at 11:00 am with lunch on the deck beginning at 11:30 am, Captain & Crew Shotgun at 12:30 pm, and a steak bake dinner at 6:00

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pm. This event always fills up fast, so don't delay, register today! [Click here](#) for flyer.

[Register to Golf](#)

[Register for Dinner Only](#)

Tech Tips & Training July 30

For the first time, July's T3 will be all about managing your day with the iPad. Don't miss out...this class will fill up fast! [Click here](#) for printable flyer.

[Register Today](#)

Raising the Bar #3, Meet the Candidates & GSAR Election Begins

This year's 3rd Raising the Bar will be held at GSAR on Wednesday, August 22nd at 9:00 am. This session will focus on REO's, foreclosures, and HUD homes. Immediately following RTB, stay and hear from the nominees for the open GSAR Director positions for 2019! Don't forget...Voting starts this day at GSAR and will be open daily, M-F from 9:00 am - 4:00 pm through September 5th (except Labor Day). [Click here](#) for event flyer.

[Register Today](#)

Meet This Year's Nominees for the Board of Directors!

The election of candidates for the GSAR Board of Directors whose terms of service commence January 1, 2019, will be held at the GSAR office. Voting will be open for TWO WEEKS and must be done in person. Voting begins August 22nd and ends September 5th, 2018. Monday through Friday, 9am-4pm (except September 3rd, Labor Day). There are four open director positions. Dates for satellite voting in Oswego County and Cayuga County will be announced soon.

[Meet the Candidates!](#)

MLS News



MLS Tip of the Week

Important Dates

Annual Golf Outing

July 23, 11:30 am
Links at Erie Village

Tech Tips & Training

July 30, 1:00 pm, GSAR

Raising the Bar #3, Meet the Candidates, Election Begins

August 22, 9:00 am, GSAR

Cayuga County Chapter Education and Networking Event

September 5, 4:30 pm, Hilton Garden Inn, Auburn

Oswego County Chapter Education and Networking Event

September 6, 4:30 pm,
Tavern on the Lock, Fulton

Tech Tips & Training

September 24, 1:00pm, GSAR

NYSAR Fall Business Meetings

September 30 - Oct. 3
Turning Stone Casino

Raising the Bar #4 & Main Event

October 4, 10 - 2:00 pm
Details to follow!

Parade of Homes

October 13 - 28
Crown Point Summit Meadows

REALTOR® Morning @ The Parade of Homes

October 17, 9:00 - 11:00 am
Crown Point Summit Meadows

Tech Tips & Training

October 22, 1:00 pm, GSAR

REALTORS® Conference & Expo

November 2 - 5,
Boston, MA

Oswego County Chapter's PATH Auction & Holiday Party

November 13, 5:00 pm, Fulton

Cayuga County Chapter Holiday Party & Fundraiser

Section 4.1 "For Sale" Signs: Only the for sale sign of the listing broker may be placed on a property.

Section 4.2 "Sold" Signs: Prior to closing, only the "sold" sign of the listing broker may be placed on a property, unless the listing broker authorizes the cooperating (selling) broker to post such a sign.

Education News



Summer School

If your license is up for renewal soon, why not pick up a few hours of continuing education during July and August.

July 24 - Five Steps of the Loyalty Ladder
9:00am - 12:00pm Instructor: Randy Templeman

August 2 - Ethics for REALTORS®
9:00am - 12:00pm Instructor: Don Radke

[Click here](#) to register

GSAR offers online courses through The CE Shop, Hondros Learning, and OnCourse Learning. [Click here](#) for a list of online courses.

Matrix Training

How well do you really know Matrix? If you haven't taken Matrix 2, you might be missing out on features of the program that could save you time and cut down on frustration. In Matrix 3, you'll learn how to create a CMA and the instructor will discuss the Realist tax program (did you know that you can print mailing labels from Realist?).

View Matrix News and Alerts on your Matrix homepage for the schedule and registration instructions.

Hot Topics



TAKE ACTION! Join the #REALTORParty & Tell Congress to #RenewNFIP Before July 31st!

The National Flood Insurance Program (NFIP) will expire on July 31, denying necessary insurance coverage to homeowners and buyers in more than 20,000 communities nationwide. Congress must act now to reform and extend the NFIP. Take action by urging Congress to extend the NFIP and pass meaningful reforms to ensure long-term viability of the program.

Take Action Today!

REALTORS® Conference & Expo Registration Open!

Even though summer is in full gear, it's time to start planning for the [REALTORS® Conference & Expo](#) in the fall. Popular networking events like the Young Professionals Networking Reception and Inaugural Gala often sell out before the conference begins, so take time to plan your trip now...and when November comes, you'll be READY and SET for BOSTON!

Learn More Here

Register Today

RPR Connections

This month's Realtors Property Resource (RPR®) content is dedicated to helping agents succeed. They start by introducing a new feature that shows agents what RPR data you have access to. You will also benefit from knowing more about how to navigate the RPR Property Details page and, when they need to learn more about all things RPR, our learning center is your go-to source.

New MLS Data Sharing Feature

Sizing Up the RPR Property Details Page

RPR's Learning Center

We Would Like to Know....

GSAR staff is working to possibly get a discount on your cell phone bill! First, we need to know who your carrier is. Please, take a couple of seconds to let us know who your provider is.

■ New Members

Kelli Ide

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