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Hot News Sponsors

Pay Your MLS Dues Today!

Weekly Video

In Case You Missed It....

If you were unable to attend this week's Raising the Bar #3 and hear this year's nominees for the GSAR Board of Directors, you're in luck! Click on the buttons below to see what your nominees had to say!

Midge Fricano

Amber Hotaling

Pei Lin Huang

Kellie Jo Maher

Nancy Quigg

Shauna Teelin

Linda Thomas-Caster

Nominee's Bios

Events

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Quick Links

[2018 Membership Directory](#)

Save These Dates for August & September

- Aug 28 BOD Election: Voting in Oswego County, [Oswego Public Library](#), 4:00 - 7:00 pm, 120 2nd St., Oswego
- Aug 29 BOD Election: Voting in Cayuga County, [Seymour Library](#), 4:00 - 7:00 pm, 176-178 Genesee St., Auburn
- Sept 5 [Cayuga County Chapter Education and Networking Event](#), 4:30 pm, [Hilton Garden Inn](#), Auburn
- Sept 6 [Oswego County Chapter Education and Networking Event](#), 4:30 pm, [Tavern on the Lock](#), Fulton
- Sept 14 [12th Annual Block Blitz](#), 9 - 3 pm, Syracuse's Elmwood Neighborhood on the Southside
- Sept 14 [NYSCAR's 4th Annual Golf Tournament](#), 11:00 am, [Timber Banks Golf Course](#)
- Sept 24 [Tech Tips and Training](#), 1:00 pm, GSAR Microsoft

Satellite Voting in Cayuga and Oswego Counties

To help accommodate our Cayuga and Oswego Chapters, GSAR will have satellite voting again this year for our members! Any member will be able to vote in Oswego County at the [Oswego Public Library](#), located at 120 E. 2nd St., Oswego, on August 28th from 4-7:00pm. Also, any member will be able to vote in Cayuga County at the [Seymour Library](#), located at 176-178 Genesee St, Auburn, on August 29th from 4-7:00 pm.

Cayuga County Chapter Education & Networking Event

Join the Cayuga County Chapter Wednesday, September 5th as they host an evening of education and networking. Don Radke will teach Ethics for REALTORS® from 4:30 - 7:00 pm, followed by networking in the bar area with appetizers and a cash bar. Satisfy your ethics training requirement! [Click here](#) for event flyer.

[Register Today](#)

Oswego County Chapter Education & Networking Event

Join the Oswego County Chapter Thursday, September 6th as they host an evening of education and networking. Martin Carpenter will review everything MLS from 4:30 - 7:00 pm, followed by networking in the bar area with appetizers and a cash bar. [Click here](#) for event flyer.

[Register Today!](#)

Join Us for the 12th Annual Block Blitz!

[Home Headquarters](#) (HHQ), with the assistance of an army of volunteers, is hoping to improve as many as 50 homes during this year's [Block Blitz](#) on Friday,

[Calendar of Events](#)
[CenterState CEO Events](#)
[CNY Housing Stats](#)
[CNYIS Billing Change](#)
[Education Schedule](#)
[Event & Meeting Schedule](#)
[Important Support Numbers](#)
[MarketStats Newsletter](#)
[Member Benefits](#)
[Member Profile](#)
[NAR](#)
[NAR REALTOR® Magazine](#)
[NYSAR](#)
[NYSCAR Events](#)
[OCC Newsletter](#)
[Pay Your Dues](#)
[RPR® Webinars](#)
[Register for Education](#)
[Register for an Event](#)
[Scholarship Request Form](#)
[Syracuse Events](#)

Important Dates

[Satellite Voting in Oswego County](#)

August 28, 4 - 7:00 pm,
Oswego Public Library

[Satellite Voting in Cayuga County](#)

August 29, 4 - 7:00 pm,
Seymour Library

[Cayuga County Chapter Education and Networking Event](#)

September 5, Time TBD,
Hilton Garden Inn, Auburn

[Oswego County Chapter Education and Networking Event](#)

September 6, 4:30 pm,
Tavern on the Lock, Fulton

[12th Annual Home Headquarters BLOCK BLITZ](#)

September 14, 9:00 - 3:00 pm
Elmwood Neighborhood, Syracuse

[NYSCAR's 4th Annual Golf Tourney](#)

September 14, 11:00 am
Timber Bank Golf Course, B'ville

[Tech Tips & Training](#)

September 24, 1:00pm, GSAR

[NYSAR Fall Business Meetings](#)

September 30 - Oct. 3
Turning Stone Casino

September 14, 9am-3pm. Lunch will be served at 1:00 pm and all volunteers are asked to be there by noon. GSAR is a lunch sponsor and we need some help serving lunch to the hundreds of volunteers working the event. The event is taking place in Syracuse's Elmwood neighborhood on the Southside. Would you like to help? [Click here](#) to print event flyer.

[More Info Here!](#)

[Volunteer for Lunch Duty Today!](#)

HHQ is also in need of skilled contractors. Contact HHQ at 315-474-1939 or karens@homehq.org if you want to donate your skills.

NYSCAR's 4th Annual Golf Tournament

Join NYSCAR for their 4th annual golf tournament on Friday, September 14th at 11:00 am at Timber Banks Golf Course in Baldwinsville. Come and enjoy a world class experience on this magnificently scenic and beautifully appointed layout! [Click here](#) for event flyer.

[Learn More Here and Register!](#)

September's Tech Tips & Training: You and Microsoft!

This months Tech Tips & Training on Monday, September 24th at 1:00 pm, will be all about Microsoft with Microsoft experts on hand to answer your questions! [Click here](#) for flyer.

[Register Today](#)

MLS News



MLS Tip of the Week

Address: The address field requires the house number and street name only. DO NOT put any other information in this space (ex. Bonus, EZ Show, LBEC, ASSUME, etc.) "Bonus" information should be located in the "Private Remarks" section. If there is a directional, such as "N" for north, enter in the Pre or Post directional field. Other directional input should go in the "Directions" section.

Raising the Bar #4
& Main Event

October 4, 10 - 2:00 pm
Details to follow!

Parade of Homes

October 13 - 28
Crown Point Summit Meadows

REALTOR® Morning @ The Parade
of Homes

October 17, 9:00 - 11:00 am
Crown Point Summit Meadows

Tech Tips & Training

October 22, 1:00 pm, GSAR

REALTORS®
Conference & Expo

November 2 - 5,
Boston, MA

Oswego County Chapter's PATH
Auction & Holiday Party

November 13, 5:00 pm, Fulton

Cayuga County Chapter Holiday Party
& Fundraiser

December 13, 5:30 pm
Springside Inn, Auburn

MarketStats Monthly Newsletter

Click on the MarketStats button to view great information on using ShowingTime's MarketStats program which is located on your CNYIS Dashboard. The Button looks like this:



Attention Supra eKey Users; Price Change Notice

A CPI increase will be included starting with your August 20th, 2018 Supra eKey automatic payment. eKey Basic Service will go from \$19.43 to \$19.53 and eKey Professional Service will go from \$32.18 to \$32.52. All pricing includes tax.

■ **Education News**



Look Again Please - Updated Ethics Training Lists

The previously published ethics deficiency lists did not include nearly 600 members who still need to submit proof of completion for the NAR Code of Ethics training. Please check the list again. The lists posted today are accurate as of August 15.

If you find your name on the list, it means that GSAR has no record of your completing ethics training for this cycle. If you took a Code of Ethics course at a school other than GSAR, send a copy of the certificate to education@cnyrealtor.com or fax to 315-457-5884.

Please submit **ONLY ETHICS CERTIFICATES**

. We don't need copies of any other coursework you've taken through other schools.

[Click here for ethics list by member name](#)

[Click here for ethics list by firm name](#)

Code of Ethics Course Schedule

Still need to complete your ethics training for the 2017-2018 cycle? GSAR has scheduled several dates for the "Ethics for Realtors" course (held in the GSAR classroom):

- September 20, 1pm-4pm
- November 20, 9am-12pm
- December 13, 1pm-4pm

Can't attend a live class? Online courses are also available.

[Click here](#) for offerings from GSAR online course partners.

[Click here](#) for NAR's online Code of Ethics courses.

[Register for GSAR Classes Today!](#)

Hot Topics



REALTORS® Give Back - Let the Community Know!

Any time you are out in the community volunteering your time, we encourage you to wear this shirt and show your REALTOR® pride. REALTORS® care about our community! Are you volunteering for the Block Blitz or Habitat for Humanity? If so, wear your REALTORS® Care shirt! Or, helping out with an OnPoint for College event? Wear your REALTORS® Care shirt! **Don't Wait...ACT NOW...Deadline is Wednesday August 29th!**

[Order Your Shirt Today](#)

Raising the Bar #3 Was a Packed House!

The third raising the Bar held at GSAR on Wednesday was standing room only! There was a panel of specialists speaking on REOs, foreclosures and HUD homes. The Q & A was very informative! Following RTB #3 the membership had the opportunity to hear from all of this year's nominees for the 2019 GSAR Board of Directors. If you missed them, their bios are all at the beginning of this week's Hot News newsletter.

[View Event Pictures!](#)

Register Today for the 2018 Fall Business Meetings

The New York State Association of REALTORS' 2018 Fall Business Meetings will be held Sunday, September 30

through Wednesday, October 3, 2018 at the Turning Stone Resort & Casino, Verona, NY. [Click here](#) for business meetings FAQs. [Click here](#) to download the full registration brochure with a preliminary agenda, session descriptions and special event information.

[Learn More & Register Today!](#)

Get Out and VOTE!

NAR encourages you to vote for candidates and issues that build strong communities, protect property interests and promote a vibrant business environment at the local, state and national levels. Get involved!

[Register To Vote](#)

[Find Your Polling Place](#)

[General Voting Information](#)

NEXT BJ's Promotion to Begin Soon!

The next BJ's promotion will be held September 1- 15TH. Get registered for the first time or renew!

[New Membership Application](#)

[Renewing Membership Application](#)

Introducing the Center for REALTOR® Financial Wellness

Did you know that 42% of REALTORS® are NOT prepared for a financial emergency and 43% are NOT saving for retirement? That's why the NATIONAL ASSOCIATION OF REALTORS® (NAR) created the Center for REALTOR® Financial Wellness. This new program will help you be financially solvent and independent, both in your career and at retirement

[Learn More Here!](#)

July 2018 NY Housing Market Report

Housing price bubble chatter has increased this summer, as market observers attempt to predict the next residential real estate shift. It is too early to predict a change from higher prices and lower inventory, but the common markers that caused the last housing cool down are present.

[Read More!](#)

New Members

Jessica Cottrell

Coldwell Banker Prime Properties
315 622-0161
jessica.cottrell@cbpp.com

Jonathan Metelus
Monahan CNY Real Estate
315 664-2731
jmetelus@monahancnyrealestate.com

Stephen Moskal
Howard Hanna
315 458-9100
stephenmoskal@howardhanna.com



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