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Hot News Sponsors

Weekly Video

Sam Rowser, Executive Director with On Point for College, Speaks to REALTORS® on How You Can Help

Their Mission - To break down barriers that prevent young, under-served individuals from achieving education and career success.

Their Vision - To transform communities by making college, training and career success a reality for those who face great obstacles.



[Learn More About On Point Today!](#)

Events

Save These Dates for July and August!

July 30 [Tech Tips & Training](#), 1:00 pm, GSAR

Aug 22 [Raising the Bar #3, Meet the Candidates, &](#)

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[GSAR Election Begins](#), 9:00 am, GSAR

Aug 28 BOD Election: Voting in Oswego County,
[Oswego Public Library](#), 120 E. 2nd St.,
Oswego, 4:00 - 7:00 pm

Aug 29 BOD Election: Voting in Cayuga County,
[Seymour Library](#), 176-178 Genesee St.,
Auburn, 4:00 - 7:00 pm

Apple Reps at This month's T3

For the first time, July's T3 will be all about managing your day with the iPad. Don't miss out...this class will fill up fast! [Click here](#) for printable flyer.

[Register Today](#)

Raising the Bar #3, Meet the Candidates & GSAR Election Begins

This year's 3rd Raising the Bar will be held at GSAR on Wednesday, August 22nd at 9:00 am. This session will focus on REO's, foreclosures, and HUD homes. Immediately following RTB, stay and hear from the nominees for the open GSAR Director positions for 2019! Don't forget...Voting starts this day at GSAR and will be open daily, M-F from 9:00 am - 4:00 pm through September 5th (except Labor Day). [Click here](#) for event flyer.

[Register Today](#)

Meet This Year's Nominees for the Board of Directors!

The election of candidates for the GSAR Board of Directors whose terms of service commence January 1, 2019, will be held at the GSAR office. Voting will be open for TWO WEEKS and must be done in person. Voting begins August 22nd and ends September 5th, 2018. Monday through Friday, 9am-4pm (except September 3rd, Labor Day). There are four open director positions. Dates for satellite voting in Oswego County and Cayuga County will be announced soon.

[Meet the Candidates!](#)

Satellite Voting in Cayuga and Oswego Counties

To help accommodate our Cayuga and Oswego Chapters, GSAR will have satellite voting again this year for our members! Any member will be able to vote in Oswego County at the [Oswego Public Library](#), located at 120 E. 2nd St., Oswego, on August 28th from 4-7:00pm. Also, any member will be able to vote in Cayuga County at the [Seymour Library](#), located at 176-178 Genesee St, Auburn, on August 29th from 4-7:00 pm.

 **MLS News**

Important Dates

Tech Tips & Training

July 30, 1:00 pm, GSAR

Raising the Bar #3, Meet the Candidates, Election Begins

August 22, 9:00 am, GSAR

Satellite Voting in Oswego County

August 28, 4 - 7:00 pm,
Oswego Public Library

Satellite Voting in Cayuga County

August 29, 4 - 7:00 pm,
Seymour Library

Cayuga County Chapter Education and Networking Event

September 5, 4:30 pm, Hilton Garden Inn, Auburn

Oswego County Chapter Education and Networking Event

September 6, 4:30 pm,
Tavern on the Lock, Fulton

Tech Tips & Training

September 24, 1:00pm, GSAR

NYSAR Fall Business Meetings

September 30 - Oct. 3
Turning Stone Casino

Raising the Bar #4 & Main Event

October 4, 10 - 2:00 pm
Details to follow!

Parade of Homes

October 13 - 28
Crown Point Summit Meadows

REALTOR® Morning @ The Parade of Homes

October 17, 9:00 - 11:00 am
Crown Point Summit Meadows

Tech Tips & Training

October 22, 1:00 pm, GSAR

REALTORS® Conference & Expo

November 2 - 5,
Boston, MA

Oswego County Chapter's PATH Auction & Holiday Party



MLS Tip of the Week

Section 1.4 Change of Status of Listing - Any change in listed price or other change in the original listing agreement shall be made only when authorized in writing by the seller and shall be filed with the service within twenty-four (24) hours (excepting weekends, holidays, and postal holidays) after the authorized change is received by the listing broker.

Change of Status Listing Explanations

Education News



Summer School

If your license is up for renewal soon, why not pick up a few hours of continuing education during July and August. SEATS ARE STILL AVAILABLE!

July 24 - Five Steps of the Loyalty Ladder
9:00am - 12:00pm Instructor: Randy Templeman

August 2 - Ethics for REALTORS®
9:00am - 12:00pm Instructor: Don Radke

Register Today!

GSAR offers online courses through The CE Shop, Hondros Learning, and OnCourse Learning. [Click here](#)

Click Here to

November 13, 5:00 pm, Fulton

[Cayuga County Chapter Holiday Party & Fundraiser](#)

December 13, 5:30 pm
Springside Inn, Auburn

[View Online Courses](#)

Apply for an Education Scholarship Today!

Do you want to take a national designation course, but are finding it hard to afford? Scholarships from the NYS Real Estate Education Foundation (NYSREEF) are available - don't pass up this opportunity to take a national designation course for free!

Any individual who: has at least one year experience in real estate sales; is licensed and practicing in New York State; and holds primary REALTOR® membership in New York State is eligible for one of the designation program scholarships. **Applications are due July 31, 2018.**

[Click Here for NYSREEF Scholarship Application](#)

Hot Topics



There's Still Time to TAKE ACTION! Tell Congress to Renew NFIP Before July 31st!

The National Flood Insurance Program (NFIP) will expire on July 31, denying necessary insurance coverage to homeowners and buyers in more than 20,000 communities nationwide. Congress must act now to reform and extend the NFIP. Take action by urging Congress to extend the NFIP and pass meaningful reforms to ensure long-term viability of the program.

[Take Action Today!](#)

REALTORS® Conference & Expo Registration Open!

Even though summer is in full gear, it's time to start planning for the [REALTORS® Conference & Expo](#) in the fall. Popular networking events like the Young Professionals Networking Reception and Inaugural Gala often sell out before the conference begins, so take time to plan your trip now...and when November comes, you'll be READY and SET for BOSTON!

[Learn More Here](#)

[Register Today](#)

Mortgage Demand Surges in Early July

Mortgage applications for both home purchases and refinancings increased 2.5 percent last week on a seasonally adjusted basis, according to the Mortgage Bankers Association's latest report. The rise was fueled entirely by an uptick in home purchase applications.

[Read More Here](#)

RPR Connections

This month's Realtors Property Resource (RPR®) content is dedicated to helping agents succeed. They start by introducing a new feature that shows agents what RPR data you have access to. You will also benefit from knowing more about how to navigate the RPR Property Details page and, when they need to learn more about all things RPR, our learning center is your go-to source.

[New MLS Data Sharing Feature](#)

[Sizing Up the RPR Property Details Page](#)

[RPR's Learning Center](#)

New Members

There are no new members this week

STAY CONNECTED

