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Hot News Sponsors

Pay Your Dues Today!

Weekly Video

VERY IMPORTANT!

Window to the Law: "Coming Soon" Listings Best Practices with Chloe Hecht, Senior Counsel, with the National Association of REALTORS®



Join NYSAR for Free Flood Zone Webinars This Month!

In or out of a flood zone? Flood zone errors and confusion are rampant, and real estate agents need to know what information they can really count on! MyFloodStatus is the answer. Join one of their upcoming webinars to learn about their low-cost, pinpoint accurate, insured flood determination reports and the discount pricing you receive with your NYSAR membership! Register now for one of the upcoming webinars scheduled for August 20 and 27 at 9:30 a.m.

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Quick Links

[2018 Membership Directory](#)

Choose the date that works best for you!

[Register Today](#)

Events

Save These Dates for August & September

- Aug 22 [Raising the Bar #3, Meet the Candidates, & GSAR Election Begins](#), 9:00 am, GSAR
- Aug 28 BOD Election: Voting in Oswego County, [Oswego Public Library](#), 4:00 - 7:00 pm, 120 2nd St., Oswego
- Aug 29 BOD Election: Voting in Cayuga County, [Seymour Library](#), 4:00 - 7:00 pm, 176-178 Genesee St., Auburn
- Sept 5 [Cayuga County Chapter Education and Networking Event](#), 4:30 pm, [Hilton Garden Inn](#), Auburn
- Sept 6 [Oswego County Chapter Education and Networking Event](#), 4:30 pm, [Tavern on the Lock](#), Fulton
- Sept 14 [12th Annual Block Blitz](#), 9 - 3 pm, Syracuse's Elmwood Neighborhood on the Southside
- Sept 14 [NYSCAR's 4th Annual Golf Tournament](#), 11:00 am, [Timber Banks Golf Course](#)
- Sept 24 [Tech Tips and Training](#), 1:00 pm, GSAR Microsoft

Raising the Bar #3, August 22nd!

This year's 3rd Raising the Bar will be held at GSAR on Wednesday, August 22nd at 9:00 am. This session will focus on REO's, foreclosures, and HUD homes. Immediately following RTB, stay and hear from the nominees for the open GSAR Director positions for 2019! Don't forget...Voting starts this day at GSAR and will be open daily, M-F from 9:00 am - 4:00 pm through September 5th (except Labor Day). [Click here](#) for event flyer. The last Raising the Bar will be held October 4th along with the Main Event at the Embassy Suites-Destiny at 10 am. There will be a trade show and the featured speaker will be Jeremias (JMan) Maneiro...all things social media.

[Register Today](#)

Meet YOUR Candidates for GSAR BOD!

The election of candidates for the GSAR Board of Directors whose terms of service commence January 1, 2019, will be held at the GSAR office. Voting will be open for TWO WEEKS and must be done in person. Voting begins August 22nd and ends September 5th, 2018. Monday through Friday, 9am-4pm (except September 3rd, Labor Day). There are four open director positions.

[Meet the Candidates!](#)

[Calendar of Events](#)
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Important Dates

[Raising the Bar #3, Meet the Candidates, Election Begins](#)
August 22, 9:00 am, GSAR

[Satellite Voting in Oswego County](#)
August 28, 4 - 7:00 pm,
Oswego Public Library

[Satellite Voting in Cayuga County](#)
August 29, 4 - 7:00 pm,
Seymour Library

[Cayuga County Chapter Education and Networking Event](#)
September 5, Time TBD,
Hilton Garden Inn, Auburn

[Oswego County Chapter Education and Networking Event](#)
September 6, 4:30 pm,
Tavern on the Lock, Fulton

[12th Annual Home Headquarters BLOCK BLITZ](#)
September 14, 9:00 - 3:00 pm
Elmwood Neighborhood, Syracuse

[NYSCAR's 4th Annual Golf Tourney](#)
September 14, 11:00 am
Timber Bank Golf Course, B'ville

[Tech Tips & Training](#)
September 24, 1:00pm, GSAR

Satellite Voting in Cayuga and Oswego Counties

To help accommodate our Cayuga and Oswego Chapters, GSAR will have satellite voting again this year for our members! Any member will be able to vote in Oswego County at the [Oswego Public Library](#), located at 120 E. 2nd St., Oswego, on August 28th from 4-7:00pm. Also, any member will be able to vote in Cayuga County at the [Seymour Library](#), located at 176-178 Genesee St, Auburn, on August 29th from 4-7:00 pm.

Cayuga County Chapter Education & Networking Event

Join the Cayuga County Chapter Wednesday, September 5th as they host an evening of education and networking. Don Radke will teach Ethics for REALTORS® from 4:30 - 7:00 pm, followed by networking in the bar area with appetizers and a cash bar. Satisfy your ethics training requirement! [Click here](#) for event flyer.

Register Today

Oswego County Chapter Education & Networking Event

Join the Oswego County Chapter Thursday, September 6th as they host an evening of education and networking. Martin Carpenter will review everything MLS from 4:30 - 7:00 pm, followed by networking in the bar area with appetizers and a cash bar. [Click here](#) for event flyer.

Register Today!

12th Annual Block Blitz

[Home Headquarters](#) (HHQ), with the assistance of an army of volunteers, is hoping to improve as many as 50 homes during this year's [Block Blitz](#) on Friday, September 14, 9am-3pm. Lunch will be served at 1:00 pm and all volunteers are asked to be there by noon. GSAR is a lunch sponsor and we need some help serving lunch to the hundreds of volunteers working the event. The event is taking place in Syracuse's Elmwood neighborhood on the Southside. Would you like to help? [Click here](#) to print event flyer.

More Info Here!

Volunteer for Lunch Duty Today!

HHQ is also in need of skilled contractors. Contact HHQ at 315-474-1939 or karens@homehq.org if you want to donate your skills.

September's Tech Tips & Training: You and Microsoft!

This month's Tech Tips & Training on Monday, September

[NYSAR Fall Business Meetings](#)

September 30 - Oct. 3
Turning Stone Casino

[Raising the Bar #4 & Main Event](#)

October 4, 10 - 2:00 pm
Details to follow!

[Parade of Homes](#)

October 13 - 28
Crown Point Summit Meadows

[REALTOR® Morning @ The Parade of Homes](#)

October 17, 9:00 - 11:00 am
Crown Point Summit Meadows

[Tech Tips & Training](#)

October 22, 1:00 pm, GSAR

[REALTORS® Conference & Expo](#)

November 2 - 5,
Boston, MA

[Oswego County Chapter's PATH Auction & Holiday Party](#)

November 13, 5:00 pm, Fulton

[Cayuga County Chapter Holiday Party & Fundraiser](#)

December 13, 5:30 pm
Springside Inn, Auburn

24th at 1:00 pm, will be all about Microsoft with Microsoft experts on hand to answer your questions! [Click here](#) for flyer.

[Register Today](#)

NYSCAR's 4th Annual Golf Tournament

Join NYSCAR for their 4th annual golf tournament on Friday, September 14th at 11:00 am at Timber Banks Golf Course in Baldwinsville. Come and enjoy a world class experience on this magnificently scenic and beautifully appointed layout! [Click here](#) for event flyer.

[Learn More Here and Register!](#)

■ **MLS News**

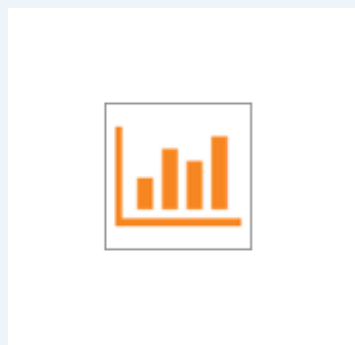


MLS Tip of the Week

Directions: The Directions fields must contain directions that any reasonable, prudent person can use to locate the property. Consult map, see agent, sign names, company identity, websites and other inappropriate information, are not permitted

MarketStats Monthly Newsletter

Click on the MarketStats button to view great information on using ShowingTime's MarketStats program which is located on your CNYIS Dashboard. The Button looks like this:



Attention Supra eKey Users; Price Change Notice

A CPI increase will be included starting with your August 20th, 2018 Supra eKey automatic payment. eKey Basic Service will go from \$19.43 to \$19.53 and eKey Professional Service will go from \$32.18 to \$32.52. All

pricing includes tax.

■ Education News



Look Again Please - Updated Ethics Training Lists

The previously published ethics deficiency lists did not include nearly 600 members who still need to submit proof of completion for the NAR Code of Ethics training. Please check the list again. The lists posted today are accurate as of August 15.

If you find your name on the list, it means that GSAR has no record of your completing ethics training for this cycle. If you took a Code of Ethics course at a school other than GSAR, send a copy of the certificate to education@cnyrealtor.com or fax to 315-457-5884.

Please submit **ONLY ETHICS CERTIFICATES**

. We don't need copies of any other coursework you've taken through other schools.

[Click here for ethics list by member name](#)

[Click here for ethics list by firm name](#)

Code of Ethics Course Schedule

Still need to complete your ethics training for the 2017-2018 cycle? GSAR has scheduled several dates for the "Ethics for Realtors" course (held in the GSAR classroom):

- September 20, 1pm-4pm
- November 20, 9am-12pm
- December 13, 1pm-4pm

Can't attend a live class? Online courses are also available.

[Click here](#) for offerings from GSAR online course partners.

[Click here](#) for NAR's online Code of Ethics courses.

[Register for GSAR Classes Today!](#)

■ Hot Topics



2018 Fall Business Meetings

The New York State Association of REALTORS' 2018 Fall Business Meetings will be held Sunday, September 30 through Wednesday, October 3, 2018 at the Turning Stone Resort & Casino, Verona, NY. [Click here](#) for business meetings FAQs. [Click here](#) to download the full registration brochure with a preliminary agenda, session descriptions and special event information.

[Learn More & Register Today!](#)

Get Out and VOTE!

NAR encourages you to vote for candidates and issues that build strong communities, protect property interests and promote a vibrant business environment at the local, state and national levels. Get involved!

[Register To Vote](#)

[Find Your Polling Place](#)

[General Voting Information](#)

NEXT BJ's Promotion to Begin Soon!

The next BJ's promotion will be held September 1- 15TH. Get registered for the first time or renew!

[New Membership Application](#)

[Renewing Membership Application](#)

Introducing the Center for REALTOR® Financial Wellness

Did you know that 42% of REALTORS® are NOT prepared for a financial emergency and 43% are NOT saving for retirement? That's why the NATIONAL ASSOCIATION OF REALTORS® (NAR) created the Center for REALTOR® Financial Wellness. This new program will help you be financially solvent and independent, both in your career and at retirement

[Learn More Here!](#)

New Members

Billy Beacham

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Kelly Ryan Vidakovic

Howard Hanna, Cazenovia

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STAY CONNECTED

