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Hot News Sponsors

**Pay Your MLS
Dues Today!**

Your 2018 Election Winners

Congratulations to Nancy Quigg, Kellie Jo Maher, Shauna Teelin and Linda Thomas-Caster! These 4 ladies will be joining the board of directors January 2019. Thank you to all of the nominees for their time and effort during this election season.

Weekly Video

Get Out and Vote!

Karl Ashley, Chairperson of the Legislative Committee, has a very important reminder for you regarding voting. Primary voting is September 13th, are you registered?



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[Get General Voting Info Here!](#)

REALTORS® Give Back - Let the Community Know Order your REALTORS® Care Shirt Today!

Any time you are out in the community volunteering your time, we encourage you to wear this shirt and show your REALTOR® pride. REALTORS® care about our community! Send us a video of you wearing your shirt out in the community and we'll post it on [cnyREALTOR.com](#) and our facebook page! President, Jennie Chapin and CEO, Lynnore Fetyko attended the grand opening of the Care Hub at OCC and took a tour and some pictures so that you can see where your donation money is going.

[Order Your Shirt Today!](#)

[View Pics of the REALTORS®
Care Hub at OCC](#)

Events

Save These Dates for September & October

- Sept 14 [12th Annual Block Blitz](#), 9 - 3 pm,
Elmwood Neighborhood on the Southside
- Sept 14 [NYSCAR's 4th Annual Golf Tournament](#),
11:00 am, [Timber Banks Golf Course](#)
- Sept 24 [Tech Tips and Training](#), 1:00 pm, GSAR
Microsoft
- Sept 30-
Oct 3 [NYSAR Fall Business Meetings. Turning
Stone Resort & Casino](#)
- Oct 4 [Raising the Bar #4 & The Main Event](#),
10:00 am, [Embassy Suites-Destiny](#)
- Oct 13-28 Parade of Homes, Crown Point Summit
Meadows, Jamesville
- Oct 17 [REALTOR Morning at the Parade](#), 9-12:00pm
- Oct 22 Tech Tips & Training, 1:00 pm, GSAR

NYSCAR's 4th Annual Golf Tournament

Join NYSCAR for their 4th annual golf tournament on Friday, September 14th at 11:00 am at Timber Banks Golf Course in Baldwinsville. Come and enjoy a world class experience on this magnificently scenic and beautifully appointed layout! [Click here](#) for event flyer.

[Learn More Here and Register!](#)

September's Tech Tips & Training: You and Microsoft!

This months Tech Tips & Training on Monday, September 24th at 1:00 pm, will be all about Microsoft with Microsoft experts on hand to answer your questions! [Click here](#) for flyer.

Increase
your
income.


Quick Links

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Important Dates

[12th Annual Home Headquarters
BLOCK BLITZ](#)

September 14, 9:00 - 3:00 pm
Elmwood Neighborhood, Syracuse

[NYSCAR's 4th Annual Golf Tourney](#)

[Register Today](#)

Register Today for the 2018 Fall Business Meetings

The New York State Association of REALTORS' 2018 Fall Business Meetings will be held Sunday, September 30 through Wednesday, October 3, 2018 at the Turning Stone Resort & Casino, Verona, NY. [Click here](#) for business meetings FAQs. [Click here](#) to download the full registration brochure with a preliminary agenda, session descriptions and special event information.

[Learn More & Register Today!](#)

Raising the Bar #4 and The Main Event in ONE!

This year we will hold the Main Event and the last Raising the Bar together at Embassy Suites-Destiny! There will be a traditional trade show with many vendors from 10 - 12:00 pm. At noon lunch will be served and following lunch, around 1:00 pm, Jeremias (JMan) Maneiro will speak to you about all things social media. Enjoy Happy Hour at the bar area after the event from 2 - 3:00 pm. [Click here](#) for event flyer.

[Register Today!](#)

The Parade of Homes is Back!

After a brief break, the Parade of Homes is back for 2018. This year it will run from October 13 - 28, with the REALTOR® Morning breakfast on Wednesday, October 17th. This year's Parade of Homes is in the Crown Point Summit Meadows location, 4517 Providence Road, Jamesville. [Click here](#) for REALTOR® Morning event flyer with more information. No need to register - just show up!

MLS News



MLS Tip of the Week

Tax Information: Enter only the Total True Taxes. Do not enter taxes reflecting any exemptions. Exemption value can vary from individual to individual. The Tax ID# must match the Tax ID# supplied by the MLS tax vendor.

ATTENTION MLS USERS - Mandatory Password Change

We have been notified by Clarity/Corelogic that a mandatory password change has not been requested for

September 14, 11:00 am
Timber Bank Golf Course, B'ville

[Tech Tips & Training](#)

September 24, 1:00pm, GSAR

[NYSAR Fall Business Meetings](#)

September 30 - Oct. 3
Turning Stone Casino

[Raising the Bar #4 & Main Event](#)

October 4, 10 - 2:00 pm
Details to follow!

[Parade of Homes](#)

October 13 - 28
Crown Point Summit Meadows

[REALTOR® Morning @ The Parade of Homes](#)

October 17, 9:00 - 11:00 am
Crown Point Summit Meadows

[Tech Tips & Training](#)

October 22, 1:00 pm, GSAR

[REALTORS® Conference & Expo](#)

November 2 - 5,
Boston, MA

[Oswego County Chapter's PATH Auction & Holiday Party](#)

November 13, 5:00 pm, Fulton

[Cayuga County Chapter Holiday Party & Fundraiser](#)

December 13, 5:30 pm
Springside Inn, Auburn

two years. For security purposes, they have set September 20th as the date for a forced password change. If you have changed your password after June 20th, you will not be required to change your password again. We suggest that you change your password at your convenience prior to Sept. 20th, so that you will not be mandated to change it on the 20th! See the screen shot below to "Change Password."

[Click Here to Change
Your Password Today!](#)

Attention GONYSMLS Android Users!

GoNYSMLS app scheduled to receive Android Release 2.8.5 on Thursday, 09/06/18. Here is a list of the fixes included within the Release: Canadian MLS Location Suggestions do not indicate City, County, Area, etc. Agent-only apps are displaying Consumer Login option Removal of Mortgage Calculator for Canadian apps Notification dot on hamburger for Ottawa ToGo All apps are named "Property Locator" in Canada Public Record listings do not map or give directions Matrix passwords stored in cleartext

Education News



Code of Ethics Course Schedule

Still need to complete your ethics training for the 2017-2018 cycle? GSAR has scheduled several dates for the "Ethics for Realtors" course (held in the GSAR classroom):

- September 20, 1pm-4pm
- November 20, 9am-12pm
- December 13, 1pm-4pm

Can't attend a live class? Online courses are also available.

[Click here](#) for offerings from GSAR online course partners.
[Click here](#) for NAR's online Code of Ethics courses.

[Register for GSAR Classes Today!](#)

Salesperson Course Begins Soon

Know someone interested in getting into real estate? GSAR's fall course begins on October 6 and is held evenings and Saturdays through November 10. For details, visit our website or call the education department at 315-457-5979x224.

Course & General Licensing Information

Registration Brochure

Multiple Offers

It's a busy market here in Central New York and multiple offers seem to be on the increase. In multiple offer situations, many questions arise: What is fair? What is honest? What is to be done? Who decides?

Although there may not be hard-and-fast rules for handling multiple offers, there are guidelines. These guidelines are set forth in the REALTOR® Code of Ethics. As a REALTOR®, it is your duty to abide by that Code.

Please take a few moments to read NAR's article on Presenting and Negotiating Multiple Offers. The article offers clear guidelines on how to handle multiple offers in a professional manner and in accordance with the REALTOR® Code of Ethics.

Read Full Article!

"Short Sales and Foreclosures" with Randy Templeman

There's still time to register for the "Short Sales and Foreclosures Resources" (SFR) certification course on September 12, 9am-4:30pm. (6.5 CEU)

Randy Templeman will teach you how to maneuver the complexities of short sales and help buyers pursue short sale and foreclosure opportunities. With the proper tools and training, you can build your short sale/foreclosure business for the long term.

Print Flyer and Register Here!

Hot Topics



August 2018 Housing Minute

Amidst stubbornly low housing supply that continues to push home prices higher, existing-home sales and contract activity once again trailed year-ago levels in July.

[Click here for More Info](#)

Fair Housing News

Facebook is removing thousands of targeting options from its advertising platform after the Department of Housing and Urban Development accused the social media giant of discriminatory practices with its housing ads.

[Read More!](#)

Get Out and VOTE!

NAR encourages you to vote for candidates and issues that build strong communities, protect property interests and promote a vibrant business environment at the local, state and national levels. Get involved!

[Register To Vote](#)

[Find Your Polling Place](#)

[General Voting Information](#)

BJ's Renewal and Sign-ups

It's that time again. BJ's renewals and sign-ups will be held September 1- 15th. Get registered for the first time or renew!

[New Membership Application](#)

[Renewing Membership Application](#)

■ New Members

Collin Chorley

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STAY CONNECTED

