

GSAR Hot News

August 31, 2018

The GSAR Office will be closed Monday,
September 3, 2018 for the Labor Day Holiday



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Hot News Sponsors

Pay Your MLS
Dues Today!

Weekly Video

GSAR Leadership on Bridge Street at the NYS Fair!

GSAR's CEO, Lynnore Fetyko and Board of Directors President, Jennie Chapin, were at the New York State Fair this past Thursday to talk about CNY real estate. Check out their segment!



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Quick Links

[2018 Membership Directory](#)

GSAR on BridgeStreet

REALTORS® Give Back - Let the Community Know!

Jennie Chapin, GSAR BOD President and Lynnore Fetko, GSAR CEO, sport our new volunteer shirts on Bridge Street this week. Any time you are out in the community volunteering your time, we encourage you to wear this shirt and show your REALTOR® pride. REALTORS® care about our community! Are you volunteering for the Block Blitz or Habitat for Humanity? If so, wear your REALTORS® Care shirt! Or, helping out with an OnPoint for College event? Wear your REALTORS® Care shirt!

[Order Your Shirt Today!](#)

In Case You Missed It....

If you were unable to attend last week's Raising the Bar #3 and hear this year's nominees for the GSAR Board of Directors, you're in luck! Click on the buttons below to see what your nominees had to say! **VOTING ENDS SEPTEMBER 5TH AT 4:00 PM.**

[Midge Fricano](#)

[Amber Hotaling](#)

[Pei Lin Huang](#)

[Kellie Jo Maher](#)

[Nancy Quigg](#)

[Shauna Teelin](#)

[Linda Thomas-Caster](#)

[Nominee's Bios](#)

Events

Save These Dates for September & October

Sept 5 [Cayuga County Chapter Education and Networking Event](#), 4:30 pm, [Hilton Garden Inn](#), Auburn

Sept 6 [Oswego County Chapter Education and Networking Event](#), 4:30 pm, [Tavern on the Lock](#), Fulton

Sept 14 [12th Annual Block Blitz](#), 9 - 3 pm, Elmwood Neighborhood on the Southside

Sept 14 [NYSCAR's 4th Annual Golf Tournament](#), 11:00 am, [Timber Banks Golf Course](#)

Sept 24 [Tech Tips and Training](#), 1:00 pm, GSAR

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Important Dates

[Cayuga County Chapter Education and Networking Event](#)

September 5, Time TBD,
Hilton Garden Inn, Auburn

[Oswego County Chapter Education and Networking Event](#)

September 6, 4:30 pm,
Tavern on the Lock, Fulton

[12th Annual Home Headquarters BLOCK BLITZ](#)

September 14, 9:00 - 3:00 pm
Elmwood Neighborhood, Syracuse

[NYSCAR's 4th Annual Golf Tourney](#)

September 14, 11:00 am
Timber Bank Golf Course, B'ville

[Tech Tips & Training](#)

September 24, 1:00pm, GSAR

[NYSAR Fall Business Meetings](#)

September 30 - Oct. 3
Turning Stone Casino

[Raising the Bar #4 & Main Event](#)

October 4, 10 - 2:00 pm
Details to follow!

[Parade of Homes](#)

October 13 - 28

Microsoft
Oct 4 Raising the Bar #4 & The Main Event,
10:00 am, [Embassy Suites-Destiny](#)
Oct 13-28 [Parade of Homes](#), Crown Point Summit
Meadows
Oct 17 REALTOR Morning at the Parade, 9-12:00pm
Oct 22 Tech Tips & Training, 1:00 pm, GSAR

Cayuga County Chapter Education & Networking Event

Join the Cayuga County Chapter Wednesday, September 5th as they host an evening of education and networking. Don Radke will teach Ethics for REALTORS® from 4:30- 7:00 pm, followed by networking in the bar area with appetizers and a cash bar. Satisfy your ethics training requirement! [Click here](#) for event flyer.

[Register Today](#)

Oswego County Chapter Education & Networking Event

Join the Oswego County Chapter Thursday, September 6th as they host an evening of education and networking. Martin Carpenter will review everything MLS from 4:30 - 7:00 pm, followed by networking in the bar area with appetizers and a cash bar. [Click here](#) for event flyer.

[Register Today!](#)

NYSCAR's 4th Annual Golf Tournament

Join NYSCAR for their 4th annual golf tournament on Friday, September 14th at 11:00 am at Timber Banks Golf Course in Baldwinsville. Come and enjoy a world class experience on this magnificently scenic and beautifully appointed layout! [Click here](#) for event flyer.

[Learn More Here and Register!](#)

September's Tech Tips & Training: You and Microsoft!

This month's Tech Tips & Training on Monday, September 24th at 1:00 pm, will be all about Microsoft with Microsoft experts on hand to answer your questions! [Click here](#) for flyer.

[Register Today](#)

■ **MLS News**

Crown Point Summit Meadows

[REALTOR® Morning @ The Parade of Homes](#)

October 17, 9:00 - 11:00 am
Crown Point Summit Meadows

[Tech Tips & Training](#)

October 22, 1:00 pm, GSAR

[REALTORS® Conference & Expo](#)

November 2 - 5,
Boston, MA

[Oswego County Chapter's PATH Auction & Holiday Party](#)

November 13, 5:00 pm, Fulton

[Cayuga County Chapter Holiday Party & Fundraiser](#)

December 13, 5:30 pm
Springside Inn, Auburn



MLS Tip of the Week

Square Footage within the MLS needs be entered as per the MLS Rules and Regulations:

Square Footage - Square Footage should match the tax records. If it is determined that the tax records are incorrect, it should be noted in the Realtor Remarks. For reference, Square Footage is area which is "above grade and heated living area". Best way to obtain the sq. ft. is to measure the exterior dimensions of the dwelling. Fannie Mae & Freddie Mac guidelines and FHA & VA allow 50% of a below grade area to be used as sq. ft. but only if access and egress exists on two levels, such as a hillside. On a Cape Cod the second floor should be measured using the area that is at least 5 ft. or higher.

Attention GONYSMS Android Users!

GoNYSMLS app scheduled to receive Android Release 2.8.5 on Thursday, 09/06/18.

Here is a list of the fixes included within the Release:

- Canadian MLS Location Suggestions do not indicate City, County, Area, etc.
- Agent-only apps are displaying Consumer Login option
- Removal of Mortgage Calculator for Canadian apps
- Notification dot on hamburger for Ottawa ToGo
- All apps are named "Property Locator" in Canada
- Public Record listings do not map or give directions
- Matrix passwords stored in cleartext

■ **Education News**



Code of Ethics Course Schedule

Still need to complete your ethics training for the 2017-2018 cycle? GSAR has scheduled several dates for the "Ethics for Realtors" course (held in the GSAR classroom):

- September 20, 1pm-4pm
- November 20, 9am-12pm
- December 13, 1pm-4pm

Can't attend a live class? Online courses are also available.

[Click here](#) for offerings from GSAR online course partners.

[Click here](#) for NAR's online Code of Ethics courses.

[Register for GSAR Classes Today!](#)

Salesperson Course Begins Soon

Know someone interested in getting into real estate? GSAR's fall course begins on October 6 and is held evenings and Saturdays through November 10. For details, visit our website or call the education department at 315-457-5979x224.

[Course & General Licensing Information](#)

[Registration Brochure](#)

Multiple Offers

It's a busy market here in Central New York and multiple offers seem to be on the increase. In multiple offer situations, many questions arise: What is fair? What is honest? What is to be done? Who decides?

Although there may not be hard-and-fast rules for handling multiple offers, there are guidelines. These guidelines are set forth in the REALTOR® Code of Ethics. As a REALTOR®, it is your duty to abide by that Code.

Please take a few moments to read NAR's article on Presenting and Negotiating Multiple Offers. The article offers clear guidelines on how to handle multiple offers in a professional manner and in accordance with the REALTOR® Code of Ethics.

[Read Full Article!](#)

Hot Topics



Register Today for the 2018 Fall Business Meetings

The New York State Association of REALTORS' 2018 Fall Business Meetings will be held Sunday, September 30 through Wednesday, October 3, 2018 at the Turning Stone Resort & Casino, Verona, NY. [Click here](#) for business meetings FAQs. [Click here](#) to download the full registration brochure with a preliminary agenda, session descriptions and special event information.

[Learn More & Register Today!](#)

Fair Housing News

Facebook is removing thousands of targeting options from its advertising platform after the Department of Housing and Urban Development accused the social media giant of discriminatory practices with its housing ads.

[Read More!](#)

Get Out and VOTE!

NAR encourages you to vote for candidates and issues that build strong communities, protect property interests and promote a vibrant business environment at the local, state and national levels. Get involved!

[Register To Vote](#)

[Find Your Polling Place](#)

[General Voting Information](#)

NEXT BJ's Promotion to Begin Soon!

The next BJ's promotion will be held September 1- 15TH. Get registered for the first time or renew!

[New Membership Application](#)

[Renewing Membership Application](#)

New Members

Corey Loveless

Century 21 Leah's Signature

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STAY CONNECTED

