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**Hot News Sponsors**

**Weekly Video**

**T3 with Apple**

Many attended this week's Tech Tips & Training class with representatives from Apple leading the class! Terry Quigg, with Hunt Real Estate in Manlius, attended this class and he shares some of his take-a-ways.



**The T3, All Things Apple Class, was a huge success!**

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### Listen to Our New Commercial Spots!

We've been working hard to come up with some fresh, new commercial spots for radio and TV. Let us know what you think by emailing [teneyck@cnyrealtor.com](mailto:teneyck@cnyrealtor.com)!

[Commercial #1](#)

[Commercial #2](#)

[Commercial #3](#)

[Commercial #4](#)

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## Events

### Save These Dates for August & September

- Aug 14 [NYSCAR's Meet, Greet & Networking Event](#), 8:15 am, Cavalry Club, 4801 Troop K Rd., Manlius
- Aug 22 [Raising the Bar #3, Meet the Candidates, & GSAR Election Begins](#), 9:00 am, GSAR
- Aug 28 BOD Election: Voting in Oswego County, [Oswego Public Library](#), 4:00 - 7:00 pm, 120 2nd St., Oswego
- Aug 29 BOD Election: Voting in Cayuga County, [Seymour Library](#), 4:00 - 7:00 pm, 176-178 Genesee St., Auburn
- Sept 5 Cayuga County Chapter Education and Networking Event, 4:30 pm, [Hilton Garden Inn](#), Auburn
- Sept 6 Oswego County Chapter Education and Networking Event, 4:30 pm, [Tavern on the Lock](#), Fulton
- Sept 14 [12th Annual Block Blitz](#), 9 - 3 pm, Syracuse's Elmwood Neighborhood on the Southside
- Sept 24 Tech Tips and Training, 1:00 pm, GSAR Microsoft

**NYSCAR to Hold a Meet, Greet and Networking Event!**

### Quick Links

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### Important Dates

#### [NYSCAR Meet, Greet & Networking Event](#)

August 14, 8:15 am,  
Cavalry Club, Manlius

#### [Raising the Bar #3, Meet the Candidates, Election Begins](#)

August 22, 9:00 am, GSAR

#### [Satellite Voting in Oswego County](#)

August 28, 4 - 7:00 pm,  
Oswego Public Library

#### [Satellite Voting in Cayuga County](#)

August 29, 4 - 7:00 pm,  
Seymour Library

#### [Cayuga County Chapter Education and Networking Event](#)

September 5, 4:30 pm,  
Hilton Garden Inn, Auburn

#### [Oswego County Chapter Education and Networking Event](#)

September 6, 4:30 pm,  
Tavern on the Lock, Fulton

#### [Tech Tips & Training](#)

September 24, 1:00pm, GSAR

#### [NYSAR Fall Business Meetings](#)

September 30 - Oct. 3  
Turning Stone Casino

Jim Keib, of [FOCUS Greater Syracuse](#), will be the key note speaker at this NYSCAR event. FOCUS (Forging Our Communities United Strength) is a citizen driven organization that taps citizen creativity to bring about change in Central New York by enabling citizens, organizations, and government to work together to enhance the quality of our lives and our economic future. Of you wish to attend, please RSVP by August 10th to Dana at [cbSold@aol.com](mailto:cbSold@aol.com) or Steve at [steve@yaman.com](mailto:steve@yaman.com).

[Click Here for More Information!](#)

#### **Meet this Year's Candidates After Raising the Bar #3!**

This year's 3rd Raising the Bar will be held at GSAR on Wednesday, August 22nd at 9:00 am. This session will focus on REO's, foreclosures, and HUD homes. Immediately following RTB, stay and hear from the nominees for the open GSAR Director positions for 2019! Don't forget...Voting starts this day at GSAR and will be open daily, M-F from 9:00 am - 4:00 pm through September 5th (except Labor Day). [Click here](#) for event flyer.

[Register Today](#)

#### **Meet This Year's Nominees for the Board of Directors!**

The election of candidates for the GSAR Board of Directors whose terms of service commence January 1, 2019, will be held at the GSAR office. Voting will be open for TWO WEEKS and must be done in person. Voting begins August 22nd and ends September 5th, 2018. Monday through Friday, 9am-4pm (except September 3rd, Labor Day). There are four open director positions.

[Meet the Candidates!](#)

#### **Satellite Voting in Cayuga and Oswego Counties**

To help accommodate our Cayuga and Oswego Chapters, GSAR will have satellite voting again this year for our members! Any member will be able to vote in Oswego County at the [Oswego Public Library](#), located at 120 E. 2nd St., Oswego, on August 28th from 4-7:00pm. Also, any member will be able to vote in Cayuga County at the [Seymour Library](#), located at 176-178 Genesee St, Auburn, on August 29th from 4-7:00 pm.

#### **12th Annual Block Blitz**

[Home Headquarters](#) (HHQ), with the assistance of an army of volunteers, is hoping to improve as many as 50 homes during this year's [Block Blitz](#) on Friday, September 14, 9am-3pm. Lunch will be served at 1:00 pm and all volunteers are asked to be there by noon. GSAR is a lunch sponsor and we need some help serving lunch to the hundreds of volunteers working the event. The event is taking place in Syracuse's Elmwood neighborhood on

Raising the Bar #4  
& Main Event

October 4, 10 - 2:00 pm  
Details to follow!

Parade of Homes

October 13 - 28  
Crown Point Summit Meadows

REALTOR® Morning @ The Parade  
of Homes

October 17, 9:00 - 11:00 am  
Crown Point Summit Meadows

Tech Tips & Training

October 22, 1:00 pm, GSAR

REALTORS®  
Conference & Expo

November 2 - 5,  
Boston, MA

Oswego County Chapter's PATH  
Auction & Holiday Party

November 13, 5:00 pm, Fulton

Cayuga County Chapter Holiday Party  
& Fundraiser

December 13, 5:30 pm  
Springside Inn, Auburn

the Southside. Would you like to help?

**Volunteer for Lunch Duty Today!**

HHQ is also in need of skilled contractors. Contact HHQ at 315-474-1939 or [karens@homehq.org](mailto:karens@homehq.org) if you want to donate your skills.

**MLS News**



**MLS Tip of the Week**

**Please remember to update status changes within 24 hours to avoid possible fines. Please see MLS rule below.**

**Section 1.4** Change of Status of Listing - Any change in listed price or other change in the original listing agreement shall be made only when authorized in writing by the seller and shall be filed with the service within twenty-four (24) hours (excepting weekends, holidays, and postal holidays) after the authorized change is received by the listing broker.

**Change of Status Listing Explanations**

**Education News**



**Forget Something?**

The NAR code of Ethics training deadline is December 31, 2018. All NAR members must complete a Code of

Ethics course of no less than 2.5 hours during the 2017-2018 training cycle.

If you find your name on the list below, it means that GSAR has no record of your completing ethics training for this cycle. If you took a Code of Ethics course at a school other than GSAR, please send a copy of the certificate to [education@cnyrealtor.com](mailto:education@cnyrealtor.com) or fax to 315-457-5884.

[View Ethics List by Member Name](#)

**Brokers and office managers:** view a list of agents in your offices by clicking the button below.

[Ethics List by Firm Name](#)

### Code of Ethics Course Schedule

Still need to complete your ethics training for the 2017-2018 cycle? GSAR has scheduled several dates for the "Ethics for Realtors" course (held in the GSAR classroom):

- September 20, 1pm-4pm
- November 20, 9am-12pm
- December 13, 1pm-4pm

Can't attend a live class? Online courses are also available.

[Click here](#) for offerings from GSAR online course partners.

[Click here](#) for NAR's online Code of Ethics courses.

[Register for GSAR Classes Today!](#)

## Hot Topics



### NAR Applauds Senate Passage of National Flood Insurance Program (NFIP) Extension

NAR President Elizabeth Mendenhall released a statement after Tuesday's U.S. Senate vote on legislation extending flood insurance funding. The bill, which cleared the House last week, was expected to be signed into law by the President before Tuesday night's midnight deadline.

[Read More!](#)

### Attention Brokers!

If you did not make the last Brokers Meeting and missed picking up a Brokers Reference Binder for yourself or your admins, please stop by the GSAR office and pick one up at the front desk while they are still available.

### Homebuyer Demand Keeps NY Housing Market Moving

The New York State housing market posted a solid first half of the year with 60,043 closed sales, falling only 3.8 percent behind the 2017 record sales pace, according to the housing market report released today by the New York State Association of REALTORS.

[Read More](#)

### NEXT BJ's Promotion to Begin Soon!

The next BJ's promotion will be held September 1- 15TH. Get registered for the first time or renew!

[New Membership Application](#)

[Renewing Membership Application](#)

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## ■ New Members

### Melinda Holmes

Keller Williams East Syracuse  
315 701-6900  
m.holmes@kw.com

### Catherine Rothery

Hunt Real Estate Manlius  
315 682-7197  
crother211@gmail.com

### Matthew Vidler

Procopio Real Estate  
315 314-7500  
matt@procopiorealestate.com

STAY CONNECTED

