

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	2-2016	2-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		15,040	14,074	- 6.4%	29,173	27,718	- 5.0%
Pending Sales		9,132	9,410	+ 3.0%	16,986	17,961	+ 5.7%
Closed Sales		7,925	7,391	- 6.7%	16,069	16,151	+ 0.5%
Days on Market		105	98	- 6.7%	103	95	- 7.8%
Median Sales Price		\$232,000	\$242,000	+ 4.3%	\$230,000	\$245,000	+ 6.5%
Avg. Sales Price		\$324,746	\$337,064	+ 3.8%	\$324,184	\$337,994	+ 4.3%
Pct. of List Price Received		95.3%	96.1%	+ 0.8%	95.4%	96.2%	+ 0.8%
Affordability Index		153	140	- 8.5%	154	138	- 10.4%
Homes for Sale		74,602	60,570	- 18.8%	--	--	--
Months Supply		7.1	5.4	- 23.9%	--	--	--

Activity by County

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -
Albany* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Allegany	34	35	+2.9%	17	24	+41.2%	\$70,000	\$72,450	+3.5%	271	212	-21.8%	11.1	7.6	-31.5%
Bronx	195	192	-1.5%	83	103	+24.1%	\$250,000	\$295,000	+18.0%	870	666	-23.4%	8.3	5.4	-34.9%
Broome	188	176	-6.4%	95	85	-10.5%	\$102,500	\$98,936	-3.5%	950	786	-17.3%	7.5	5.9	-21.3%
Cattaraugus* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Cayuga	67	59	-11.9%	42	37	-11.9%	\$104,440	\$120,000	+14.9%	416	279	-32.9%	7.5	5.0	-33.3%
Chautauqua	130	130	0.0%	63	58	-7.9%	\$86,000	\$82,700	-3.8%	805	1,161	+44.2%	8.5	11.5	+35.3%
Chemung	90	69	-23.3%	38	44	+15.8%	\$90,000	\$133,490	+48.3%	415	333	-19.8%	6.7	5.3	-20.9%
Chenango	55	55	0.0%	24	26	+8.3%	\$88,649	\$90,250	+1.8%	486	405	-16.7%	16.8	11.2	-33.3%
Clinton	46	66	+43.5%	44	36	-18.2%	\$112,000	\$115,250	+2.9%	326	274	-16.0%	6.4	5.4	-15.6%
Columbia	94	91	-3.2%	39	50	+28.2%	\$179,500	\$210,500	+17.3%	869	706	-18.8%	15.4	10.4	-32.5%
Cortland	43	34	-20.9%	19	22	+15.8%	\$100,000	\$109,000	+9.0%	282	198	-29.8%	8.3	5.3	-36.1%
Delaware	71	61	-14.1%	36	33	-8.3%	\$135,000	\$100,000	-25.9%	818	713	-12.8%	19.1	14.3	-25.1%
Dutchess	451	382	-15.3%	171	203	+18.7%	\$257,500	\$220,000	-14.6%	2,107	1,672	-20.6%	9.4	5.9	-37.2%
Erie* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Essex	38	45	+18.4%	24	24	0.0%	\$197,000	\$162,000	-17.8%	783	672	-14.2%	20.0	16.3	-18.5%
Franklin	25	28	+12.0%	22	16	-27.3%	\$75,500	\$75,000	-0.7%	424	382	-9.9%	14.5	13.4	-7.6%
Fulton	52	49	-5.8%	26	19	-26.9%	\$85,000	\$124,630	+46.6%	444	288	-35.1%	10.7	6.2	-42.1%
Genesee* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Greene	131	111	-15.3%	39	53	+35.9%	\$173,000	\$169,000	-2.3%	999	830	-16.9%	16.3	12.9	-20.9%
Hamilton	8	4	-50.0%	2	7	+250.0%	\$432,500	\$245,000	-43.4%	135	109	-19.3%	18.8	14.5	-22.9%
Herkimer	45	49	+8.9%	24	26	+8.3%	\$107,830	\$83,450	-22.6%	491	487	-0.8%	15.2	11.4	-25.0%

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



New York State Association of REALTORS®, Inc.

	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -
Jefferson	121	117	-3.3%	36	51	+41.7%	\$120,000	\$116,600	-2.8%	1,110	797	-28.2%	14.8	8.6	-41.9%
Kings	311	273	-12.2%	151	127	-15.9%	\$472,000	\$475,000	+0.6%	1,396	1,090	-21.9%	8.1	6.6	-18.5%
Lewis	22	24	+9.1%	5	8	+60.0%	\$85,699	\$78,318	-8.6%	238	198	-16.8%	12.5	10.2	-18.4%
Livingston* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Madison	64	47	-26.6%	29	36	+24.1%	\$128,000	\$150,000	+17.2%	401	321	-20.0%	7.6	5.6	-26.3%
Monroe	948	829	-12.6%	461	394	-14.5%	\$116,000	\$130,500	+12.5%	2,177	1,441	-33.8%	3.0	1.9	-36.7%
Montgomery* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Nassau	1,491	1,401	-6.0%	853	789	-7.5%	\$440,000	\$450,000	+2.3%	6,357	5,788	-9.0%	5.9	5.2	-11.9%
New York†	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Niagara* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Oneida	198	179	-9.6%	116	115	-0.9%	\$103,750	\$116,520	+12.3%	1,551	1,527	-1.5%	9.5	8.8	-7.4%
Onondaga	511	506	-1.0%	268	287	+7.1%	\$130,000	\$119,900	-7.8%	2,127	1,332	-37.4%	4.9	2.9	-40.8%
Ontario	133	133	0.0%	72	57	-20.8%	\$123,500	\$135,000	+9.3%	553	389	-29.7%	5.1	3.7	-27.5%
Orange* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Orleans* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Oswego	108	93	-13.9%	58	60	+3.4%	\$84,250	\$80,000	-5.0%	714	497	-30.4%	8.9	5.2	-41.6%
Otsego	73	55	-24.7%	38	29	-23.7%	\$107,362	\$110,000	+2.5%	658	499	-24.2%	15.6	10.7	-31.4%
Putnam* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Queens	1,050	1,005	-4.3%	717	554	-22.7%	\$425,000	\$478,750	+12.6%	4,945	4,702	-4.9%	6.4	6.2	-3.1%
Rensselaer* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Richmond	407	400	-1.7%	307	287	-6.5%	\$420,000	\$473,500	+12.7%	1,639	1,039	-36.6%	5.1	2.9	-43.1%
Rockland* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

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	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -
St Lawrence	91	80	-12.1%	57	46	-19.3%	\$80,000	\$89,900	+12.4%	1,739	820	-52.8%	25.1	6.4	-74.5%
Saratoga* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	19	13	-31.6%	7	6	-14.3%	\$123,000	\$152,750	+24.2%	108	99	-8.3%	8.0	6.3	-21.3%
Seneca	30	24	-20.0%	19	17	-10.5%	\$89,000	\$74,000	-16.9%	152	105	-30.9%	6.4	4.0	-37.5%
Steuben	94	85	-9.6%	55	47	-14.5%	\$93,000	\$104,900	+12.8%	544	442	-18.8%	7.6	6.0	-21.1%
Suffolk	1,846	1,890	+2.4%	980	974	-0.6%	\$314,500	\$330,000	+4.9%	10,325	8,936	-13.5%	8.5	6.5	-23.5%
Sullivan	158	125	-20.9%	62	64	+3.2%	\$90,000	\$113,500	+26.1%	1,258	1,047	-16.8%	16.3	12.5	-23.3%
Tioga	40	35	-12.5%	27	13	-51.9%	\$110,825	\$103,000	-7.1%	262	183	-30.2%	10.3	6.8	-34.0%
Tompkins	100	101	+1.0%	43	29	-32.6%	\$167,500	\$208,378	+24.4%	299	230	-23.1%	4.8	3.7	-22.9%
Ulster	267	258	-3.4%	149	126	-15.4%	\$181,100	\$222,250	+22.7%	1,814	1,392	-23.3%	11.3	7.7	-31.9%
Warren	106	104	-1.9%	40	51	+27.5%	\$177,750	\$195,000	+9.7%	927	749	-19.2%	11.5	8.7	-24.3%
Washington	71	66	-7.0%	37	35	-5.4%	\$129,650	\$127,666	-1.5%	597	481	-19.4%	10.9	7.7	-29.4%
Wayne	95	100	+5.3%	58	39	-32.8%	\$102,213	\$112,000	+9.6%	364	287	-21.2%	4.4	3.4	-22.7%
Westchester* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Wyoming* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Yates	37	23	-37.8%	18	8	-55.6%	\$134,600	\$140,000	+4.0%	178	105	-41.0%	8.1	5.1	-37.0%
New York State	15,040	14,074	-6.4%	7,925	7,391	-6.7%	\$232,000	\$242,000	+4.3%	74,602	60,570	-18.8%	7.1	5.4	-23.9%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

* Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833

(3) Buffalo Niagara Association of REALTORS®, 200 John James Audubon Pkwy, Amherst, NY 14228, 716-636-9000